A CATHEDRAL OF MUSIC

THE ARCHIVIO STORICO RICORDI MILAN



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Editorial

Dear Readers,

for an international media company like Bertelsmann, the ideas and creativity of our artists, writers and journalists form the heart of our value creation. They are the ones who constantly reinvent what we have to offer – and tell stories that provide information, entertainment and inspiration day after day. I am therefore delighted that, in this brochure about the Archivio Storico Ricordi, we have the privilege of telling a story that has not only inspired many music lovers over the past 200 years, but that is also about the preservation of an important piece of European cultural heritage.

The Ricordi archive has been part of Bertelsmann since 1994. When we sold the associated parent company in 2006, we deliberately decided to keep the archive – to preserve its valuable collection of music history for posterity, and to give it greater visibility. The extraordinary scope of the collection and its outstanding importance for the history of Italian opera were reason enough to secure the almost 8 000 scores, 10 000 librettos, 15 000 letters and many other documents and to present them now – seven years later – in a new form.

On behalf of Bertelsmann, I am pleased that our efforts will be rewarded this year and that we can now trace the history of Ricordi in detail using this publication and the holdings of the archive. The fact that the release of this book coincides with Bertelsmann's return to the big stage of the music industry makes this occasion all the happier for us.

So in the years ahead, we will both shape the digital future of music and make its rich tradition available to the widest possible public. In this spirit, I am delighted about your interest in the Archivio Storico Ricordi and wish you an enjoyable read!

Kind regards,

Thomas Rabe Chairman & CEO of Bertelsmann

Preface

"The Archivio Ricordi is a cathedral of music, unique in the world."

LUCIANO BERIO

In the heart of Milan's Brera district, in the Biblioteca Braidense, a mere tenminute walk from the "Scala", is the most important private music archive in Italy: the Archivio Storico Ricordi.

The origins of the archive date back to 1808 when the copyist and violinist Giovanni Ricordi founded his music publishing company basing his work initially on his contracts with various Milanese theaters, which secured him ownership of the parts and reductions he produced. This was the beginning of the collection, which grew steadily after the founding of the Ricordi publishing house and now contains a wealth of research material and information. The material relates to areas as diverse as the history of the Ricordi publishing house itself and of music publishing, theater history, social history, the history of European music — with an emphasis on musical theater —, the history of stage and costume design, as well as that of fashion and graphic reproduction of the late 19th century through to the 1920s and 1930s.

So right in the middle of the city where opera history was written in the 19th century, you can immerse yourself in a world that comes vividly alive through autographs, libretto manuscripts, letters, original set and costume designs.

The archive is unique for several reasons. The wealth of documents alone is impressive. It consists of around 8 000 manuscript scores, over 10 000 librettos from the 17th to the 20th century, approximately 15 000 letters from composers and librettists, over 10 000 stage designs and figurines (stage costumes painted on dolls), over 6 000 photographs, posters, drawings and prints. With its diverse inventory, the archive provides unparalleled information about the history and aesthetics of opera in the 19th and 20th centuries — the "golden age" of Italian opera in the 19th century, from about 1830 to 1910, the time of change in the first decade of the 20th century and the following decades until 1945, and the postwar period with its significant innovations to the opera genre in Italy. The archive also tells the history of Italy's foremost music publishing company, which had an international impact and also was formative in the general history of music.

Originally established as a business archive, the Archivio Storico Ricordi documents and illustrates the changes that the Ricordi publishing house, which existed as an independent company until 1994, underwent, as well as developments in the national and international music business in the context of European history. For one important part of the archive is the publisher's business correspondence, which is complete until about the middle of the 20th century. This as yet largely unexplored collection of the surviving "copialettere" — copies of all outgoing mail from 1888 to 1962 — is a treasure trove and starting point for many fields of research into the history of music, but also the history of the company and the industry, as well as political and social history.

Finally, Archivio Storico Ricordi is a "lieu de mémoire", a place of memory for Italian and European cultural history. Opera as an art form, as an Italian creation initially a source of Italian cultural identity, also became a politically

charged medium in the 19th century. Starting from the early days of opera in the 17th century, with Jacopo Peri and above all Monteverdi, the impetus of Italian opera is also crucial for the history of music, especially of European music. No opera composer can develop without this tradition, whether they choose to corroborate it or turn away from it. Likewise, every opera visitor today must turn towards or away from this tradition. Performance schedules worldwide are full of works of musical theater once successfully launched by Ricordi as innovations.

Italian opera is a central element in communicating European cultural history in the field of music. The Archivio Storico Ricordi is an illustrative place in educational terms as well: an interactive, multi-media presentation of materials from the archive using digital platforms can turn the world of opera as part of cultural history into a tangible experience for students. The immediacy of historical documents is still of great value, even in a world of media. This is true for research as well: although digitized media do indeed convey the content of the text, they do not provide information about other factors that are important for the classification and evaluation of original historical documents, such as paper and ink, binding, and the like.

So the work of the archive, and working in and with the archive, takes a dual approach. The first is "inward", whereby researchers from relevant disciplines study, evaluate, publish and comment on the documents. And secondly "outward", whereby the materials are prepared for and presented in various media. It almost goes without saying that they give rise to different focuses. Nor are there clear-cut boundaries: research findings can lead to performances, reconstructions and exhibitions that stimulate the interest of the general public. In turn, educational presentations or those meant for the general public can explore media, communications, and economic-social mechanisms that enrich research.

These themes are revealed in three steps:

1

The history of the Ricordi publishing house from 1808 to 1994. It is shaped by personalities who embody and reflect Italian history in particular, but also the history of Europe from the early 19th century until the end of the 20th century.

2

The Archivio Storico Ricordi and its documents. These convey a significant part of world cultural history. Italian opera in the 19th century and its development in the 20th century become immediately tangible. The documents serve to illustrate 19th-century opera, and help in understanding the genre of opera as an aesthetic and cultural-historical phenomenon.

3

An appendix containing an overview of the stored documents in the archive, and an index of names.

In the year 1808, Giovanni Ricordi founds a music publishing company in Milan, which will significantly shape Italian and European cultural history in the 19th and 20th centuries: Casa Ricordi, which will go on to publish the works of Italy's "big five" opera composers: Gioachino Rossini, Gaetano Donizetti, Vincenzo Bellini, Giuseppe Verdi and Giacomo Puccini. But many other musicians find their way to Casa Ricordi, a company that is symbolically synonymous with Italian music.

BRIEF **HISTORY** OF THE RICORDI PUBLISHING HOUSE

The Hard Worker: Giovanni Ricordi

The period from 1808 to 1853

Giovanni Ricordi (1785—1853), a professional violinist and copyist, starts collecting scores and librettos at an early stage. This collection is the beginning of the Archivio Storico Ricordi. From 1803 Giovanni signs contracts with various Milan theaters — the Teatro Carcano, the Teatro del Lentasio and the Teatro Girolamo — granting him the rights to distribute some of the scores he has produced. The contracts give him the right to sell piano reductions or orchestral parts, for example. This is how the foundations of the archive are created.

It is a time when the music publishing industry in Italy, modeled on that of Germany, France and England, is beginning to flourish. The French Revolution is a good 15 years in the past; Napoleon has launched his campaign in Europe; the Industrial Revolution is spreading from Great Britain to Central and Southern Europe. In Milan especially, the Restaurazione of the Napoleonic years makes the city a principal hub of publishing activity in Italy and a pole of attraction for intellectuals in various fields of the arts1. The Milan conservatory of music (based on the model of the Paris Conservatoire) is founded in 1808 (the same year as the founding of the Ricordi firm). The time had come, as it were, for a company like Casa Ricordi. This wasn't primarily about the idea of developing a pub-

ting such an idea into practice in conjunction with societal developments. Giovanni Ricordi is an entrepreneurial genius and a courageous man: In the summer of 1807, he travels to Leipzig to learn techniques of music printing from the established German music publisher Breitkopf & Härtel as an intern, and returns to Milan with a German copperplate engraving press. On January 16, 1808, he convinces the engraver and music dealer Felice Festa to join him in founding the Ricordi publishing house.

The company premises are located in Contrada Santa Margherita, near the cathedral, and de-

but about put-

spite repeated moves Casa Ricordi always remains in this area. The original foundation document bears the date "Milano questo dì Sabbato 16 Gennajo 1808" and the ornate signatures of the two founders. The document speaks about the founding of a music printer ("stamperia di musica"), which will use both engraving technology ("incisione") and printing technology ("impressione").

Festa leaves the company in June of that year, and Giovanni Ricordi continues to run it alone. Incidentally, the first publications are not operas but purely instrumental compositions: Fantasia con variazioni by Abate Moro, Le stagioni dell'anno by Antonio Nava for "French guitar", and the Giornale di Musica Vocale Italiana. This music "magazine" is designed as a subscription publication. Each issue contains 360 pages². Giovanni manages to sign contracts with other Milan theaters, which give him ever more favorable conditions regarding the exploitation of the material he produces. One clever move is Ricordi's commitment to music-teaching materials. In 1812 he publishes a piano tutorial by the pianist and composer Francesco Pollini, and that same year becomes the official publisher for the Milan Conservatory ("Editore del Regio Conservatorio e delle Case di Educazione del Regno").

In 1814 the first catalog is published, a milestone in the short history of the publishing house: "Catalogo della musica stampata nella nuova Calcografia Ricordi di Giovanni" with 142 items in addition to 35 items of music from the first three years of the Giornale di Musica³. It is striking once again that the catalog mainly lists instrumental music. This corresponds to the taste of the times, which is still influenced by that of the 18th century; but above all, it meets the demands for music "in the home" on the part of skilled dilettantes and appassionati in the substantial and growing market of the rising European middle class. The presence of Ricordi's opera composers in the catalog of printed music, as a reflection of the lucrative "rental" business of music materials (for professional and dilettante

lishing house,

performing groups), is yet to come. What Giovanni writes for the catalog's users in the preface is also interesting: he addresses the "Signori Dilettanti" (amateur musicians), the "Professori di Musica" (music teachers), and the "Impresarj di Teatro" (theater directors). This heralds the emergence of a bourgeois society in which music played at home is part of everyday life, in which music is taught, in which theater is moving away from the courtly form and is becoming a "business".

From December 1814, Giovanni Ricordi also works as a copyist and prompter at La Scala. His name now appears in the librettos and, from 1820, also on the title page (as "Editore e proprietario della musica" — "publisher and owner of the music.")

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PER CHITARRA FRANCESE

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Completion And La Marche V.

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The second Casa Ricordi catalog, which appears in 1815, already shows a trend towards opera. Ricordi has now achieved a certain reputation. He trains apprentices in copper engraving (including Francesco Lucca, who later becomes his great rival as a publisher), and expands his archive.

His main business is rentals of music performing material to theaters. Over the years, the Teatro alla Scala grants him progressively non-restrictive permissions for the exploitation of sheet

music materiapply regarddual contracts.

1825

al. These soon less of indivi-Ricordi's posi-

tion in relation to the theaters becomes increasingly stronger, and his archive grows continually. Finally, in 1825, La Scala sells him its entire inventory⁴.

He pays 300 Austrian lire for them on the condition that he reduces the rental fees for La Scala. That same year, the "Gran Catalogo" is published with about 2500 items. It contains the first references to the centrally located Ricordi branch offices in Florence (Via dei Calzajoli) and London (Piccadilly)⁵. Ricordi opens the "Litografia Ricordi"6, and his son Tito joins the business. Tito is a talented artist and, like his father, has learned the printing trade in Germany. The "Litografia" is important because it points the way to the later elaborate design of the jackets in the Officine Grafiche (typography), which will become a hallmark of the Ricordi publishing house. The Archivio Storico Ricordi possesses a number of artistically beautiful editions. For the history of design, this is an example from the field of music publishing that demonstrates how graphic design developed from the mid 19th to early 20th century.

Around the turn of the century, the "Officine" also became enormously important in the graphics used for posters and publicity material. The archive also has a large collection in this field.

2—3

^{2—}Le stagioni dell'anno by Antonio Nava, first printed edition by Casa Ricordi, 1808
3—Giuseppe Verdi, lithograph by Roberto Focosi



1844 marks the publication of the first catalog that doesn't advertise the publishing company's production "expressis verbis", but presents it as self-evident. The company has now resided in its prestigious offices at 1720, Contrada degli Omenoni, for six years. It has enough space for all the publishing departments and a sales room. The focus is now clearly on music for the theater — house composers include Rossini, Bellini, Mercadante and Donizetti (the German-Italian composer Simone Mayr had introduced him to Giovanni Ricordi in 1815), and of course Giuseppe Verdi, whose 1842 opera *Nabucco* is a worldwide success and initiates the era of Verdi.

Giuseppe Verdi and Giovanni Ricordi are kindred spirits when it comes to their view of the opera genre as an aesthetic and social phenomenon, and run a joint project for its further development. The meeting of these two men, each very original personalities in their own way, in a politi-

cally, economically and socially turbulent time, makes possible an immense success. They combine artistic quality and market orientation with different emphases: "The quality and artistic design, reorganization of the role of music, close coordination of mediation processes, popular success, economic profit, and growth of the company are elements of a common vision thanks to which Ricordi points the way to a new constitutionality of music — modern, romantic and Italian"8. "Italian" is an important word here, because Ricordi and Verdi are also joined in their vision of a united Italy in view of the Italian unification movement, the Risorgimento. Starting in 1842, the year of the first performance of Nabucco, Verdi's works are overlaid with political messages. To this day, people argue about how his work and its effects interacted here.

In the same year, 1842, Giovanni Ricordi also launches Italy's first musicological magazine, the Gazzetta MusiThis probably stance of his $1842 \quad \text{cale di Milano.} \\ \text{is an early inson Tito I's inso$

fluence: Tito suggested this magazine also as a way of creating a vehicle for Casa Ricordi to publicize the rights to compositions that it had acquired. The establishment of an effective copyright law is an issue that already concerns Giovanni and intensively occupies Tito I and Giulio.

The Gazzetta appears from 1842 to 1902 (with a few interruptions). The archive contains copies from all stages of its publication, so the history of the magazine can be followed by examining the various issues.

The Gazzetta is a newsletter (that not only covers publishing rights, but also the cultural life of Milan and reviews of performances) and an organ for discussing issues in music aesthetics. The magazine — based on French and German models — is thus the first periodical of its kind in Italy. Edited by the theater journalist Giacinto Battaglia, it is initially published on Sundays, and from 1847 on Wednesdays. Once a month a composition is en-

closed with it. At the end of the year, these twelve compositions appear in an anthology, the "Antologia classica musicale", and subscribers are once even offered a collection of figurines from romantic opera. The "Cinque Giornate di Milano", the Risorgimento in March 1848, interruption of 1848.

tion. But it resumes shortly afterwards, initially with a highly politicized title: Gazzetta Musicale di Milano ed Eco delle notizie politiche (Musical Gazette and Political news), and from July as a purely musical magazine once again. The turbulent times lead to the publication of the Gazzetta being interrupted several more times. In 1853 Tito I takes over as editor himself, followed by Alberto Mazzucato in 1856 and Filippo Filippi in 1858.

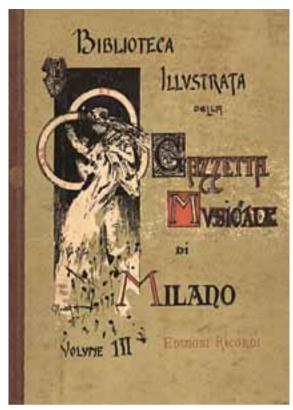
The Ricordi publishing house maintains the practice of publishing an in-house music magazine later on: From 1871 to 1878 the *Rivista Minima* is published, initially as an annual gift for *Gazzetta* subscribers; from 1902 to 1905 *Musica e Musicisti*; from 1906 to 1912 the Art Deco-influenced *Ars et Labor*; from 1919 to 1942 *Musica d'Oggi*; and from 1951 to 1957 *Ricordiana*.

Giovanni Ricordi's work triggers a crucial process in the Italian opera business that also extends to the artistic development of Opera in terms of a work's autonomy and uniqueness. Ricordi's conscientious efforts to encourage and promote authors and their work on the one hand, and his nose for business on the other, play a crucial role in turning a small publishing house into a successful and influential company over four decades.

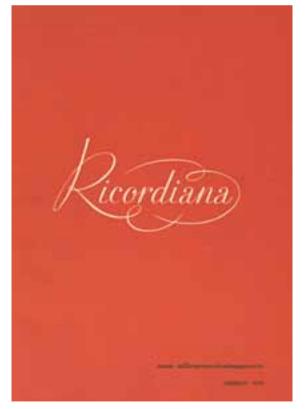
- 4—First issue of the Gazzetta

 Musicale di Milano, first
 periodical published by
 Casa Ricordi 1842
- 5—Cover of the Biblioteca
 Illustrata della Gazzetta
 Musicale di Milano, volume III,
 supplement to the music
 periodical published by
 Casa Ricordi, 1888
- 6—Cover of *Musica d'Oggi*, periodical published by Casa Ricordi, 1920
- 7—Cover of *Ricordiana*, periodical published by Casa Ricordi, 1951

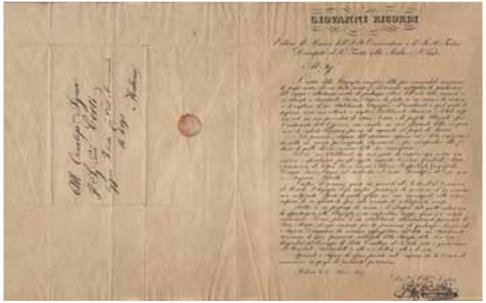




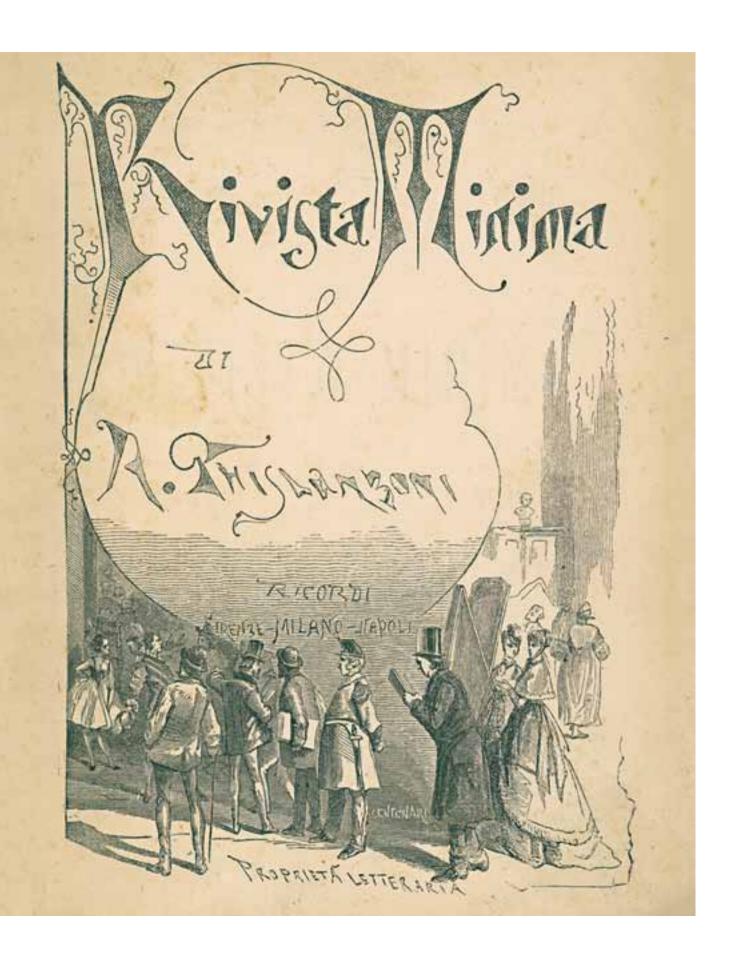




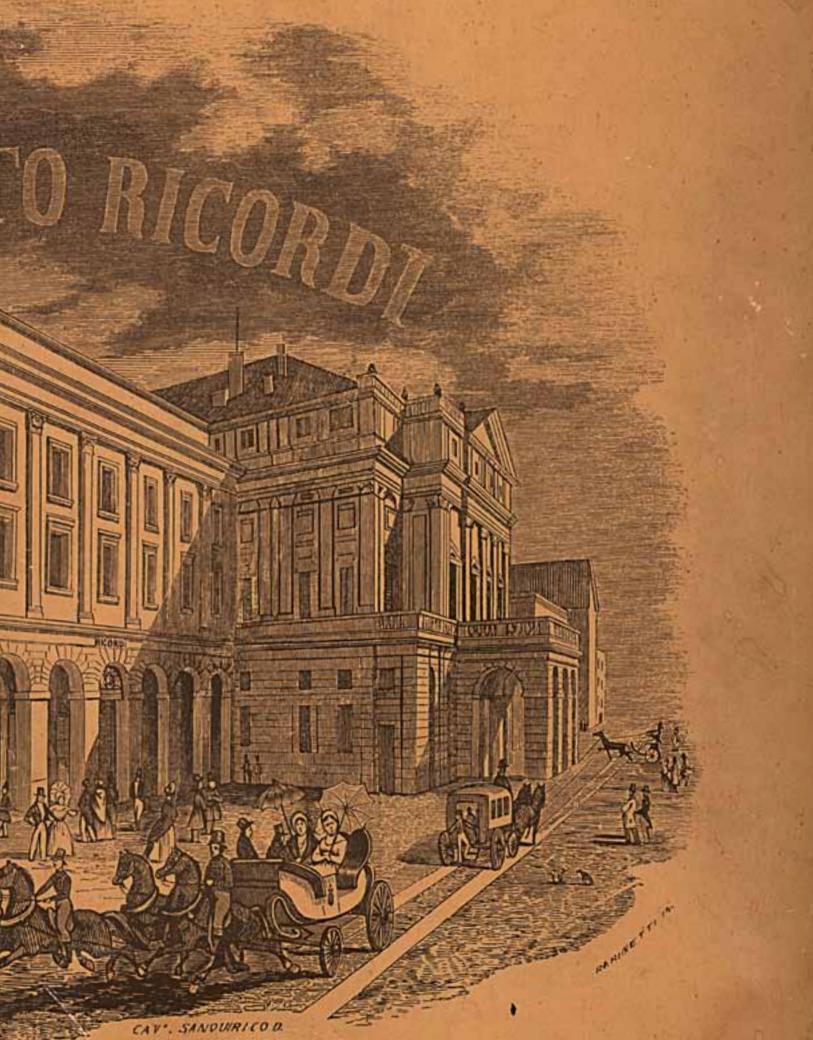




8-11







The Sociable One: Tito I Ricordi

The period from 1853 to 1888

Tito I (1811—1888), who has worked in the business since 1825, takes over as the head of the Ricordi publishing house after Giovanni's death in 1853. It is reported that he was a gentle man in delicate health. His marriage to Giuseppina Arosio is blessed with nine children. He is a draftsman, engraver, printer and a talented pianist. His numerous trips abroad bring him into contact with figures from the European music scene, whom he invites to concerts in Milan — among them Franz Liszt, with whom he is said to have played piano pieces for four hands. In 1863 Tito founds the Società del Quartetto, still existent, to promote chamber music in the city.

The network of branch offices in Italy and Europe is expanded in Tito's time. The company's partners are the brothers Pietro and Lorenzo Clausetti in Naples and Stefano Jouhaud in Florence, who has worked for Ricordi since 1824. In 1871 Rome becomes the capital of the newly formed Kingdom of Italy, and Ricordi founds a branch there. Tito I Ricordi also proves his political judgment and patriotic spirit by announcing in the Gazzetta on June 30, 1861 that he has opened a branch in the "Regno d'Italia". Further branches are set up in London (1878), Palermo and Paris (1888). A new catalog containing 45 000 items is published in 1875. In a letter to the London correspondent Tamplini, Tito I writes confidently: "Dando una scorsa a questo

Catalogo si prendere che grande Sta-

1861

può già comsi tratta del più bilimento mu-

sicale che esista." — "One look at this catalog and one can see that this is the biggest music company there is." 10 During this period, which is characterized by a European financial crisis, Tito I seems to be considering a sale of the company and has it valued: he pegs his profits at over 100 000 lire annually, and the value of the company at two million. Instead of a sale, new strategies for expanding the company's scope for action are developed.

Copyright law has become an important issue since the beginning of the

19th century, and the Ricordi publishing is particularly dedicated to copyright issues specific to the field of music.

In Italy a strong pirate market of scores undermines the author's copyright, as well as the common practice for impresarios to adapt the music to a given performance and its interpreters. Preventing this is in the interests of the Ricordis, whose primary business is the rental of music material for performance.

Casa Ricordi cultivates close ties with its authors and strictly defends their rights, prompting Giuseppe Verdi in 1847 to no longer negotiate with theater impresarios over the rights to his operas, but with the Ricordi publishing house. Giovanni Ricordi himself already experienced several incidents of music piracy: In the cases of Semiramide (Rossini) in 1823 and La Sonnambula (Bellini) in 1831, this led to pecuniary losses as well as a lowering of artistic standards¹¹. Giovanni thinks about ways to prevent this. In the absence of legislation, he initially sees one way forward in signing detailed authors' contracts, and later in their publication in the Gazzetta and other important Italian newspapers.

His collaboration with publishers in Europe, for example Boosey in London, also has the aim of preventing music piracy and protecting copyrights. The introduction of legislation is difficult in the preunification era (the Risorgimento) because of the country's fragmentation into various dominions. Giovanni Ricordi is one of the three publishers in attendance at talks about a multinational convention at the Milan censorship office in 1839, with representatives from Austria and the Regno di Sardegna¹². In 1840 an Austro-Sardinian convention is adopted. The copyright protection laid down in it includes works for the theater and also covers piano reductions and arrangements. But asserting the convention proves difficult. The political public is not very interested: the distribution of music lies mainly in the hands of impresarios. Copies and adaptations are agreed between copyists and theaters. The censorship authorities claim their right to make changes to the content, but are not interested in the matter of rights.

Both Tito I and his son Giulio advocate more extensive legislation. In 1858 Tito I participates in the international congress on copyright regulation in Brussels¹³. Giulio publishes essays on the subject, in which he emphasizes the consequences that arise from violations of the protection of authors' rights: "... in a word: art would have to endure unbearable pain, which cannot be the wish of either the authors or

the authors or country as emass ltaly." ¹⁴ With of the "legge Scialoja" in 1865 and the Berne Convention in 1886, copyright in Italy and Europe is regulated, a process that was decisively helped by members of Casa Ricordi.

Tito I and Giulio's great coup is the acquisition of Francesco Lucca's (the publisher of Wagner in Italy) inventory in 1888 from his widow for the price of one million lire, ending a long-standing rivalry¹⁵. This also relates to the issue of "Wagner and Verdi" — as a publisher the Ricordi publishing house had always taken a critical stance towards Waqner's work and thus Casa Lucca had obtained the Italian rights¹⁶. Now, however, the limited partnership "G. Ricordi & C." emerges from the two companies, with 3800000 lire in capital. Its shareholders are Tito I and Giulio Ricordi as well as several citizens of Milan: Erminio Bozzotti, Luigi Erba, Francesco Gnecchi, Giuseppe Pisa and Gustavo Strazza¹⁷. Giulio takes over the management of the company before Tito I dies on September 07, 1888.

^{13—}First issue of the Giornale della Società del Quartetto, periodical published by Ricordi under the direction of Tito I, 1864

^{14—}Notification of the Imperial Regio Governo regarding copyrights for literary and artistic works, 1840







15—16





The Genius: Giulio Ricordi

The period from 1888 to 1912

Giulio Ricordi (1840–1912) officially takes over management of the company after Tito's death in 1888. In fact, however, Tito had closely involved him in the business much earlier, since his official entry into the company in 1863, and entrusted him with many tasks. Giulio influenced many decisions. Under Giulio's aegis the other arts — especially graphics and the visual arts — come to play a greater role in the company's activities. He paints, plays the piano, and his journalistic bent makes him a strong advocate for the company's periodicals. Above all, however, Giulio is a composer himself, publishing numerous original compositions for the piano, small ensembles and a quite successful operetta, La secchia rapita, under the curious pseudonym of Jules Burgmein¹⁸.

Giulio's personality is complex and full of contradictions: he is expelled from his school in 1856 for being rebellious, and makes amends with his father by helping out as a secretary in the company. At barely 20 years of age, he is an ardent patriot for the unification of Italy and volunteers for military service (1859). Much later, he will publish his memoirs from that period under the title *Primavera della vita* (Springtime of Life). In 1862 he marries Giuditta Brivio; the marriage produces six children. Tito I senses his son's potential and encourages him where he can. In 1871, he sends him to Germany to study graphic design and typography. Soon after his return he hands over much of the publishing business to Giulio.

In the company Giulio is initially especially devoted to the magazine, the *Gazzetta*. But above all he becomes the crucial new contact for Casa Ricordi's "flagship" composer Giuseppe Verdi, in whom he sees his musical and national ideals united. Tito recognizes Giulio's skill in communicating with Verdi at an early stage and often involves him

in discussions¹⁹.

After the takeover of the Fondo Lucca, whereby Ricordi eliminated its biggest competitor, further acquisitions follow under Giulio's leadership: Orlando in Naples, Bartolo in Rome, Schmidl in Trieste, Pigna in Milan. by the opening offices in Ger- $1902 \quad \text{of new branch many, Austria,}$

Hungary and Scandinavia and, in 1911, New York. In 1902 the company moves into new premises on Viale di Porta Vittoria (where the "Officine", the "Workshops", have also resided since 1884). The Ricordi catalog now comprises 110 000 publications²⁰. In 1908 Casa Ricordi celebrates its 100th anniversary.

Over the course of 100 years, a small copy workshop has grown into a major music publisher that dominates the market and does business internationally — a symbol of Italian music and all of Italian music publishing.

In his centenary speech, Giulio speaks of the emblem of the publisher, the three linked but independent rings or circles ("tre cerchi"; a pre-Renaissance design known as "Borromean Rings"), which are a symbol of unity and power ("I'unione e la forza"). The logo with the added slogan "Ars et Labor" had been created around 1875: Giulio Ricordi's letterhead to Tamplini in London on 10 February 1875 bears the emblem, as does the frontispiece of Rivista Minima (which Antonio Ghislanzoni edited) from the same year. Around the turn of the century, the "three rings" are cleverly used on scores, piano and libretti, each artistically incorporated into the graphics. These graphic works make it easy to understand the success with which Casa Ricordi's Officine Grafiche continued to develop the design of their products.

When Giuseppe Verdi's creative energy starts to wane, Giulio puts his good instincts and great knowledge of the music market to use and sets out in search of a new star. As a brilliant publisher impresario, he has by now expanded and secured Ricordi's preeminence in the field of music publishing. Those who are published by him have good career prospects and are also in good hands,

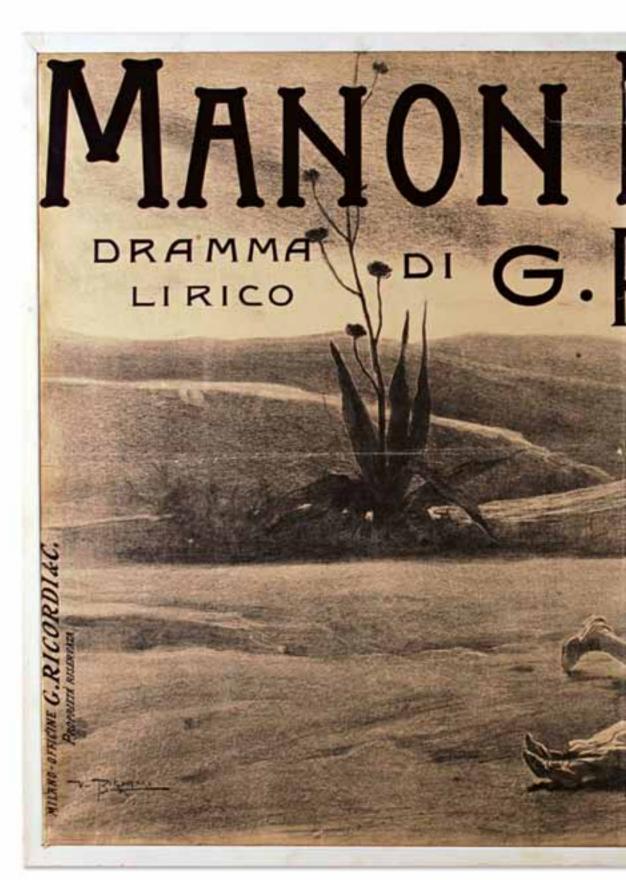
17—Giulio Ricordi, mixed media, photograph by Carlo de Marchi because Giulio selflessly cares for his authors once he has made up his mind about someone. He is the "kingmaker" 21 of the Italian music scene of the time. And with a keen sense for musical talent, he promotes the aging Verdi alongside young Giacomo Puccini, whose rise to world fame is significantly precipitated and shaped by Giulio: "We feel Puccini has this precious quality of having IDEAS of his own: and this is something you either have or don't have ..."22. Giulio supports Puccini emotionally and financially, helps him get through personal and professional crises, accompanies him to premieres, and corresponds with him extensively. Giulio Ricordi, sophisticated and kind in nature, a brilliant entrepreneur with multiple talents, leads the Ricordi publishing house to the zenith of its success. In 1910 new and larger production facilities and warehouses are constructed on Viale Lombardia (now Viale Campania). 70 percent of La Scala's business is conducted with Ricordi; the sales volume of contracts signed by the publisher are triple what they were in the $1860s^{23}$.

18-20



18 — Giuseppe Verdi, Giulio Ricordi, and the painter Carlo Chessa in the garden of Giulio Ricordi's residence in Via Borgonuovo, Milan, photograph by Achille Ferrario, 1892
19 — Ricordi store in New York, 1911





ESEAUT Pacani







1880s









1890s









1900s







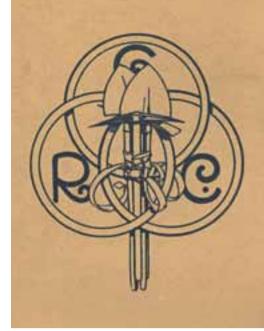














1920s















1930s





The Cosmopolitan: Tito II Ricordi

The period from 1912 to 1919

In keeping with the family tradition, Giulio's eldest son Tito II (1865—1933) is also involved in the publishing business at an early stage — in 1889, immediately after completing his studies. Tito's brother Emanuele (known as Manolo) had already taken over as head of the "Officine Grafiche" workshop in 1910. But the working relationship between Giulio and Tito II turns out to be conflict-prone.

The times have changed: after the exuberance of nation building, Europe is facing a crisis, and much is being put to the test in the arts as well. The "New World" of America with its ideas and social systems is increasingly penetrating art and life in Europe. And the European art scene is also re-

inventing itself gree. Giulio, a man through to a huge de-19th-century and through,

and a proponent of "italianità", cannot quite cope with it. His son Titoll is open to the new forms and new media; he travels a great deal and pushes for changes in the company. Under Manolo's direction the "Officine" achieve a prominent role in commercial art. In his monograph on the 150th anniversary of the publishing house, Claudio Sartori, the well-known musicologist, writes: "The publisher-patron of the 19th century who holds all the reins of the company in his hands is disappearing. People have changed, times have changed, and the company has grown so large that a distribution of tasks would have become unavoidable in any case"²⁴.

The reins of the publishing company remain in Giulio's hands, and this leads to considerable tension between father and son, culminating in a rift in February 1907. Giulio is furious about what he considers to be Tito's wastefulness, cavalier attitude and willingness to take risks with money. A letter from Giulio to Tito documents in almost operatically dramatic fashion how disappointed

Giulio is with his son's business conduct. He uses language that is reminiscent of a 19th-century libretto²⁵.

Tito II's merits and qualities are perhaps often forgotten because of this row. After all, he lives in a time in which changes in society and art inevitably affect the business practices of a company like Ricordi. Giulio had taken over the company during the upswing after the Risorgimento, and thereafter led it through steady growth to its economic peak. The discovery and commercialization of Giacomo Puccini, whom he supervised and nurtured like a caring father, is both a symptom and cause of this. As an artist, too, Giulio is still a man of the 19th century: his known compositions are a living testimony of how he absorbed and brilliantly transposed the musical idioms he identified with, those of Verdi, Schumann, Schubert and the French late Romantic period. By contrast, Tito II represents the crisis-ridden character of the turn of the century. With him "the nervousness of the new century" 26 enters the company.

In Italy, the agricultural society — especially in the North — is gradually being replaced by the industrial society, followed by transnational political and social changes, the first waves of emigration from Italy to North and South America as a result of the economic crisis (a crisis that was not preceded by any real upswing after the Risorgimento); a weakening of traditional class distinctions and gender roles; and technical innovations, such as the expansion of the railway network which increases opportunities for travel. This leads to the development of new trends in the arts as well, which can be described as the "courage to embrace subjectivity"27 and which for Italy can be circumscribed using the poles of art and psychoanalysis (Pirandello/Svevo) versus Dannunzianesimo/ Futurism (D'Annunzio/Marinetti).

The translated works of Sigmund Freud appear in Italy and influence one group, while the other group pursues poetics based on technology and progress (including human progress).

Does Giulio remain rooted in the 19th century and the foundations of bourgeois society follow-

ing liberal patriotism? Is Tito too much of a child of his time, becoming incapable of action by personally experiencing the crisis of the modern subject, or is he the one who, by identifying with the new social and artistic impulses, is open to or at least striving to be open to new strategies and developments, including in his own sphere of influence?

Tito II is born in 1865. In 1889 he completes a degree in engineering, but then devotes himself solely to his father's company. He also plays the piano, is sensitive and witty, and knows how to comport himself in society. Having lost his wife early, he travels a lot: to France, Germany, England and America, where he picks up ideas from the business sector and from theater companies²⁸. He reports to his father Giulio on a performance of Die Meistersinger in London, acts as the stage director for Puccini's Tosca, is responsible for clarifying the rights to the works of Wagner in Italy with Breitkopf & Härtel in Leipzig, which leads to the opening of a branch of Casa Ricordi in that city²⁹, and lobbies within the company for its participation in the emerging musical reproduction industry. He introduces new technical and artistic ideas to the company, for example color lithography. Succeeding his father, Tito looks after Puccini: he organizes his trip to the Bayreuth Festival, supports him emotionally after the Madama Butterfly fiasco (1904) and accompanies him to New York in 1910 for the premiere of La Fanciulla del West³⁰. But he also adds young composers of his time to the program: Riccardo Zandonai, Franco Alfano and Italo Montemezzi. Like them, Tito is close to the poetics of D'Annunzio, is actively interested in production issues, and later acts as the librettist for Francesca da Rimini (Zandonai, 1914) and La Nave (Montemezzi, 1918)31.

The discussion of how the company should respond to the invention of wax cylinders, shellac records and the cinematograph and the arrival of

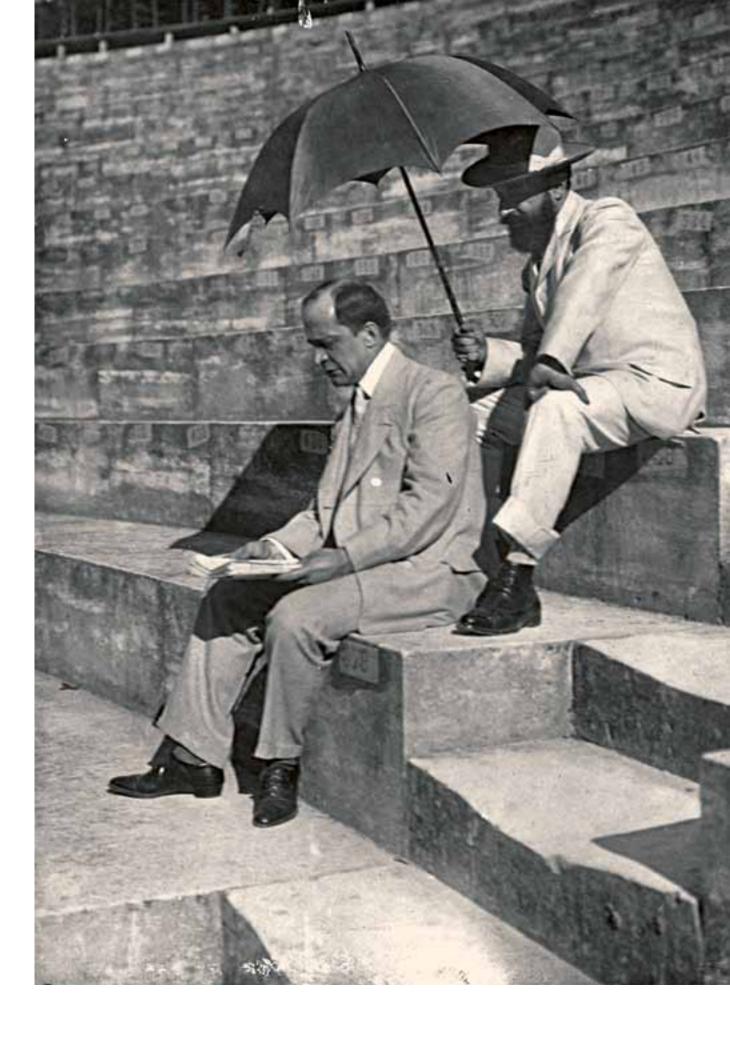
these innovations on the Italian market, appears to have been the first reason for the rift between father and son³², because Giulio largely refuses to respond entrepreneurially. But sloppy calculations and billing also incited Giulio's displeasure. Baia Curioni hypothesizes that Giulio is interested primarily in the continuity of the company and its commitment to Italian musical heritage, and that he fails to realize that this very goal could be pursued by taking up the technical innovations³³. As a consequence of the dispute with Tito, in February 1907 Giulio revokes Tito's access to the company's accounts and subjects him to tight monitoring in the company with regard to his expenses — such as for travel. After Giulio's aforementioned bitter letter to his son dated July 5, 1907, Tito II withdraws from the company until his father's death. "[...] del figlio Tito non si parla più" — "there is no more talk about the son Tito", 34 and so any discussions about technical innovations in the music business are also shelved.

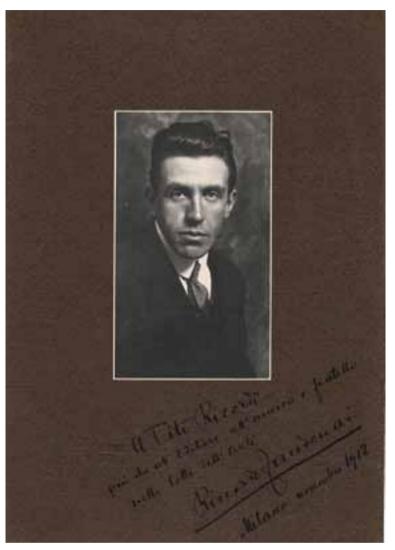
After the death of Giulio Ricordi on June 6, 1912 (an event considered so momentous in the world of music lovers that his obituary received a full column in the *New York Times*) 35, however, Tito II becomes head of Casa Ricordi, and has the difficult task of leading the company through the crisis of World War I. The spirit of optimism that was triggered by the new directions the publisher had taken in technical production and artistic terms is extinguished. Tito turns his attention, among other

things, to getmovie busioutbreak of ting into the ness. But the the war and

possibly his weaknesses as a businessman prevent any concrete results here. In 1919, he steps down as head of the publishing company because of yet another financial inaccuracy that causes concerns on the supervisory board. So, 111 years after the publishing house was founded, the continuous thread of management by the Ricordi family ends.

Various factors that are related to these family problems only to a limited extent probably result in weakening the publisher's position during the first decade of the 20th century. External circum-







23—24

stances include the political and economic crisis and the war. But the success of a competing publishing house, Sonzogno, founded in 1874, also threatens Casa Ricordi's position. In 1890 Sonzogno publishes Mascagni's Cavalleria Rusticana and in 1892 Pagliacci by Leoncavallo. It subsequently promotes Italian Opera Verismo and makes it popular. While Ricordi does celebrate successes with Puccini on the international stage, his work is both traditional and daring, and gets a popular competitor in the lurid modernist Verismo works, which are more imbued with national local color. Giulio's response is to further intensifying Ricordi's focus on the country's musical legacy, while Tito II's is to set new accents for the young generation by searching for new voices in contemporary art movements: the musical avant-garde, who are beginning to have an impact with the Second Viennese School (Schönberg, Webern, Berg); the Futurism movement (the first Futurist Manifesto by FT Marinetti is published in "Le Figaro" in Paris in February 1909), which also extends to music; the classically oriented "dell'Ottanta" generation: Alfano, Casella, Malipiero, Pizzetti, Respighi³⁸. The musical world is beginning to diversify, and Ricordi's publishing decisions are no longer as clearly defined and carefully considered as in Giulio's time. The Archivio Storico Ricordi houses the documents: works, librettos, correspondence, and photographs that document these years of change and shed light on the ambivalent figure of Tito II³⁹ and Casa Ricordi's relationship with the international music scene.

In one matter, the Ricordi publishing house developed a whole new line of business through its

sister company, the "Officine": graphic reproduction for advertising. Imaginative cover designs are one of Giulio's hobbyhorses: depending on the theme of the opera, he has the covers of its scores and librettos designed in a varied way, with rich ornamen-

tation and illustrations including brilliant variations on the famous "three rings" logo. For each opera a specific graphic look is developed, which is consistently used across all print products.

A major new line of business emerges at the beginning of the new century from the Art Nouveau movement, which flowers in Italy under the concept of "Liberty". Speaking of graphic repro: Officine Grafiche, founded in 1884, develops into a leading European printer. Printing of musical scores, piano reductions and popular editions forms the largest part of its production, but it also develops a standalone graphic arts department: large posters for opera performances, as well as for companies like Campari and major newspapers including the Corriere della Sera, and later for movies such as Cabiria — even such legendary advertising posters as those for "Bitter Campari" and "Birra Poretti". The team of illustrators includes major artists such as Adolf Hohenstein, Leopoldo Metlicovitz and Marcello Dudovich, who today are considered to be among the "fathers of modern Italian poster design". The Ricordi graphics department is also active in the postcard business⁴⁰. The Archivio Storico Ricordi has an extensive collection from this department.

23—Riccardo Zandonai, photograph with dedication to Tito II Ricordi, 1912 24—Gabriele D'Annunzio

24—Gabriele D'Annunzio, photograph by Varischi & Artico, early 20th century

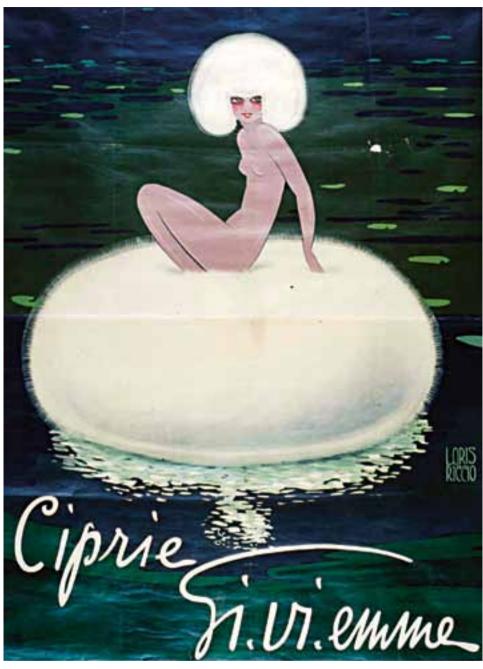


25-26

25—Tito II Ricordi (second from left) at the opening of the factory Fabbrica Italiana Rulli Sonori Traforati ("F.I.R.S.T.") in Cremona, October 24, 1908

26—Poster by Giovanni Beltrami for the Milanese newspaper Corriere della Sera, 1898





27—28

27—Poster by Loris Riccio for Gi.vi.emme cosmetic powders, 1920

28—Adolf Hohenstein, first art director of the Officine Ricordi, with wife in his studio in Bonn, 1905





Years of Crisis: Carlo Clausetti and Renzo Valcarenghi

The period between 1919 and 1943

After the departure of Tito II, management of the publishing company is transferred to Renzo Valcarenghi and Carlo Clausetti, who jointly determine the fortunes of the publishing house from 1919 to 1940. Clausetti comes from a Neapolitan family of publishers and has headed the Ricordi branch office in Naples since 1892. He is similarly as extensively

gifted as Giulio as a composer, poet and libret-

1919

Ricordi, works music critic, tist and, with

his wife Margherita, entertains a musical salon at his home, where he receives Mascagni, Puccini, Giordano, Tosti, and many other artists of his time. He is a music writer, writing analyses of Wagner's *Tristan und Isolde* and Götterdämmerung among other works. Much like Tito II, he is interested in the stage direction of operas, and works on productions of Puccini's *La Fanciulla del West* as "direttore di scena", making sure that the publisher's guidelines are put into practice.

Renzo Valcarenghi joined the company in 1880, and ran the Ricordi branch in Palermo from 1888 to 1912, then the one in Naples. In 1919 he moves to Milan to take over the directorate of Ricordi as administrative manager alongside Clausetti. He lives in the company's headquarters and guides the company through the turbulent years of transition with his calm manner and unconditional loyalty. For many years he serves as president of the Italian Association of Music Publishers and Retailers (Associazione Italiana degli Editori e Negozianti di Musica) and the Publishing Rights Society SIDE (Società Incassi Diritti Editoriali).

It is a time of upheaval in many ways. The "age of technological reproducibility of works of

art" (Walter Benjamin) has definitively begun, and radically changes the way music is received. The decline in the practice of amateurs making music in the home as music can be heard on the radio and records, is just one aspect of this. But this also leads to a decline in the demand for piano reductions and individual songs extracted from the scores (arias, duets), and editions for small ensembles. Because the printing of piano reductions has become one of the cornerstones of the company alongside the rental of music material for performance, this development also has implications for the Ricordi publishing house.

Studies of documents in the Archivio Ricordi provide information about Ricordi during the fascist period (1922–1943), for example of correspondence and publishing catalogs before 1931 (the later years no longer exist) 41. Casa Ricordi's relationship with the fascist regime is gradually formed through its participation in committees (Renzo Valcarenghi represents the publishers in the Consiglio della Corporazione dello Spettacolo [Council of the guild of the theater]), the acceptance of censorship⁴² and, far worse in human terms, the naming of Jewish authors after the introduction of the National Socialist racial laws in Italy in 1938⁴³. By cooperating, Casa Ricordi safeguards its opportunities for revenue from music rental fees and collection on authors' rights.

Despite this cooperation, which appears to be limited to formal aspects, the members of Casa Ricordi have an ambivalent relationship to fascism. For example, Renzo's son Aldo Valcarenghi is involved in a defense campaign for Arturo Toscanini after the "slapping" affair in Bologna in May 1931.

Toscanini had and beaten by because he re-

been attacked some fascists fused to open

a concert in Bologna with the fascist anthem "Giovinezza"⁴⁴. Some students responded by distributing leaflets in his defense. In 1938 the young Pietro Clausetti sets some passages from a speech by Mussolini to music in an "Inno all'Impero", which is presented to the Duce⁴⁵. However, this "homage" is not well received, as the work is in competition with the "Inno imperiale", featuring a text from Achille Starace, secretary of the Fascist Party. Starace has

29—Renzo Valcarenghi, manager of Casa Ricordi, early 20th century 30—Carlo Clausetti, manager of Casa Ricordi, early 20th century



all copies of the Clausetti anthem removed from stores in Rome⁴⁶.

The reading of business correspondence ("Copialettere") from those years has yet to shed more light on Casa Ricordi's ties to the fascist regimes, which are characterized by making certain concessions to gain autonomy and scope for action.

Another area of change concerns the position of the theaters, and their relationship with the publisher. They have become autonomous institutions, and during the fascist period become increasingly subject to the orders of the responsible ministry (Ministero per la Stampa e la propaganda) ⁴⁷. While La Scala occupies first place among the subsidized theaters from 1923, the state's interest in the theater is as a means to spread regime-conformist propaganda and teachings⁴⁸.

The development of musical aesthetics in Italy is subject to these external conditions: The focus is on functionalizing all performances for propaganda purposes in the spirit of an italianità now dominated by fascism⁴⁹. While on the one hand there are backward-looking, neoclassical and neoromantic tendencies (especially in instrumental music), a musical avant-garde is also active on two levels: on one level, the Futurist movement gives rise to a musical aesthetic direction leaning toward music and technology, and music and noise (e.g. replicating the acoustic settings of cities or factories). On another level, a small group of authors takes up

the aesthetics of the Viennese avant-garde and transposes them in a way that is oriented to the Italian primacy of melody. The theater, squeezed between censorship and demands for innovation, takes a "keep a stiff upper lip" approach and produces opera classics and moderately modern works.

Casa Ricordi seems to come to terms with these new

conditions. The composers of the popular "scuola giovane" (with Mascagni as the main representative) is published by its competitor Sonzogno, and a "successor" to Puccini has not yet been found. Besides Italo Montemezzi and Franco Alfano, the Ricordi catalogs of the 1920s list the work of other members of the "dell'Ottanta" generation, later followed by composers such as Erich Wolfgang Korngold, Mario Castelnuovo-Tedesco and Aldo

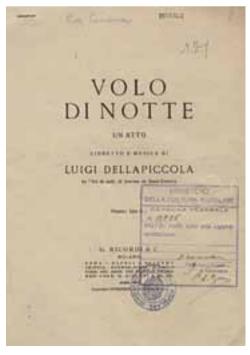
Finzi. Collabo-Scala becomes Casa Ricordi

1928

ration with La difficult, but retains some

influence. From 1921—1929 Arturo Toscanini is the musical director and puts his stamp on the selection. Naturally, he is increasingly struggling with the regime and its ideological dictates. In addition to a

31-32



31—La fiamma by Ottorino Respighi, world premiere, Rome, Teatro dell'Opera, 1934. A group of officers, Act III, costume design by Nicola Benois

32—Volo di notte by Luigi
Dallapiccola, title page
of the draft libretto with
the stamp of the fascist
theatrical censorship of
the Ministero della
Cultura Popolare, 1939

classical repertoire, we see — with regard to Ricordi - Boito with Mefistofele and Nerone, Catalani with La Wally, Franchetti with Cristoforo Colombo and Germania (libretto by Illica), Pizzetti with Debora e Jaele, Alfano with La leggenda di Sakùntala, Casella with Le couvent sur l'eau (commedia coreografica), Zandonai with I cavalieri di Ekebù and Francesca da Rimini (D'Annunzio's version), Wolf-Ferrari with Le donne curiose and Sly, Montemezzi with L'amore dei tre re, an "azione coreografica" entitled Vecchia Milano by Giuseppe Adami (music by Franco Vittadini), Respighi with La campana sommersa (by Gerhart Hauptmann). Wagner's "Ring", Die Meistersinger von Nürnberg, Lohengrin and Tristan und Isolde, and various works by Strauss (Rosenkavalier, Salome) and Humperdinck also appear repeatedly in the repertoire⁵⁰. In the area of "early music" Casa Ricordi successfully stands its ground, for example with the publication of an edition of Antonio Vivaldi's works (edited by Gian Francesco Malipiero), and efforts to promote a performance of Claudio Monteverdi's *Orfeo* in an arrangement by Giacomo Benvenuti⁵¹.

The tension between Casa Ricordi and La Scala is exacerbated by the appointment of a Scala director loyal to the regime, Jenner Mataloni. The Casa Ricordi representatives have repeated contentious dealings with him, about income from the performances as well as production conditions - such as the publisher's representatives no longer being allowed to participate in rehearsals — through to outright prohibitions of productions. Mainardi cites the example of the opera La bisbetica domata (The Taming of the Shrew by Shakespeare) by Mario Persico, whose performance Casa Ricordi prepared for the 1937/1938 season, but which founders due to Mataloni's intervention⁵². Korngold's *Die* tote Stadt is performed at the instigation of Ricordi in the 1938/1939 season, however, at the Teatro dell'Opera in Rome.

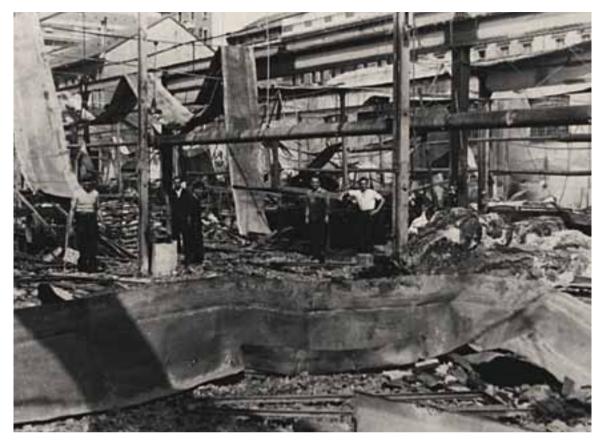
At the same time, Casa Ricordi manages to strengthen and expand its international network during the Valcarenghi-Clausetti era: overseas branches are set up in 1924 (Buenos Aires, directed by Guido Valcarenghi, one of Renzo's sons; in 1927 in São Paulo, led by Giuseppe Giacompol), and the company's volume increases as it buys up various stocks from other publishers in South America. By 1940, the Ricordi catalog comprises 125 000 items. 260 employees work for the Milan sites in eight departments, and six million pages are printed annually⁵³.

Another focus of the publisher's work during these years is the publication of six volumes in a musicological series, the "Istituzioni e Monumenti dell'Arte Musicale Italiana" between 1931 and 1939, under the direction of Gaetano Cesari and, after his death, Guido Pannain. The series focuses on the

33-34









music of the 16th century: Andrea and Giovanni Gabrieli, Camerata Fiorentina and Claudio Monteverdi, Carlo Gesualdo and others. Mainardi calls the series "one of the first major products of Italian musicology" ⁵⁴. This is uncharted territory for the publisher ⁵⁵, and marks its entry into the incipient discipline of musicology in Italy. Given its successful Gazzetta Musicale and subsequent publications — including Musica d'Oggi from 1919 — this is consistent with the publisher's policy.

In 1940 Carlo Clausetti leaves the company and is replaced by Alfredo Colombo. The dual leadership of Renzo Valcarenghi/Colombo lasts four years. The offices, production facilities, and the warehouses and rental libraries of Casa Ricordi are badly damaged during the bombing of Milan on August 13, 1943: two bombs fall on the publisher's headquarters in Via Berchet, and incendiary bombs fall into the buildings on Viale Campania⁵⁶. Parts of

the archive are 1942 the most ments of the 1943 dest

destroyed. In valuable docuarchive had al-

ready been moved to secure locations: the autograph music scores, for instance, to the underground air raid shelters of the Cassa di Risparmio bank in Milan and of the Conservatory of Parma, as well as to directors' houses on Lake Maggiore, Lake Como and near Varese. Duplicates of the printed scores are brought to safety as master copies. The library and much of the rental material, including some editions with unique handwritten changes, are irretrievably destroyed in the attack. As a result, the works of many composers, too expensive (or impossible) to reconstruct after the war, are forgotten.

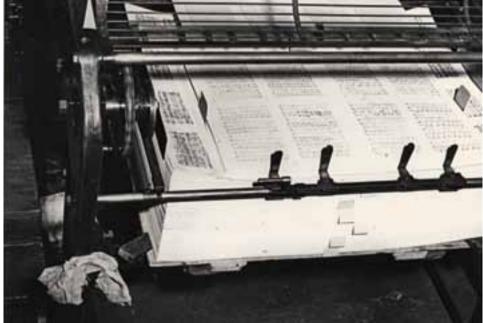
The scores and letters, the libretto collection and also the picture archive are spared. But shaken by the loss after many years of great crisis,

Valcarenghi resigns in 1944. A three-person management is now set up, ensuring family continuity as before — albeit no longer limited to the Ricordi family:

Alfredo Colombo, Eugenio Clausetti (another son of Carlo) and Camillo Ricordi (the son of Manolo Ricordi). These three manage the reconstruction and rebuilding of the archive.

35,36—Bombing of the Ricordi production offices in Viale Campania, August 13, 1943





37—39







40-41

- 40—Francesca da Rimini by Riccardo Zandonai, world premiere, Turin, Teatro Regio, 1914. Paolo and Francesca, Act II, costume design by Luigi Sapelli a.k.a. Caramba
- 41—Sakùntala by Franco Alfano, world premiere, Bologna, Teatro Comunale, 1921 Sakùntala, Act II and III, costume design by Daniele Crespi
- 42—(see p. 58) Mefistofele by Arrigo Boito, Milan, Teatro alla Scala, 1881. Prologue in Heaven, set design by Carlo Ferrario
- 43—(see p. 60) Germania by Alberto Franchetti, world premiere, Milan, Teatro alla Scala, 1902. Epilogue, Federico in Ricke's arms, in the background Napoleon's army in retreat, drawing by Leopoldo Metlicovitz











The Postwar Years

The period from 1943 to 1956

In the years after the war, Casa Ricordi has to struggle to keep up, as the publisher has to upgrade its inventory to meet the market's demands. In keeping with the company's tradition, this is done partly by purchasing other inventories (Mario Pasquariello in Naples, Romero y Fernandez in Buenos Aires, where a branch had already been founded in 1924), and also by successively establishing new branches and sales and representation agencies or expanding existing ones: in Genoa (1953), Toronto (1954), Sydney (1956) Palermo (1957), and Mexico City (1958). A small part of the library is reacquired through donations. In 1950, the new store opens in the reconstructed building on Via Berchet. In 1952 the company is converted into a limited liability company, with Alfredo Colombo as president and Guido Valcarenghi and Eugenio Clausetti as managing directors. In 1956 it becomes a stock corporation, whose executive board includes the three men named above as well as other personalities⁵⁷.

Above all, the situation for music publishers has changed and hence the role and standing of Ricordi. The postwar period is characterized by a process that had been emerging since the introduction of the technology to reproduce music early in the 20th century: the separation of "light" and "serious" music. Put bluntly, light ("popular") music has become a mass phenomenon, while serious music is marginalized.

Ricordi responds by entering into the popular music business, founding "Radio Record Ricordi" ("RRR") in 1948 and a year later the monthly newsletter Rassegna Musicale Radio Record Ricordi. The management of Radio Record Ricordi is taken over

by Mariano Rapetti, a pianist and songwriter ("paroliere"), who has already been an employee of the company for several years. His son Giulio, also a lyricist, will go on to form a legendary writing team under the pseudonym Mogol in the 1960s with the "cantautore" Lucio Battisti. The foundation of "Fono Film Ricordi", and later "Edir" and "Ritmi e Canzoni" also lay the cornerstone for the later establishment of "Dischi Ricordi" by Carlo Emanuele Ricordi, also known as Nanni, in 1958.

The years 1943 to 1956 are not well documented in terms of the publisher's history. In particular, there is a lack of publishing catalogs. A thorough review of the business correspondence ("copialettere") and sifting through any publishing catalogs that can still be retrieved would be a worthwhile task and would fill an important gap.







45-48



- 45—Entrance of the Ricordi headquarters in Via Berchet, Milan, before 1959
- 46—Ricordi store in Genoa, circa 1950
- 47 —Ricordi offices in Sydney, waiting room, mid 20th
- century
 48—Carlo Emanuele Ricordi,
 a.k.a. Nanni, circa 1950



A Time of Change

The period from 1956

With the conversion of the Ricordi publishing house to a stock corporation in 1956, a period of consolidation begins. Two priorities determine the following period in the publisher's history: the formation of the generation of "cantautori" (the word is usually translated as "singer-songwriters", but actually means "bards") and serious contemporary music. The Ricordi publishing house helps launch the cantautori through the creation of "Dischi Ricordi" in early 1958, under the management of Nanni Ricordi. Much like it did in the 19th century, during the grandfather's generation, the publishing house now plays a decisive role in establishing and promoting an important part of Italian

culture. Perhaps the same familial instinct is at

In his foreword to a monograph with memories of Nanni Ricordi, which is published in 2010 at the instigation of his cousin (3rd degree removed) Claudio Ricordi, he calls this instinct "the right balance between important cultural production and brilliant entrepreneurship [...]"58. From this volume of memoirs, in which the main cantautori represented by Ricordi also have their say, it is clear that in his grandfathers' tradition, Nanni embraces a principle that helped the publisher to success and recognition in the 19th century: discovering new authors and providing support in a close publisherauthor relationship. But it is above all also a technical innovation that leads to success: the spread of the 'single record' developed by RCA Victor, played at 45 rpm instead of 33 rpm⁵⁹.

Nanni is born in 1932 and studies law in Milan and piano on the side, initially as a hobby, but then ever more intensively, so that he finally passes an exam at the conservatory. While working at the SIAE (Società Italiana degli Autori ed Editori) in Rome he gets to know Luchino Visconti, Maria

> Callas and others during his frequent visits to the theater and opera, and gets a feel for the

music scene. Then he and Franco Colombo jointly head Ricordi's New York branch for several years. Here, he gains important impetus from meeting various artistic figures — including Gian Carlo Menotti, Marilyn Monroe and Leonard Bernstein which he channels into the establishment of "Dischi Ricordi" after his return to Italy. Above all, the New York scene teaches him to reconsider the strict separation of serious and popular music that has become established in Europe.

In 1957 the first Ricordi record is produced at La Scala: the opera Medea by Cherubini with Maria Callas in the title role. Nanni has equipment brought over from the legendary Mercury company in New York (which today represents Elton John, Mariah Carey and Lionel Richie among others) and devotes himself to the recording technology and production conditions with great expertise⁶⁰. The result is a recording that still has an amazing "presence", a "tinta scenica" (dramatic mood), "as loved by Verdi"61.

After the success of the Medea recording, which was published on the occasion of the 150th Anniversary of Casa Ricordi, Nanni works on profitably expanding record production. He has in mind the popular music that, despite the efforts of Mariano Rapetti, has been rather neglected by the publishing company until now. Inspired by the French chansons that have come into fashion (Brassens, Brel), and the Anglo-Saxon pop-rock wave, he goes talent hunting in Milan. In the central Milan club Santa Tecla he meets a guitarist called Giorgio Gaberscik and encourages him to compose his own songs. Under the name of Giorgio Gaber, he becomes Dischi Ricordi's first cantautore. Nanni aims to revolutionize the old-fashioned taste of the traditional song festival in Sanremo, and to get away from national styles or

while still being a consumer product like Traviata

genre boundaculty was to

ries: "The diffifind music that would stand the test of time and was exportable,

49-Ricordi offices in New York, mid 20th century

work here?





50-52

- 50—Nanni Ricordi and Maria Callas during the gala celebration of Casa Ricordi's sesquicentennial, Milan, 1958
- 51 —Giancarlo Menotti, circa 1950
- 52—Tullio Serafin conducting the studio recording of Medea by Luigi Cherubini at the Teatro alla Scala, first record issued by Dischi Ricordi to celebrate the sesquicentennial of Casa Ricordi, at the music stand Maria Callas, 1957



was in its day"⁶². In the following years Dischi Ricordi publishes the songs of Gino Paoli, Luigi Tenco, Ornella Vanoni, Enzo Jannacci, Lucio Battisti, Fabrizio De André and many others⁶³. Nanni and his wife Marisa also continue the tradition of the Ricordi salons in their own way: they receive artists from all disciplines at their house for festive evenings of eating, drinking and playing music⁶⁴.

But despite the success of Dischi Ricordi, the Ricordi publishing house (now with new production offices, which were moved from Viale Campania to Via Salomone) never really embraced popular music, which is why in 1963 Nanni Ricordi leaves to join the Italian branch of the American record company RCA in Rome. In 1964, he runs the Festival dei Due Mondi in Spoleto — the Spoleto Festival — where he establishes a concert series with the programmatic title "Bella ciao", which presents traditional Italian folk songs — "Bella ciao" is perhaps the most famous song of the Resistenza.

The basically rather left-leaning political cantautori scene around Nanni Ricordi ideologically relates to the second major focus of the Ricordi publishing house's production in the period from 1958. The Ricordi publishing house becomes the editorial home of leading figures of contemporary music and—after an initially conservative stance especially for musical theater, which receives crucial impulses for innovation from Italy: Luigi Nono, Bruno Maderna, Luciano Chailly, Luciano Berio, Giacomo Manzoni, Franco Donatoni, Luca Lombardi, Sylvano Bussotti, Azio Corghi, Giorgio Battistelli and Salvatore Sciarrino. It begins its collaboration with festivals in the big cities of Milan, Turin, Bologna and the Music Biennale in Venice, with exchange institutions abroad such as the "International Summer School" in Darmstadt and the Donaueschingen Festival. Casa Ricordi's international orientation, which already influenced its 19th century history, now comes into play again in a different guise.

The publishing company maintains branch offices in France (Paris), Great Britain (Chesham

near London), Germany (first Lörrach and Frankfurt, then Munich), the United States (New York), Argentina (Buenos Aires) and Chile (São Paulo). From 1961, it is led by Guido Valcarenghi, followed by Carlo Origoni and in 1982 Gianni Babini. Guido Rignano becomes the managing director in 1964. Under his guidance, the Ricordi publishing company develops strategies aimed at both the broad public taste and the musical elite.

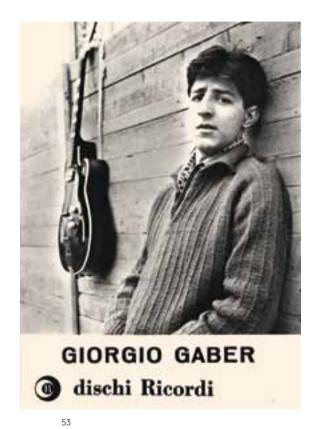
Four main areas of publishing activity begin to emerge. The first priority is reviving the classic

Italian opera catalog sup-1957 to 1966

1961

tradition. The plements from list numerous

scores, piano reductions and individual editions. For example, arias from Verdi's Un Ballo in Maschera, Otello, Falstaff, Puccini's Tosca, Madama Butterfly, Manon Lescaut and Catalani's La Wally are republished. The proposition of critical works editions based on the original documents, primarily the autograph scores (Rossini, Verdi, Vivaldi) should be seen in connection with the publisher's attention to tradition. Ricordi's editorial department, led by Luciana Pestalozza from 1964 to 1991 and by Gabriele Dotto from 1992 to 2001, provides decisive impetus. The critical edition of the works of Rossini begins in 1969 with the publication of II Barbiere di Siviglia by the Urbino musicologist and conductor of the New York City Opera Alberto Zedda, a Rossini specialist, and continues with the Fondazione Rossini in Pesaro. The complete critical edition of the works of Verdi is produced as a co-edition with the University of Chicago Press, under the overall direction of the Chicago musicologist Philip Gossett. The first volume is Rigoletto, which in 1983 was the basis of a performance at the Vienna State Opera, among others. This is followed by complete editions of the operas of Donizetti (in collaboration with the Fondazione Donizetti of Bergamo and under the direction of Gabriele Dotto and Roger Parker), of the works of Bellini (in collaboration with the Teatro Massimo of Catania and under the direction of Fabrizio Della



Seta, Alessandro Roccatagliati and Luca Zoppelli), and of the operas of Puccini (under the direction of Gabriele Dotto), the sonatas of Domenico Scarlatti, and the works of Antonio Vivaldi (in collaboration with the Istituto Italiano Antonio Vivaldi).

Musical education remains another focus of the publishing activity. Many piano tutorials are published, as well as singing guides and introductions to music. In this context the continuation of the Ricordi publishing company's tradition

of publishing books is also ing. From 1951, periodicals and worth mentionthe magazine

Ricordiana is published (until 1957), Musica d'Oggi is revived (1958 to 1965), the Enciclopedia della Musica is published in four volumes, and there is a small book series ("Piccola Biblioteca Ricordi") and

a redesigned libretto series.

But serious contemporary music also finds a home in the publish-

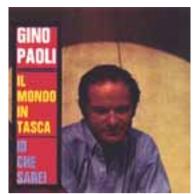
ing company, a sector that is mainly promoted by Luciana Pestalozza (who was instrumental in the founding of the influential Milanese concert series "Musica nel nostro tempo" in the mid 1970s) and Mimma Guastoni, who had been an employee of the firm since the 1960s and became a manager in 1981 and managing director from 1995—1998.

Ricordi is still regarded as the leading music publishing company in Italy, especially when it comes to music for the theater: "The theater production market was entirely absorbed by Casa Ricordi" 65. The publisher retains its European orientation, with a strong presence of UK and French composers in its affiliates in London and Paris, but also remains the primary publishing home of Italian composers. In a business where many publishers rarely saw their role as going beyond that of engraving, typesetting and printing, Ricordi instead established a long tradition of highly qualified editors who ensured an exceptional degree of care in the preparation of the editions and who, in many

cases, became sors and colthe composers trusted advilaborators to themselves.

This, together with the extensive distribution network and state-of-the-art printing facilities, became an added advantage in attracting a growing number of composers to the Ricordi catalog. In the 20th century two editors-in-chief (both of them skilled composers, arrangers and edition-curators in their own right) attain almost legendary status among composers and conductors: Raffaele Tenaalia, who worked with Ricordi first as an outside collaborator and then as head of the rental archive and of the editorial and production department from 1913 to 1961 and who was a trusted editor for Puccini. And Fausto Broussard, editor-in-chief from the early 1960s through 1996, whom the young composers of the avant-garde "trusted blindly" (in the words of Luciana Pestalozza), and were "asking for advice while preparing the music and for technical details"66.















54-60

Ricordi album covers:
54—Luigi Tenco
by Luigi Tenco, 1962
55—Il mondo in tasca – lo che
sarei by Gino Paoli, 1967
56—A che cosa ti serve
amare by Gino Paoli, 1966

57 —Un uomo che vale by Gino Paoli, 1965

58—La carta vincente by Gino Paoli, 1966

59*—Fabrizio De André* by Fabrizio De André, 1968

60—Una sera con ... Gino Paoli by Gino Paoli, 1979



61 —Franco Donatoni

^{62—}Bruno Maderna 63—Azio Corghi 64—Luciano Chailly 65—Luigi Nono 66—Luciano Berio



67-68

Support for new works is carried out on a smaller scale and for a specialist audience, and marketing strategies are geared not toward sales volume, but toward qualitative criteria. Maintaining contacts with the leading music festivals in Italy and elsewhere in Europe becomes a priority, as the performance of contemporary music depends on these dedicated events, which have ties to the ensembles and inspire and organize performances of these highly specialized musical works. The Darmstadt International Summer School of Music, which was revived in 1946 by Wolfgang Steinecke, and where courses with composers of international renown alternate with concerts (the holiday courses exist to

this day), are an important point of reference for the Ricordi publishing house as well. Its composers are invited as lecturers — and thus as multipliers of a publishing program that is expanding stylistically — and its works are played at the concerts⁶⁷. Among the foreign composers included in the

publisher's program are such respected names as Gerard Grisey, Brian Ferneyhough, Magnus Lindberg, Klaus Huber, Younghi Pagh-Paan, Heiner Goebbels, Rolf Riehm, Peter Eötvös and Olga Neuwirth.

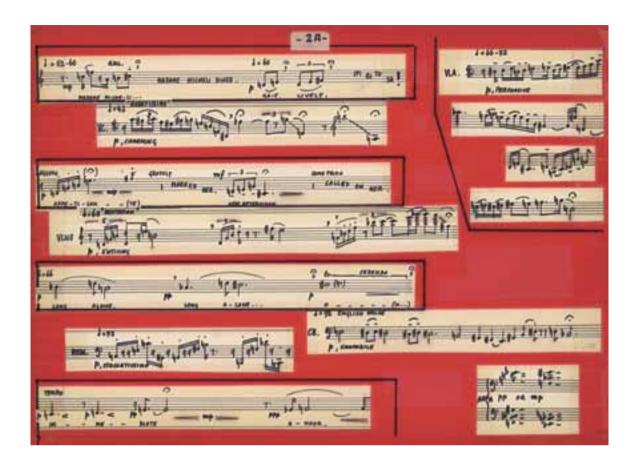
In 1994, Ricordi is sold to the Bertelsmann Music Group (BMG), part of the German media group Bertelsmann. At this time, it is the only independent Italian music company that is still able to stand its ground alongside the dominant inter-

national ma-Polygram, EMI addition to the 994 jors, led by and Warner. In Italian com-

panies, among them the Arte Grafiche printing plant and the recording-medium business Dischi Ricordi, the group of companies includes holdings in nine other countries. Casa Ricordi is more international than most other companies in classical music publishing: it has foreign branches in Germany, France, Britain, Canada, Argentina and Brazil. BMG's strategic activities in the years following the acquisition focus mainly on the lucrative music publishing business and on the high-volume business with recording mediums, which is merged with

67—Presentation of the critical edition of II Barbiere di Siviglia by Gioachino Rossini edited by Alberto Zedda, at the Ricordi offices in Via Berchet, Milan, 1969

68—Venetian Journal by Bruno Maderna, autograph score, 1972



BMG's labels (BMG Ariola Italy). The chain of stores and the attached real-estate holdings are sold off.

In 2006, Bertelsmann sells the Ricordi imprint to the Universal Publishing Music Group, a subsidiary of France's Vivendi Group. It continues the Ricordi publishing program, with offices in Italy.

This also opens in the history Storico Ricordi.

2006

a new chapter of the Archivio Placed under

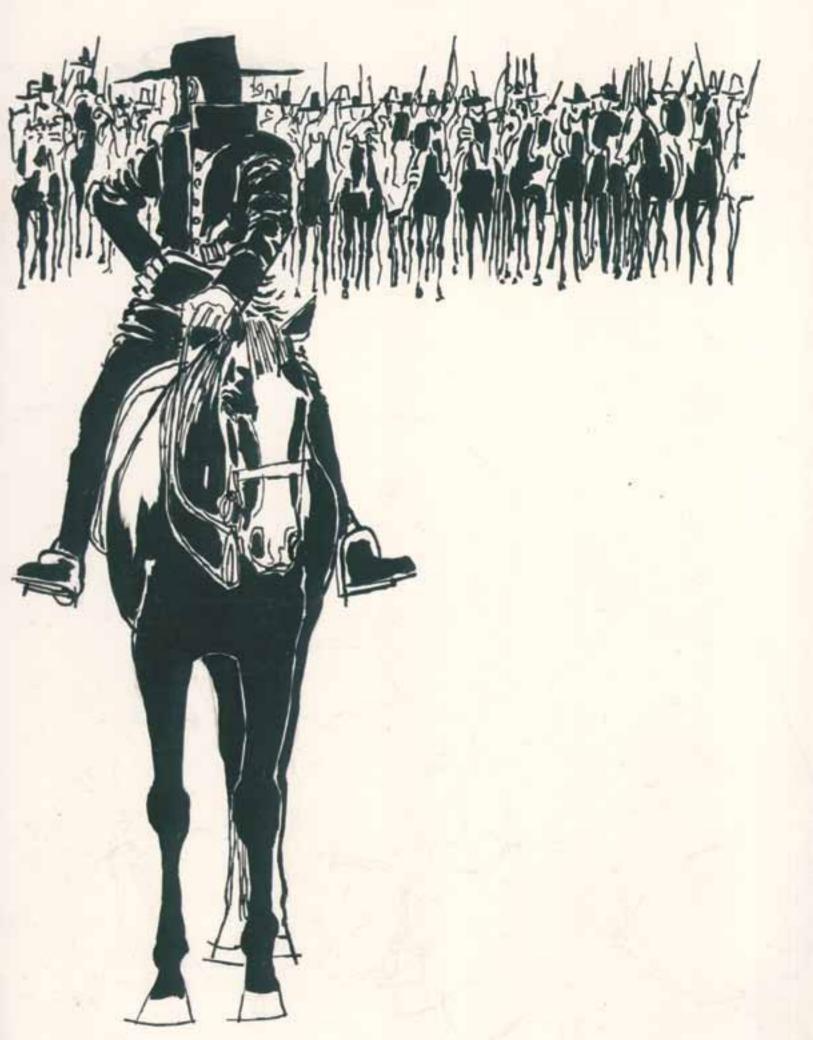
the protection of Italy's cultural authorities back in 1994, it remains in Bertelsmann's possession. A closed corporate archive has now become a historical archive whose function and duties are changing and whose important holdings are preserved, researched and presented as an Italian cultural legacy.



69-70

^{69—}Charme by Gérard Grisey, autograph score, 1969

^{70—}Drawing by Guido Crepax for a printed edition of "American Western" style music, circa 1960



LA GAZZA LADRA

Gioachino Rossini

Sinfonia





71—72

Footnotes

1

- 1 —See Marino Berengo, Intellettuali e librai nella Milano della Restaurazione, Milan 1980, pp. 1—32.
- 2 Cf. Stefano Baia Curioni: Mercanti dell'opera. Storie di Casa Ricordi, Milan 2011. p. 49.
- 3—Cf. Claudio Sartori, Casa Ricordi 1808/1958. Profilo storico. Itinerario grafico editoriale, Milan 1958, p. 22.
- 4—Cf. on this process Luke Jensen, Giuseppe Verdi & Giovanni Ricordi, With Notes on Francesco Lucca. From Oberto to La Traviata, New York and London 1989, pp.7—9. See also Philip Gossett, Dive e maestri. L'opera italiana messa in scena, Milan 2009.
- 5—The branches are run with the help of partners, beginning with one Grua in London and Florence, then Pozzi and later Stefano Jouhaud in Florence. Cf. Sartori, p. 31.
- 6—The Litografia continues operating until 1895. One of its first major productions was twelve illustrations for the first edition of the novel *The Betrothed* by Alessandro Manzoni 1827. Cf. on this and on the founding of the Litografia Sartori, pp. 32—40.
- 7 The 1838 catalog was the last one to have a "promotional" character. Cf. Sartori, p. 41.
- 8 -Baia Curioni, p. 120.

2

- 9-Cf. Sartori, p. 53.
- 10—As quoted by Baia Curioni, p.144, letter, dated January 25, 1876.
- 11 Cf. Baia Curioni, pp. 74-76.
- 12-Cf. Baia Curioni, p. 79.
- 13 Giovanni had already contributed an article to this in 1849. Cf. Sartori, p. 44, 48.
- 14 As quoted by Baia Curioni, p. 84.
- 15—The correspondence on these negotiations can be found in the Archivio Storico Ricordi
- 16-Cf. Baia Curioni, p. 143.
- 17 Cf. Sartori, p. 67.

3

- 18—Mosco Carner writes that the choice of pseudonym is "indicative of the growing popularity of German music since the 1870s" (Mosco Carner: Puccini, Frankfurt 1996, p.103). The pseudonym's combination of a French first name and a German surname could also, however, be an expression of Giulio Ricordi's European orientation.
- 19 Cf. Baia Curioni, p. 134.
- 20 Cf. Sartori, p. 69.
- 21 —Carner, p. 104.
- 22 Giulio Ricordi 1885 in the Gazzetta Musicale di Milano, as quoted by Baia Curioni, p.169.
- 23 Cf. Baia Curioni, p. 157/101 and 167.

4

- 24 —Sartori, p. 75
- 25 Cf. Baia Curioni, pp. 202-204.
- 26 Sartori, 76.
- 27—Heinrich August Winkler: Geschichte des Westens. Von den Anfängen in der Antike bis zum 20. Jahrhundert, Munich 2009, vol. 1, p. 988.
- 28 Cf. Sartori, p. 76.
- 29 Cf. Baia Curioni, p. 198.
- 30 Cf. ibid, p. 191.
- 31 Cf. Sartori, p. 76.
- 32 Baia Curioni presumes this, p. 198.
- 33 Cf. Baia Curioni, p. 201.
- 34-Ibid, p. 204.
- 35—See Gabriele Dotto, "Publisher as Protagonist", in *That's Opera: 200 years* of *Italian Music*, Munich/Berlin/London/ New York 2008. p. 21.
- 36—Cf. the relevant passage in Baia Curioni, p. 205 et sea.
- 37—Ricordi only published Mascagni's Iris (1898).
- 38—All published by Ricordi.
- 39—In conversation with his cousin Claudio, Nanni Ricordi says: "Tito II was a character I fortunately or unfortunately never met! He was someone who wanted the Giovinezza to be played before every opera performance." Ti ricordi, Nanni? Con Nanni Ricordi, l'uomo che inventò i cantautori, Milan 2010, p. 152.
- 40—Cf. the comprehensive description by Maria Pia Ferraris, "Attività grafica di Ricordi", in: Musica, musicisti, editoria: 175 anni di Casa Ricordi, Milan 1983, p. 192 et seq.

5

- 41-Cf. Matteo Mainardi: "Musica, Fascismo, editoria. Casa Ricordi tra rinnovamento e tradizione", in: Editori e lettori. La produzione libraria in Italia nella prima metà del Novecento. A cura di Luisa Finocchi e Ada Giali Marchetti, Milan 2000, pp. 99-116. p. 100: "[Our] consultation of the 'Archivio storico di Casa Ricordi', where research was done on the correspondence with the state agencies (ministries), paragovernmental agencies (associations and corporations) and Italy's major opera houses, above all the Teatro alla Scala, to which Casa Ricordi had always linked its fates, proved especially important." Fiamma Nicolodi and Harvey Sachs (Toscanini's biographer) also worked on this historical period.
- 42 Mainardi cites the grotesque abridgements of the libretto to Verdi's La Forza del Destino (The Force of Destiny) 1936.
- 43—Cf. Mainardi, p. 103. The letter in question, dated December 1, 1938, to the Ministero di Cultura Popolare is in the archive ("copialettere"). This letter is followed by several letters to the publishing company's authors, who are asked to indicate whether they are Jewish.
- 44—Cf. Harvey Sachs, *Toscanini. Eine Biographie*, translated by Hans-Horst
 Henschen, Munich 1980, p. 292 et seq.
- 45 Cf. Mainardi, p. 104.
- 46-Cf. ibid.
- 47-Cf. Mainardi, p. 105.
- 48—Cf. Lamberto Trezzini/Angelo Curtolo: Oltre le quinte. Idee, cultura e organizzazione del teatro musicale in Italia, Venice 1983, p.37 et seq.
- 49 Cf. Mainardi, p. 110.
- 50 Source: Quaderni dell'I.R.TE.M.14, Serie 5: Cronologie. N.1: Le otto stagioni di Toscanini alla Scala 1921—1929, di Carlo Marinelli Roscioni, Rome 1993.
- 51 Cf. Mainardi, p. 111.
- 52 –Cf. ibid, p. 107.
- 53 Cf. Sartori, p. 85.
- 54 Mainardi, p. 114.
- 55—Cf. Mainardi's remarks on this, p.113 et seq.
- 56 –Cf. Sartori, p. 87.



57-Cf. Sartori, p. 88.

7

- 58 Ti ricordi, Nanni?, p. 11.
- 59—Cf. Ricky Gianco's remarks in: *Ti ricordi,* Nanni?, p.149.
- 60—Cf. Nanni's accounts of this in: *Ti ricordi,* Nanni?, pp.156—157.
- 61—Giovanni Gavazzeni, in: *Ti ricordi, Nanni?*, p. 220.
- 62 Nanni Ricordi, in: *Ti ricordi, Nanni?*, p. 167.
- 63—"Nanni ha inventato i cantautori: questa gente che cantava per interpretare i propri canzoni." "Nanni invented the Cantautori: these people who sing in order to play their own songs." Enzo Jannacci, in: *Ti ricordi, Nanni?*, p.130.
- 64-Cf. Ti ricordi, Nanni?, p.169.
- 65—Mario Hyphenate, Una vita di musica (un libro di ricordi). Catalogo delle opere. A cura di James Westby. Introduzione di Mila de Santis. Cura editoriale di Ulla Casalini, Fiesole 2005, p.147.
- 66—Cf. "La musica non morirà. Testimonianza di Luciana Abbado Pestalozza", in: Milano, laboratorio musicale del Novecento — Scritti in onore di Luciana Pestalozza, ed. by Oreste Bossini, Milan 2009, p.34.
- 67—Cf. the correspondence in the archive of the International Music Institute in Darmstadt.

Founded as a company archive, during its 200-year history the Archivio Storico Ricordi has grown continuously, with changing focuses, principles of classification, and indexing structures.

As a historical collection with a heterogeneous structure, it also documents 200 years of human history: music, art, theater, cultural history, social and economic history, and political history.

THE ARCHIVE



The Phenomenon of Opera

"Like never before and never since, musicians of the time were in a position to communicate with all levels of society."

LUCIO DALLA

The archive's diverse holdings and its research and information functions relate to contexts of music and cultural history, and the history of opera aesthetics. The archive contains invaluable material about the history of music, especially opera, which can be viewed as an artistic and social phenomenon. In 19th century Italy in particular, it takes on a distinctive mediation role in the socio-political structure.

The relationships between the great publishing personalities Giovanni, Tito I and Giulio Ricordi and "their" composers attest to how, during the course of the 19th century, the opera business changed from a theater-driven to a publisher-driven system. Both the historic periods and the linking of marketing and artistic concepts play a role in this connection. The diverse range of publishing correspondence documented in the archive illuminates this productive relationship. Not only is the correspondence with the "big five" - Rossini, Donizetti, Bellini, Verdi, Puccini — exemplary in this respect; the letters in their entirety shed a lot of light on this process of change, which also reflects a change with regard to how the works and their authors are perceived.

The appreciation of the original, unique works, and of the authorship of these works are

new ideas in the opera business of the time, and the Ricordi publishing house plays a crucial role in this. In this respect, the archive is a rich source of clarification regarding the interaction between different societal forces of the time, as it documents the interconnectedness of artistic and economic aspects with letters, documentations of contracts, fee agreements, reception (eyewitness reports, reviews, correspondence) and marketing.

Various search filters can be used to understand the genesis of the texts and music, and the performance history and reception of individual works. This also provides an unparalleled insight into the socio-economic fabric of 19th century Milan as an up-and-coming European metropolis.

The story of opera is fundamentally Italian, but also fundamentally European. At the time of the publishing house's establishment by Giovanni Ricordi, Donizetti- and Bellini-influenced bel canto opera still dominates the opera stage. The Napoleonic era is not over and the genre of opera is still bound to the Ancien Regime. At the same time the demands of the French Revolution and the beginnings of industrialization have also reached Italy, that politically fragmented region with the Regno delle Due Sicilie in the south, the Papal States in Rome, the free duchies in central Italy, Savoy in the northwest and the Austrian territories in the northeast. The goal of a unified Italian state is still distant, but the social and political movements against the privileges of the nobility exist. In a social climate affected by liberal and conservative forces, the musical landscape is also in a state of flux.

An old dispute about the primacy of music vs. lyrics in opera is settled by the bel canto opera in favor of "melody": Rossini, Donizetti and Bellini write incomparably beautiful cantabile tunes, which are spontaneously provided with additional flourishes during the singers' performance. The Archivio Storico Ricordi collection contains autographs of operas by these three composers, well restored and already digitized.

From the first decades of Giovanni Ricordi's activities, when he expanded his collection through

73—Cover of the periodical Musica e Musicisti, illustration by Franz Laskoff, 1902

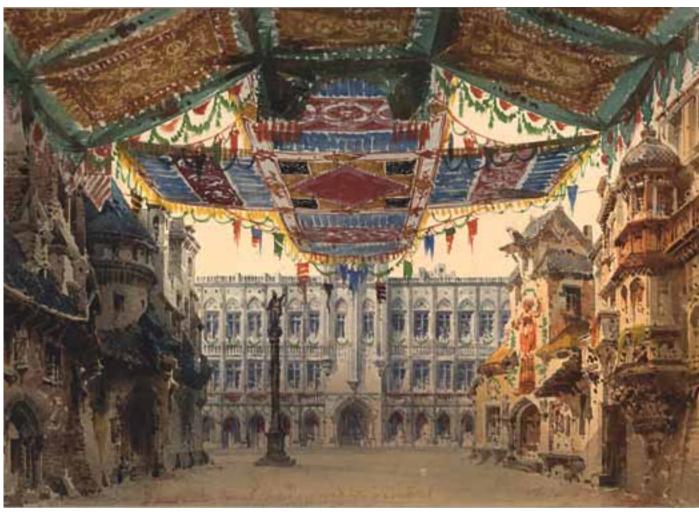




74-76

clever contracts so that in 1814 he was able to publish a first catalog, documents survive that testify to one of the secrets of the Ricordi company's success: the personal relationship between the publisher and his authors, whom he treats in a friendly manner. For instance, in a letter to Donizetti, Giovanni reports extensively on the success of a performance of the opera Anna Bolena in Paris — a success that he wants to tell the composer about immediately after his return as an eye witness ("testimonio oculare"), out of respect and appreciation for him⁶⁸. Giovanni's European-influenced basic attitude, as shown in his various correspondences with publishers (Breitkopf & Härtel as well as Peters in Leipzig, and Boosey and Hawkes in London), and composers and librettists abroad, also contributes to the company's growing success. Using the international business language of the time, Giovanni corresponds in French with Boosey and Hawkes in London. The collection of "copialettere" begins in the 1830s: a copy of each letter sent from the house of Ricordi is archived — and in the early days, a "copy" was of course a transcript.





77—79

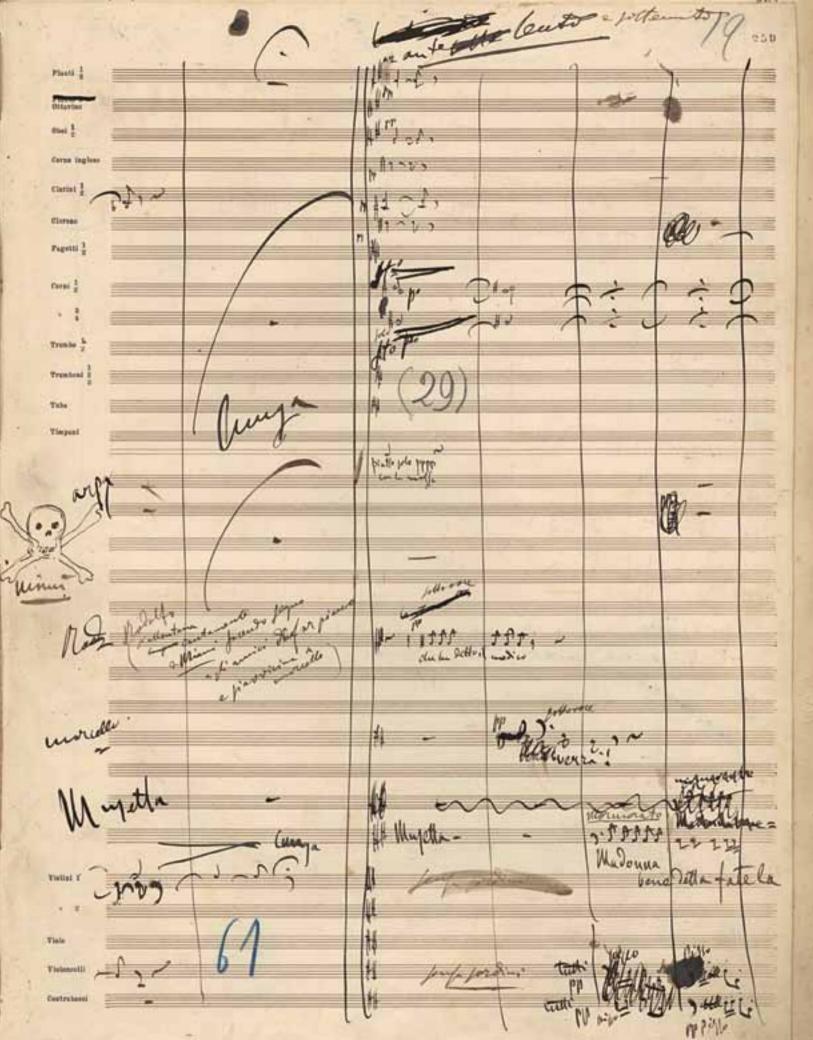
77—Le duc d'Albe by Gaetano Donizetti, posthumous world premiere, Rome, Teatro Apollo, 1882 Municipal square in Brussels, Act1, set design by Carlo Ferrario, 1882

78—La Cenerentola by
Gioachino Rossini, first
printed edition of the
vocal score

79—Receipt from Vincenzo Bellini for the sale to Giovanni Ricordi of the opera *La sonnambula*, January 12, 1832

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The Autograph Collection

The heart of the archive, and certainly its most valuable part, is the extensive collection of manuscript scores — almost 8 000 of them. First and foremost, of course, are the "big five" (Rossini, Donizetti, Bellini, Verdi, Puccini). 23 of Verdi's 28 operas exist as autograph scores. Puccini's career is inextricably linked to the house of Ricordi, as all of his operas, except *La Rondine* (Monte Carlo, 1917), were published by Ricordi. (*La Rondine* was published by Sonzogno of Milan, the publisher of Pietro Mascagni's works. Conversely, only one opera by Mascagni, the popular success *Iris*, Rome 1898, was published by Ricordi.)

Besides these two important representatives of 19th- and early 20th-century opera, Saverio Mercadante, Simone Mayr, Franco Faccio, Francesco Cilea, Ildebrando Pizzetti, Franco Alfano and Riccardo Zandonai also deserve mention. A significant portion of the autograph scores has been carefully restored. The restoration has revealed deleted passages and amendments that have never been seen before, for instance on pasted-over pages that were not previously visible. The study of the autographs is fundamental for the reconstruction of authoritative editions and for better understanding of the compositional genesis of an opera; it can also provide an insight into the personality of the composer: the quality and texture of the paper, the type of ink, musical notation, and the manner of correcting, non-musical additions and dedications.

In the field of contemporary music, when forms of notation had become freer and more diverse, there are manuscripts by such great avantgarde artists as Luigi Nono, Franco Donatoni and Goffredo Petrassi. The younger generation is represented by Luca

Lombardi, Salvatore Sciarrino, Luca Francesconi, Giorgio Battistelli, Fabio Nieder, Stefano Gervasoni and Fausto Romitelli.

The treasures of the autograph collection include the large archive of letters, which comprises, of course, the correspondence with Verdi and Puccini. Much of this has already been published, but the originals have a high commemorative and testimonial value. The approximately 15 000 letters contain extensive correspondence with composers, writers, librettists, singers, conductors, and other figures from the theater business. Indexing and studying these informative documents is one of the Archivio Storico Ricordi's most important tasks.

80-81

General 15 Det. 1803

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80—La bohème by Giacomo Puccini, autograph score, 1896

81 — Letter from Giuseppe Verdi to Giulio Ricordi: "Sad! Sad! Sad! Wagner is dead!!! [...] A name that leaves such a powerful mark upon the history of art!!!", February 15, 1883





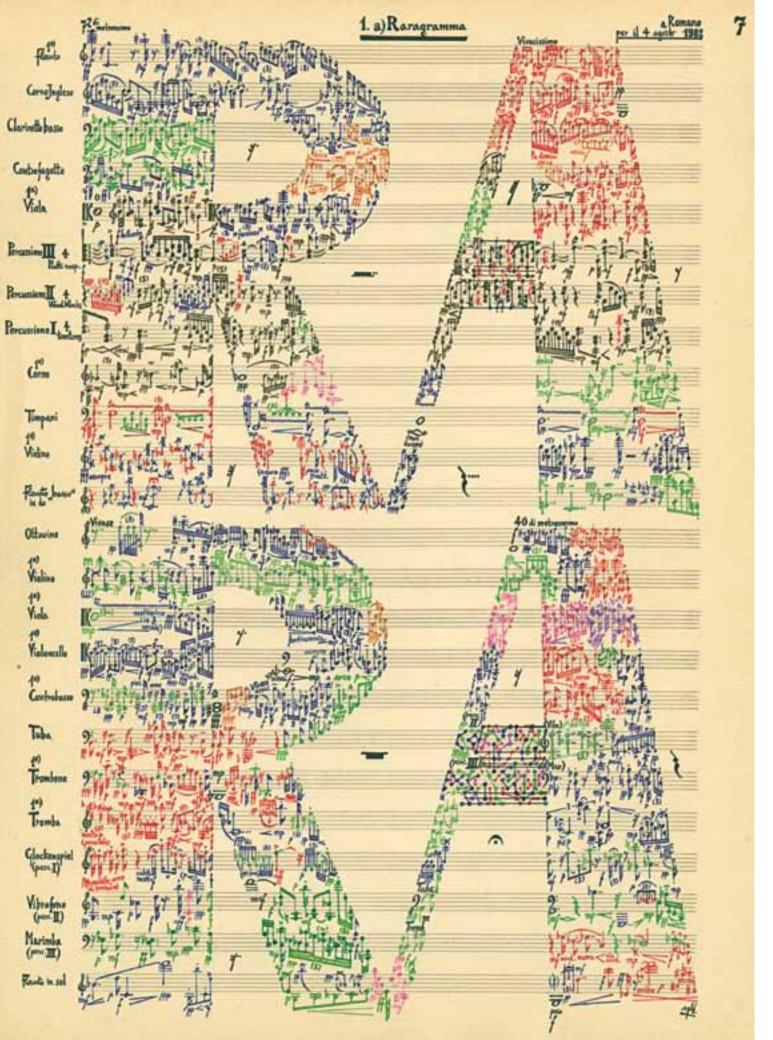
82-84

82—La sonnambula by Vincenzo Bellini, autograph score, 1831

83—Dixit Dominus by
Alessandro Scarlatti,
autograph score,

early 18th century 84—Otello by Giuseppe Verdi, autograph score, 1887







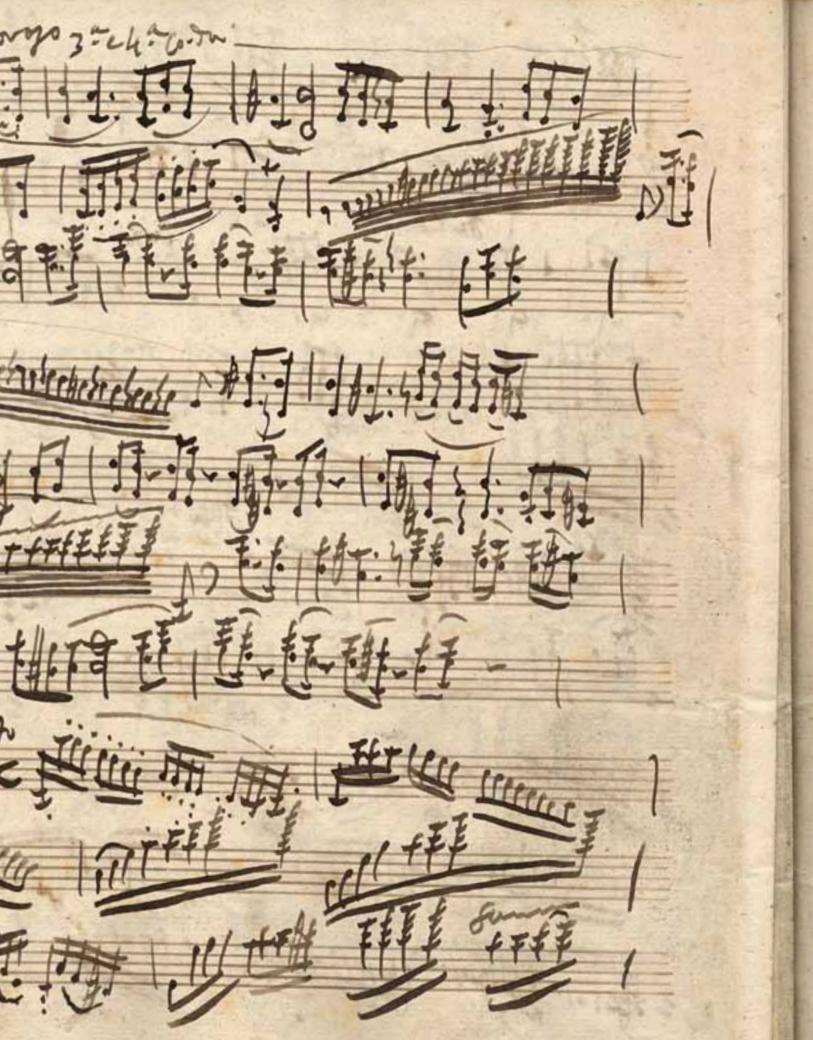
85-87

85—Raragramma by Sylvano Bussotti, autograph score, 1982

86—Equale by Stefano Gervasoni, autograph score, 1988

87—(see p.96) 24 Capricci per violino by Niccolò Paganini, autograph score, 1817





Important, but often Underestimated: the Libretto

The Archivio Storico Ricordi has an extensive collection of libretti, which Giovanni Ricordi begins to build early on, simultaneously with the music. Five groups can be discerned in the collection: manuscript libretti, typed libretti, printed libretti from the early 17th century, printed libretti that were not set to music, and drafts. Duplicates of printed libretti are often found, some of which served as the publisher's notebook during the performance and contain his observations about the staging and audience reactions.

Unlike the published review, this provides a direct eyewitness account of the performance history. The libretto, an object of discussion since the birth of opera, has repeatedly been evaluated differently over four centuries of opera history. Given the large inventory in the archive, there can really no longer be any doubt about the role of the libretto, though this does mark a convergence of mercantile and artistic factors: the acquisition of the rights to a libretto was often the first step in the production of an opera; not having a good libretto was a reason not to produce an opera. All his life Verdi searched for a good librettist for an opera based on King Lear by Shakespeare. The opera was never created: when, in his old age, he finally met a suitable librettist — Arrigo Boito — it was too late.

The ongoing indexing of the Archivio Storico Ricordi's important libretto collection, its cataloguing and structuring, provides an invaluable new resource for libretto research. This will result in new emphases regarding the preferred material and texts, but also regarding the development of the language of the libretto.

The multimedia presentation of various versions and editions of texts that illustrate the history of the libretto — complemented by examples from

the correspondence — would give an insight into the origin of libretti, and thus into the development of the typology and poetics of the libretto as part of opera dramaturgy.

The archive's libretto collection dates back to the 17th century (items that predate the founding of the publishing house itself arrived in the archive through acquisitions of various publishers and printing firms, as well as the collections of impresarios). A thorough new cataloguing of this part of the collection is still underway. There are manuscript, typed and printed libretti, some with notes in the margin, little summaries, and some draft versions as well. One special item in the collection is a chronicle of performances of the Stabat Mater by Rossini in Bologna and Milan in April 1842, summarized in a small book. It is a collection of announcements, program flyers and handwritten notes by Giovanni Ricordi, a kind of "minutes" of the performances, but also notes about the money raised (these were benefit concerts for orphanages), the numbers of singers in the choir, and audience reactions.

The largest collection is that of printed libretti, because for each opera a copy of the premiere was preserved, then one edition each for other performances in other theaters, and abroad. The purchase of the archive of La Scala in 1825 enriched the libretto collection with rare items from the 17th and 18th centuries. There are also copies of libretti that contain entries made by the censorship authorities — moral and political censorship — from the time of the Risorgimento as well as the fascist period.

The libretti of Verdi's operas, for example, are subject to censorship in the years up to the uni-

fication of Italy in 1861. Censorship became heavier after the defeat of the revolutionary movements of 1848/49 in particular. But although political censorship was common, there could also be

88—Arrigo Boito and Giuseppe Verdi in the garden of Giulio Ricordi's residence in Via Borgonuovo, Milan, photograph by Achille Ferrario, 1892

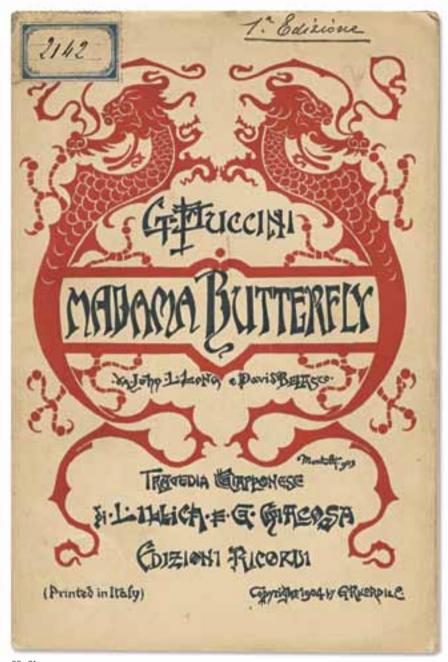


88

considerable censorship due to moral or religious objections, which could vary from city to city, especially in the "Papal States" in the area around Rome. The archive documents various phases of censorship in its collection of libretti, letters and other documents. The affected works include Un Ballo in maschera and also La Traviata. The fact that opera no longer features nobles and heroes, but commoners (Luisa Miller), hunchbacks (Rigoletto) and courtesans (Violetta Valéry) on stage, and that political and domestic conflicts are dealt with, is new in any case. The libretto of La Traviata ("The Wanton Woman") was a problem in 1853, before the unification of Italy, because it represents libertine views and gives them emotional justification. The various editions of the libretto in the archive demonstrate this clearly. There is an edition of 1853, which for the performance in Bologna includes the lines required

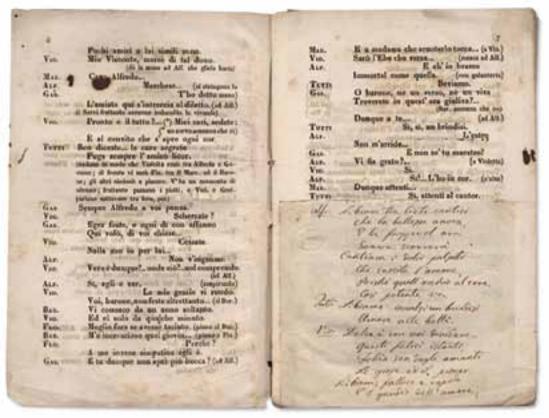
by the censor. In the *Brindisi* aria in the first act ("Libiamo, libiamo"), for example, the line "Croce e delizia al cor" (Cross and joy in the heart) is changed to "duolo e delizia al cor" (pain and pleasure ...) to prevent the connection of the metaphor of the crucifix with a courtesan. Another copy of the libretto contains the amendment of the word "croce" (cross) with "pena" (sorrow). A copy from 1860 is given the less scandalous neutral title *Violetta*, another changes the text of the aforementioned aria with regard to the motif of the intoxication of love and replaces the relevant passages with more harmless phrases related to alcohol consumption. The collection of *Traviata* libretti is complemented by French, English, German and Czech editions.

Noteworthy among the autograph libretti are the libretto by Luigi Illica for Mascagni's opera Iris; the handwritten corrected version of the libretto of Simone Boccanegra by Verdi and Boito, which they both intensively revised as their first joint project in the 1870s; the drafts of the libretto of La figlia di Jorio with annotations by Gabriele D'Annunzio (music by Alberto Franchetti); and the libretto l cavalieri di Ekebù by Arturo Rossato (music by Franco Alfano) with annotations by the librettist and by Nobel Prize laureate Selma Lagerlöf based on the narrative of the text. In addition, the archive contains numerous contemporary libretti, some of which are drafts. The study of these sources enables a uniquely concentrated, meticulously accurate reconstruction of the genesis of libretti.



89-91

- 89—Madama Butterfly by Giacomo Puccini, libretto of the world premiere, Milan, Teatro alla Scala, 1904
- 90—La Traviata by Giuseppe Verdi, printed libretto with interventions of the censors, proposing a new text for the Brindisi, 1853
- 91 —Simon Boccanegra by Giuseppe Verdi, printed libretto with annotations by Verdi and Arrigo Boito concerning the second version of the opera, 1881



ATTO PRIMO 12 Non oblini per tet... Solo in ten pouque nunters Amor sorcide a me. -91859-(fightens) SCENA PRIMA. I malka it will, mal among cents ENTERNOL BY STREET, FLORE BY ADDRESS. Alla cincira della spellature i il policio. Il finniti il mare che lupua l'astronata del giundiari a desirgi in findo so-lla con l'aga den la città, distre cei serge il ado. pen j'ore ancora Ei mi terge og to ome l'horra Ametta al venne the Professional Right Print College Come in quest ore brans Sorridon pli stuf of il manut Come o' union, o lume, All ouds b'tho chineset. Amaste phylosos pore Di due Orginei cor i in dealer water party of a series of the conwir. Er wien! l'amor Committee of the party of the party of Ma gli satri e la marine Che pingente alla merche Dell' orfana meschina "... La notte atra , crodol , Quando la pia morente Schmor - Ti guardi il cici. Betts v Gabriele della dette. Ast. Ti voggo alfin. - Parché d' tardi giungi? Gas. Perdona, o cira... I bengsi indugi mei T apprettino grandern. Ast. Parento... Gas. L' arme: ine conobbs... A ma appalero appreci Il putibole a let... O altero ostel, seggiorno Di stirpe encor più altera . Il tette disadorno min Bermanyee

Opera Production as Part of Cultural History

In the same way that the publisher rather than the theater represents the rights to a work, the production itself is also considered to be an asset worthy of protection. The figure of the "editore-impresario", the publisher as impresario, uniquely embodied by Giulio Ricordi, represents the publisher's job of monitoring the staging and the cast in addition to the rights to the music — and also, the expression of the desire for a kind of quality assurance for each production. From France comes the idea of "miseen-scène", which Giulio Ricordi picks up and develops as "disposizioni sceniche" (production books).

Numerous original "disposizioni sceniche" are in the Archivio (some manuscript). In some cases, there are several volumes addressed to the various protagonists in opera production: the conductor ("maestro d'orchestra"), the dressmaker and the "direttore di scena" (the present-day stage director). The stage arrangements for the important opera *Mefistofele* (complete 1868/1875 2nd version) by Arrigo Boito are divided into three volumes: Volume 1 is a complete edition for the "direttore di scena", Volume 2 is an edition for the dressmaker and prop manager, Volume 3 is an edition for the "maestri" (the conductors).

In addition, there are instructions for the singers, a glossary of theater terminology ("terminologia del teatro"), a list of props (three and a half pages), and, in a separate booklet, an illustrative overview of the props ("attrezzi"). The stage directions for the performance of *Mefistofele* at La Scala in 1881 were compiled by Giulio Ricordi himself in accordance with the composer's instructions. The stage directions describe every movement, every detail of the scenery and props, their position and use.

Sets and costumes are also part of the staging. The archive has a real treasure trove in this

area. It preserves the designs and patterns for sets and costumes drawn up by many important artists such as Adolf Hohenstein, Alfredo Edel and Giuseppe Palanti, among others. The works show the meticulousness of the set designs of that time with regard to the historical and cultural context of the performances.

The same applies to the costume designs, of which the archive houses a vast and rich collection. The drawings of the costumes sometimes come with sewing patterns, samples of actual fabric patterns and instructions for the tailors. The impression of these unique pieces is hard to convey through digital reproduction; they must be seen, and perhaps held — the material has to be felt, or a pattern unfolded, to grasp the punctiliousness with which these things were made. A picture emerges of a time in which the individuality of each production is important in relation to the work. The archetypeand convention-bound world of the theater of the 17th and 18th century is supplanted here by a concept of theater that is individually tailored to each historical context. This represents the first step towards the director's theater.

Ricordi's efforts to achieve performances that are faithful to the work reflect an aesthetic of the "Gesamtkunstwerk" (synthesis of many indi-

vidual pieces of art), which becomes popular in Italy as it is becoming popular in Germany with Wagner, and that requires a precisely controlled dramaturgy in all elements of musical theater: orchestra, singers, lyrics, stage design, and costumes.

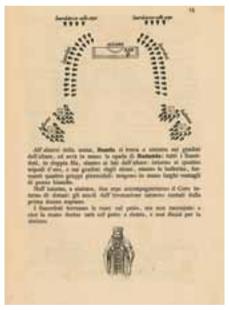
Also noteworthy are the figurines for productions from the years 1902—1904 at La Scala in Milan, created by the painter Giuseppe Palanti (1881—1946), for Un ballo in maschera, Rigoletto, Luisa Miller by Verdi and Madama

Aida by Giuseppe Verdi, European premiere, Milan, Teatro alla Scala, 1872

- 92—Radames meets Aida in the underground of the temple, Act IV, scene II, drawing by Leopoldo Metlicovitz, Milan, 1902
- 93—Dancing Priestesses, Act I, costume design by Girolamo Magnani
- 94—Mise-en-scène by Giulio Ricordi for Aida by Giuseppe Verdi, edited by Giulio Ricordi, Milan
- 95—Prop design n. 9 by Girolamo Magnani









92-95

Butterfly by Puccini. They not only reveal the equipment and design of each first performance of a given opera — the various examples also illustrate the history of stage aesthetics and director's theater. For the transformation of the opera in the early 20th century, which equally extended to publishing, theater, aesthetics and social significance, also had an impact on the monopoly of interpretation. The existence of opposing contemporary aesthetic tendencies — faith in technology, (self-)stylization and super-elevation of humanity, crisis of the modern

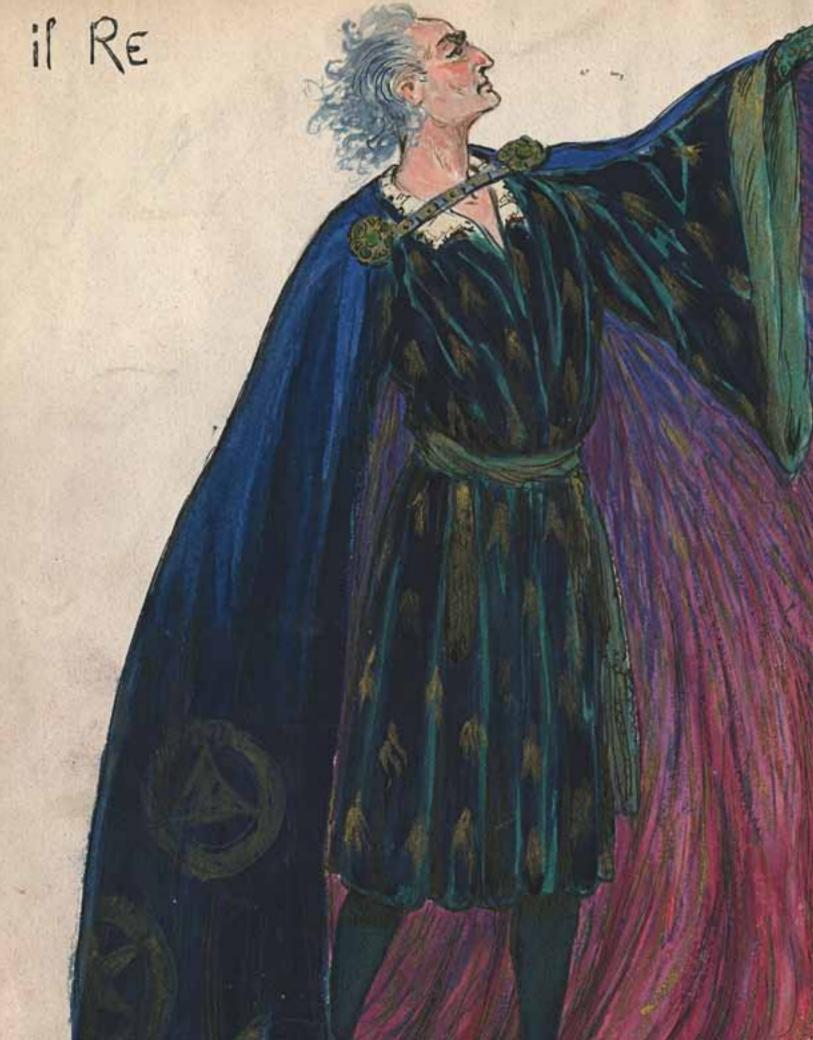
subject, psychology and criticism of the idea of progress — also has an impact on the opera and its representations. The archive contains valuable material for researching these contexts.



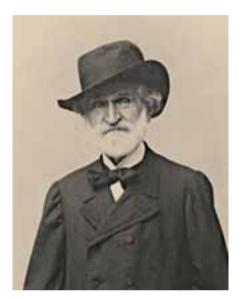
- 96—Madama Butterfly by Giacomo Puccini, world premiere, Milan, Teatro alla Scala, 1904. Butterfly, Act I, costume design by Giuseppe Palanti
- 97—Falstaff by Giuseppe Verdi, world premiere, Milan, Teatro alla Scala, 1893 Falstaff, Acts I, II and III, costume design by Adolf Hohenstein
- 98—(see p.106) La tempesta by Felice Lattuada, world premiere, Milan, Teatro Dal Verme, 1922. The King and Caliban, costume design by Luigi Sapelli a.k.a. Caramba

96-98











Verdi and Puccini

"The material in the archive is of interest to the whole world."

PIERLUIGI PETROBELLI

While Rossini, Bellini and Donizetti are initially the most important composers in Ricordi's portfolio, alongside such then-popular authors as Vaccaj and Mercadante, Giuseppe Verdi's entry into the opera world opens a new chapter in the history of opera and of the publisher, starting in 1839. The "Verdi era" extends beyond the time of Giovanni and Tito I up through the time of Giulio Ricordi, and is undoubtedly the most important part of the publishing company's history. The archive has autographs and libretti, letters, the costume and set designs of numerous premieres, and an almost complete documentation of signed contracts.

The story of the success of Verdi's early operas coincides with the history of Italian unification, the Risorgimento. There have been a vast amount of studies of this part of Europe's history of nation-building in the context of Verdi's operas, but the questions posed about the issues raised have not been conclusively clarified, and the study of the documents constantly sheds new light on apparently resolved problems.

For example, the famous prisoners' chorus "Va' pensiero, sulle ali dorate" — "Fly, thought, on golden wings" from *Nabucco* becomes a symbol of the oppression of the Italian people and for their attempts at unity, and during the "Cinque Giornate" in Milan, the uprising against Austrian domination,

six years after the premiere of *Nabucco*, it becomes the "secret national anthem of Italy" ⁶⁹. But the identificatory effect of Verdi's operas for the entire populace during the 19th century is not without controversy, and to some

extent belongs to the realm of legend, as does Verdi's role in this 70. The music of the opera was art music - only very rarely were opera melodies inspired by folk songs and, if so, usually to recall "couleur locale". Furthermore, folk songs were regionally rather than nationally influenced — as can still be seen in today's surviving Sicilian, Neapolitan and Sardinian folk traditions, to name just a few examples. However, the opera melodies were copied and played by "bande musicali" and sung and popularized through these channels. (The Ricordi catalogs of the late 19th and early 20th century offered a large quantity of "banda" repertory.) Goethe reports on this in his "Italian Journey", but differentiates these experiences from the Italian "folk singing" that he requested the gondoliers to perform for him in Venice, and through which he learned the essence of the singing: "But this singing becomes human and true, the melody comes alive about whose dead letters we otherwise agonized"71.

The boundaries between folk song and art music are admittedly blurred, and the importance of the "bande" is analogous to the importance of music performed at home in a developing civil society. So editions of traditional Italian "romances", as well as of opera scores for piano, singing and small ensembles formed an important part of Casa Ricordi's production. The archive has numerous printed editions, scores and piano scores of operas, and series like the "Biblioteca musicale popolare" document how Casa Ricordi promotes and caters to music-making in the home and popular interest in music. The archive allows for reconstructing the history of this area of music history, taking into account the music, lyrics, pictures, and correspondence.

The institution of opera itself in 19th-century Italy tends to be reserved for the wealthier sections of society. Most ordinary people cannot afford to visit the opera. There is a strict dress code and plenty of evidence that the opera houses only condone audiences from the upper middle class and

99—Giuseppe Verdi, photograph by Pietro Tempestini, 1899 100—Giacomo Puccini, photograph by Luigi

century

Montabone, late 19th



101-102

aristocracy. As late as the middle of the 19th century, 80 percent of people in Italy are still illiterate. In 1859 compulsory primary education is introduced through the "legge Casati", but in 1861 the illiteracy rate is still at 75 percent, and in 1901 at 50 percent⁷², although a certain difference between the urban and rural population must be made. One of the hindrances to literacy was the slow emergence of a unified or standard national language.

So the immediate effect of Verdi's operas during the Risorgimento concerns only a small elite.

But towards the end of the 19th century, identification with Verdi spreads to broader sections of society — this is due to the popularity of Verdi's melodies, spread by the "bande", but, from the turn of the century, it also has something

to do with the new replication media, the radio, the phonograph — and ultimately, with lower ticket prices in theaters. All this was not yet the case at the time of the Risorgimento. And yet, Verdi's operas Nabucco (1842), I Lombardi alla prima Crociata (1843), Il corsaro (1848), La battaglia di Legnano (1849) and Un Ballo in maschera (1859) have become part of Italy's founding myth in the discourse about the Risorgimento.

101 — Aida by Giuseppe Verdi, aria Celeste Aida, autograph score, 1872 102 — Gianni Schicchi by Giacomo Puccini, aria O mio babbino caro, autograph score, 1918

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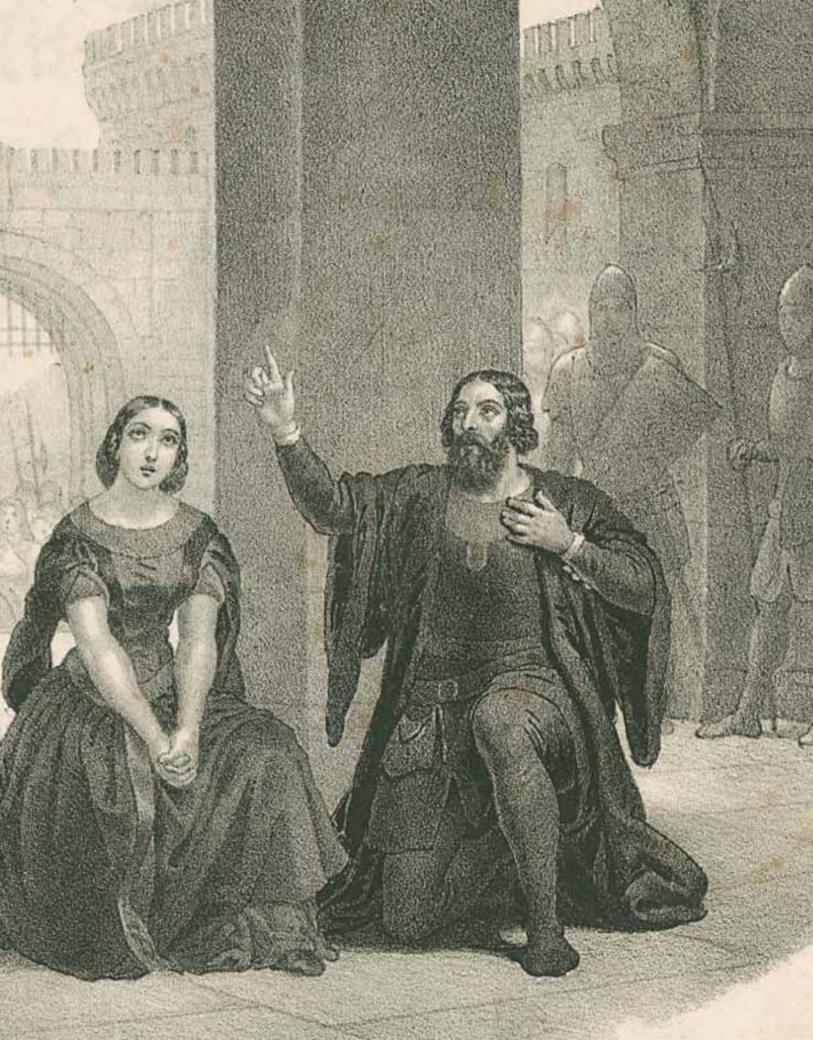
103—Nabucodonosor by Giuseppe Verdi, chorus Va' pensiero, autograph score, 1842

score, 1842

104—Giovanna de Guzman
[Les vêpres siciliennes] by
Giuseppe Verdi, title page
of the vocal score, lithograph by Roberto Focosi







Verdi's *Otello*: Documents in the Archive

The success story of the Ricordi publishing house with the "blockbuster" Verdi continues after the unification of 1861. The archive documents the contracts entered into, the reprints, the single issues and the performances. After the first performance of Aida (1871), for 17 years Verdi cares less about composing and more about his country estate at Sant'Agata in Busseto, establishing a retirement home for musicians in Milan, the cultivation of friendships and contract negotiations for his operas. The collaboration with Arrigo Boito, the librettist and composer — a collaboration stimulated and guided by Giulio Ricordi — results in new impetus for Verdi's opera creation. In his youth, Boito belonged to the "Scapigliati" ("the Disheveled") artistic movement that broke with inherited tradition and developed new literary forms. Verdi always had a great admiration for Shakespeare's plays: indeed, he refers to the bard as "Papà Shakespeare".

Following on an idea proposed by Giulio Ricordi, Boito talked Verdi into the undertaking of Otello, an opera that is comprehensively documented in the archive, and is therefore a good example of the importance of the holdings for research. Verdi's enthusiasm for the material is authentic and mainly due to his love for Shakespeare. He repeatedly refers to the English text itself. His dispute with Boito over the libretto is documented in letters. Shakespeare's dramaturgy corresponds to what Verdi means by the concept of "inventare il vero" — "inventing the truth". The characters of Shakespeare's plays are for him "vero" in the sense of "verosimile" (translated as "probable" or "true"). He prefers the principle of "inventare il vero" to "copiare il vero".

Verdi's Otello can be extensively and vividly studied using the documents in the archive. It begins with the original contract between Verdi and



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Ricordi, dated December 17, 1888, witnessed by a Milanese notary called Giovanni Bertolè, which transfers the rights to the music and the libretto for a fee of 200 000 lire, graded by percentages and partial payouts. Attached to the agreement is a document in which Arrigo Boito transfers the rights

to the libretto to Verdi for the relatively low fee of 4000 lire. The autograph score can be studied on the screen as well, as there is a complete digital version available: but whether you look at it on the screen or in the original,

105—Giuseppe Verdi and Francesco Tamagno, who created the role of Otello, photograph by Pietro Tempestini, 1899 what is striking is Verdi's austere-looking notation, the rounded, closed, unobtrusive script and structure. A separate volume contains the ballet written for a planned performance at the Paris Opera, also the subject of correspondence between Giulio Ricordi and Verdi in May 1887. An introductory note to the autograph of the ballet shows Verdi's sense of dry wit: "Subito al principio all'attacco della tromba dovrebbe comparire un gruppo di Schiave turche che ballano svogliatamente e a malumore perché schiave..." - "Immediately after the introduction of the trumpet, a group of Turkish slaves should appear, who should dance listlessly and without joy, because they are slaves..." Some scores that were rented to theaters include conductors' amendments that were, at times, approved and adopted in later editions.

The archive contains different editions of the libretto for Otello. The copy that Giulio Ricordi took with him during the premiere of the opera at La Scala contains notes about the applause of the audience for each scene, and naturally, the bravura pieces are the most popular: the choir at the beginning of the first act, when Otello returns victorious — "Fuoco di gioia" (bonfires), lago's "drinking song" in Act I during which he gets his competitor Cassio drunk, initiating the intrigue, the "oath scene" between Otello and lago to avenge Desdemona's alleged deceit at the end of Act II, and Desdemona's "Ave Maria" in Act IV, which even includes a note that the piece was encored. At the end of the libretto text, Ricordi notes the exact order of curtain-calls. Furthermore, the archive preserves various foreign-language versions of the libretto in French, Czech, German and Portuguese.

Continuing with the documentation of Otello, we come next to the stage and costume designs for the premiere. The costumes were designed by the artist and illustrator Alfredo Edel (1856—1912), costume designer at La Scala from 1880 to 1890. The original watercolors are in the archive's holdings, as well as the figurines and the

scenes. Who could possibly resist the charms of these unique documents?

The volumes of "disposizioni sceniche" (production books adopted from the French tradition of "mise-en-scène") are a special feature in regard to Otello. For Otello we see these "stage directions" in the archive for the premiere in a transcript by Giulio Ricordi. They go into minute detail about how to build and arrange the stage structures, what props are to be used, what movements the singers and choir execute, and the ensuing tableaus. Equally informative to the area of production history in this context are the "tavole di attrezzatura", plans for the props, which the archive contains for works including Puccini's Madama Butterfly (drawn by Giuseppe Pilanti) and Turandot (by Umberto Brunelleschi).

Similarly "complete" documentation can be compiled from the archive inventories for other important works of musical theater: for *Un Ballo in maschera, Aida* and *Falstaff* by Verdi, *La bohème, Tosca* and *Madama Butterfly* by Puccini, for *Mefistofele* and *Nerone* by Boito, for *La leggenda di Sakùntala* by Franco Alfano and for *Iris* by Pietro Mascagni. In this way, the genesis and impact of the phenomenon of opera, between art and commerce, as a reflection of artistic and social developments, as a hybrid art form whose products are repeatedly reinterpreted and updated in modern opera houses, are clearly brought to life by the archived documents.



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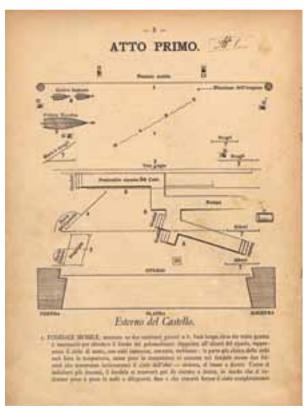
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106-108



- 106—Special issue of the periodical *Illustrazione Italiana*, dedicated to the premiere of Otello by Giuseppe Verdi, 1887 107—Otello by Giuseppe Verdi,
- 107—Otello by Giuseppe Verdi new production, Rome, Teatro Costanzi, 1887. External view of the castle, Act I, copy of a set design by Giovanni Zuccarelli
- 108—Mise-en-scène by Giulio Ricordi for Otello by Giuseppe Verdi





109—113

Desdemona 2



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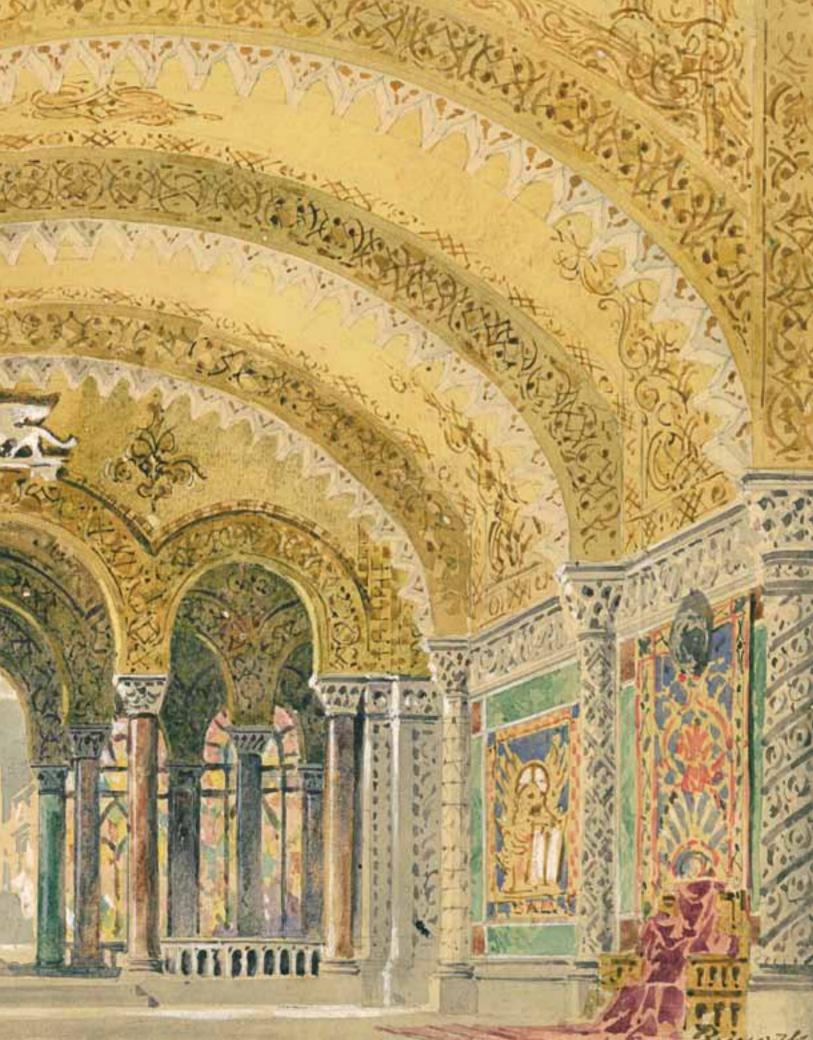
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Giacomo Puccini: Documents in the Archive

Besides Verdi's operas, the operas of Giacomo Puccini are also all excellently documented: there are autographs of all operas (with the exception of La Rondine), all the libretti, stage designs, and figurines for the first performances of the operas La bohème, Tosca, Manon Lescaut, Madama Butterfly and Turandot. Noteworthy examples include the beautiful watercolor designs by Adolf Hohenstein, Ricordi's artistic director at the time, for the premiere of La bohème (1896 in Turin, conducted by Toscanini). Executed with great attention to detail, from Rodolfo and Mimì to the farmer's wife in the

114-115



chorus and the gendarme extras, they not only depict the conditions under which opera was produced, but also represent the fashion and watercolor painting of the time. The same goes for the designs of Metlicovitz and Hohenstein for *Tosca* (1900), the opera that Mosco Carner has described as "a harbinger of modern musical theater" ⁷³. In addition, there is an extensive collection of correspondence between Puccini and Giulio (as well as Tito II) Ricordi, documents about the reception the operas received, and photos.

The opera La Fanciulla del West, which premiered on December 10, 1910 in New York City, is a special case. Here again, the archive contains the complete set of materials. This is true initially for the autograph score and all printed editions. There are several copies of the libretto as well: with added descriptions of the characters, handwritten notes about the success of the premiere, and an accompanying clipping from a newspaper about a performance on December 27, 1910 in Chicago. There are English, Dutch and French versions, and various versions of the German edition by Alfred Brüggemann. The proof sheets of a printed score, used in rehearsals for the premiere, show changes by the hands of both Puccini and Toscanini.

As for the sets and costumes, Ricordi modeled them on the production of the play the opera is based on: *The Girl of the Golden West* by David Belasco in New York, 1905. Numerous photographs of this performance are preserved. A comparison of the stills with those of the opera premiere shows how closely the concept is modeled on the theater performance. The archive also

contains comprehensive press reviews of *La Fanciulla del West*, including its foreign tours.

- 114—Giacomo Puccini, photograph with dedication to Giulio Ricordi, 1900
- 115—Tosca by Giacomo Puccini, world premiere, Rome, Teatro Costanzi, 1900. Kiss between Tosca and Cavaradossi, drawing by Leopoldo Metlicovitz





116—117

116—Turandot by Giacomo
Puccini, new production,
Rome, Teatro Costanzi,
1926. Turandot, costume
design by Umberto
Brunelleschi

117—Madama Butterfly by
Giacomo Puccini, world
premiere, Milan, Teatro
alla Scala, 1904. Three
kimonos, prop design by
Giuseppe Palanti





118—120

- 118—Turandot by Giacomo
 Puccini, new production
 in Rome, Teatro Costanzi,
 1926. Calaf, costume
 design by Umberto
 Brunelleschi
- 119—Giacomo Puccini with the soprano Elsa Szamosi, on stage after a performance of Madama Butterfly in Budapest, 1906
- 120—Enrico Caruso, Pasquale Amato and Emma Kittlova Destinn, respectively in the roles of Dick Johnson, Minnie and Jack Rance in Fanciulla del West by Giacomo Puccini, Act III, New York, 1910





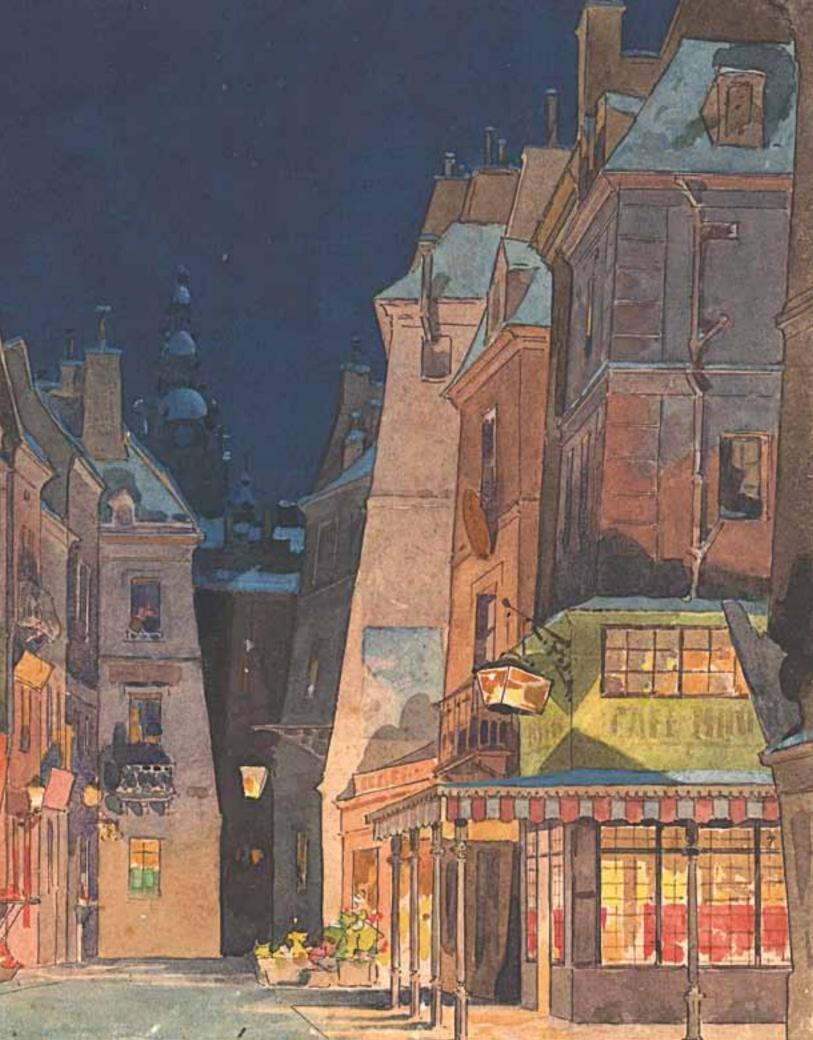




121—123

- 121 —Final scene of the prose version of The Girl of the Golden West by David Belasco, 1905
- 122—Dick Johnson and Minnie in *Fanciulla del West* by Giacomo Puccini, Berlin, early 20th century
- 123—La bohème, by Giacomo Puccini, world premiere, Turin, Teatro Regio, 1896. At the latin district, Act II, set design by Adolf Hohenstein





10

VANBINA L'ALTE-

Searching for Clues in the Archive

"When I had questions, I called the archive and they always gave me the answers I was looking for. They have the sources there."

RICCARDO MUTI

One chapter in the history of music that is historically complex and has not yet been adequately researched is the period from 1938 to 1943. This applies especially to research on the work of Jewish composers, who were able to work in Italy relatively unmolested until 1938, but were then removed from the concert repertoire. At the Ricordi publishing house these include Aldo Finzi and Mario Castelnuovo-Tedesco, both of whom also wrote operas.

Aldo Finzi, born in 1897 in Milan, studies law at Pavia and composition at the Conservatorio S. Cecilia in Rome. When he is 24 years old, the Ricordi publishing house adds him to its program, and the 1956 catalog still includes his compositions: Barque d'Or (melody), Cyrano de Bergerac Bergerac (symphonic poem for orchestra), L'Infinito (symphonic poem for orchestra), and Serenata: Stelle a notte serena (by Longfellow)⁷⁴.

A comic opera entitled *La serenata al vento* was supposed to win a contest staged by La Scala for the 1938/39 season, and be performed that very season. But the announcement of the decision of the jury, which included Riccardo Pick-Mangiagalli (another Ricordi composer), is canceled at short notice, and the competition is annulled⁷⁵. Following

the introduction of racial laws in 1938, Finzi moves back to Turin and takes on translation and editing work under a different name. His compositions of the time went straight into the drawer: a symphonic poem that is later named after a Dante verse; a concerto for two pianos and orchestra, entitled Danza; an opera fragment Shylock (libretto by Arturo Rossato, who also wrote libretti for Franco Vittadini and Riccardo Zandonai); and a prelude and fugue for organ. A denunciation brings him and his family to the attention of the SS. To prevent his son from being discovered, Aldo Finzi voluntarily gives himself up, but escapes deportation by giving everything he owns to the corrupt SS. In 1944/45 he composes Salmo, a work for chorus and orchestra. Aldo Finzi dies on February 7, 194576. Finzi's works published by Ricordi no longer exist in the archive, but an examination of the catalogs and business correspondence can shed light on his ties to Ricordi. A concert talk by the "Musica Reanimata" association in May 2012 at the Berlin Konzerthaus entitled "Masters of musical refinement" drew attention to Finzi, Finzi is acknowledged as a composer who, "at the age of 24 was already an author of the renowned music publisher Ricordi", who was "inspired by Debussy and Bartok, and then sought and found his own polystylistic path in the context of tonality"77.

Mario Castelnuovo-Tedesco (1895—1968)⁷⁸, born in Tuscany, is a student of Pizzetti and a protégé of Casella and Malipiero. His diverse and extensive body of work is characterized by numerous works by Shakespeare — and also by other English poets, John Keats, Percy Bysshe Shelley, and later the American Walt Whitman — set to music (songs and operas), alongside compositions and songs for piano, chamber and symphonic music, much of it as yet unpublished⁷⁹.

One of the leading composers of his generation in the 1930s, he is not among the avantgarde, but neither is he (like Alfano too, incidentally) a signatory of a "Manifesto of Italian musicians for the traditions of romantic art of the 19th century" that is published in the Corriere della Sera in December 1932, an expression of the complicated discussion about modern music, intertwined with a debate about national traditions.

124—L'ombra di Don Giovanni by Franco Alfano, world premiere, Milan, Teatro alla Scala, 1914. Vannina, Act I, costume design by Pinchon



125—126

In August 1939, Castelnuovo-Tedesco first emigrates to New York and with the help of friendly musicians, including Toscanini, he soon establishes himself as a composer of film music among other things. From the mid-1950s, his compositions are restored to the Ricordi catalog via the New York branch. One important item in the archive, for example, is the autograph of the opera *II mercante di Venezia* (The Merchant of Venice), which Castelnuovo-Tedesco wrote in 1956 and for which he won the Premio Davide Campari in 1958.

It only premieres at La Scala in 1961, delayed because Pizzetti of all people, who serves as consultant to La Scala, speaks out against the opera. Compositionally, Castelnuovo-Tedesco had moved away from his teacher Pizzetti, which may be a reason for this negative attitude. Even the intervention of Guido Valcarenghi, who was managing director of Ricordi at the time, does not help at first. Incidentally, the overture of the opera originated as

early as 1932, and both overture and opera are dedicated to Arturo Toscanini, who was constant in his support of the composer until his death⁸¹. A detailed review of the correspondence in the archive materials and publications for the years 1920—1945 provides illuminating insights into the complex relationships between composers, librettists, publisher, theaters, and the institutions of the regime.

125—Mario Castelnuovo-Tedesco 126—Ildebrando Pizzetti at the entrance of the Teatro alla Scala, 1959







127—130

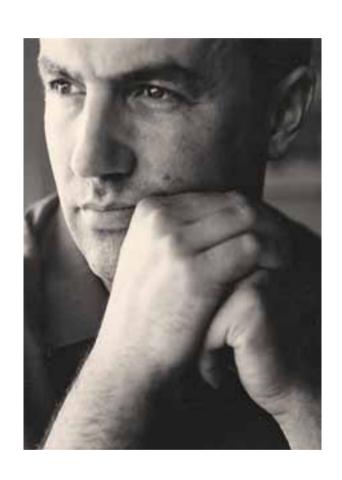
- 127—Melenis by Riccardo Zandonai, world premiere, Milan, Teatro Dal Verme, 1912. Marcello suburban villa, Act III, set design by Giuseppe Palanti
- 128—Conchita by Riccardo Zandonai, world premiere, Milan, Teatro Dal Verme, 1911. Cigar sellers, Act I, costume design by Giuseppe Palanti

Il carillon magico by Riccardo Pick-Mangiagalli, world premiere, Milan, Teatro alla Scala, 1918

- 129—The garden in the palace of the dream princess, Act II, set design by Umberto Brunelleschi
- 130—The dream princess, costume design by Umberto Brunelleschi







Contemporary Music in the Archive

"I think it's wonderful if you stage Berio and Nino Nono... Evviva Italia"

WOLFGANG STEINECKE TO BRUNO MADERNA

The archive also reflects the development of contemporary classical music in Italy and beyond. It documents an important part of the history of European music after 1945. Starting in the 1960s, and seen from an international perspective, Italy is the source of decisive impetus for musical theater. Bruno Maderna, Luciano Berio, Luigi Nono, Franco Donatoni, Giacomo Manzoni, Luca Lombardi, Sylvano Bussotti, Salvatore Sciarrino, Giorgio Battistelli and many others represent very different aesthetic positions, from the politically motivated musical theater of Nono and Manzoni, to Luciano Berio and Salvatore Sciarrino's playing and experimenting with forms of memory and opera tradition, and the integration of electronics by Bruno Maderna, to new forms of ballet performance and installations by Sylvano Bussotti and Giorgio Battistelli, and literary opera by Luca Lombardi.

The increasing internationalization and expansion of the spectrum, and also the fact that the predominance of musical theater is being called into question in Italy as elsewhere, leads to instrumental music being published by Ricordi more and more on an equal footing. The archive inventory, with its large number of scores (especially autographs) of contemporary vocal and instrumental music, offers a panorama of Italian music from 1960 to 1990. Add to that libretti, correspondence, collections of reviews, and photos. The aforementioned composers are comprehensively represented

in the archive with their works — an invaluable collection of illustrative material for individual

and comparative studies in researching the musical history of the 20th century.

The scores of Sylvano Bussotti (born 1931) are not only an example of an innovative form of musical theater that works with elements of ballet and input from the aesthetics of performance, but also of new forms of notation and presentation: his compositions, often conceived as installations, such as La passion selon Sade (Mystère de chambre avec Tableaux vivants - roughly: Mystery with living tableaus) of 1965, BUSSOTTIOPERABALLET of 1973 and Bergkristall (Poema coreografico - choreographic poem) of 1987 are documented in the unusual autographs housed in the archive. Bussotti is a student of Dallapiccola, the great instigator and individualist, and at the invitation of Pierre Boulez and Heinz-Klaus Metzger, from the end of the 1950s begins staging his works at the Darmstadt Summer Courses. So the work of Bussotti documents both the international reach of Ricordi, and manifests the genre of opera as a "Gesamtkunstwerk" all over again, because his talents also lie in the field of painting, installation and choreography. Autographs, correspondence, photographs and reviews provide a comprehensive picture of this.

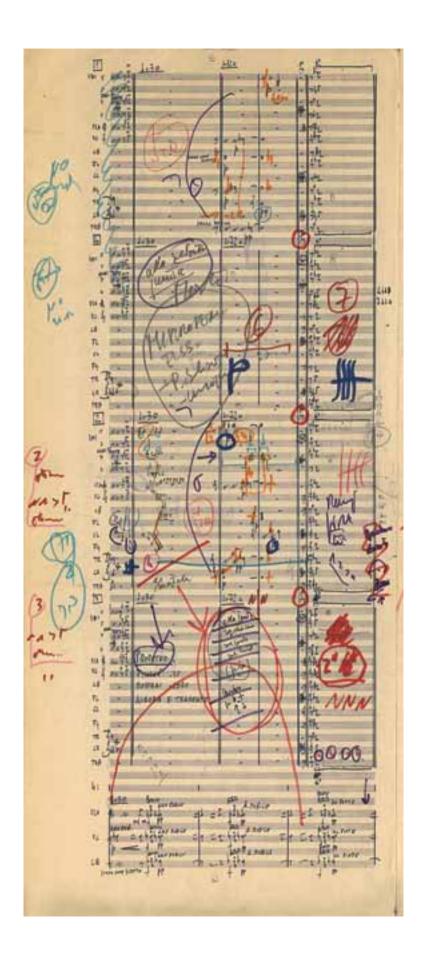
Many examples could be mentioned at this point, and special attention would be paid to each composer's selection of lyrics, for example Luca Lombardi's collaboration with Edoardo Sanguineti on Nel tuo porto quiete. Un requiem italiano (1985) and the opera Faust (1990), called "un travestimento", whose libretto was translated by Claus-Hobe Henneberg, the playwright and librettist, for the German performance. Collaborations like this between composer and librettist continue the tradition of the brilliant artistic connections, which spawned immortal masterpieces by Mozart—Da Ponte, Verdi—Boito and Strauss—Hofmannsthal, in a modern setting that is no less intellectually important than the historical contexts.

In Milan there is a special collaboration between the composer Luciano Chailly and Dino

Buzzati. Chailly, the father of the eminent conductor Riccardo Chailly is a student of Hindemith and one of the outstanding figures of modern music theater in Italy. Thanks to his aesthetic proximity to fantastical literature Buzzati, whose novel *II deserto dei tartari* became world-famous, develops a kind of surrealist libretto, an appealing variation on opera literature. He wrote several libretti for Chailly: Ferrovia sopraelevata (Bergamo 1955), Procedura penale (Como 1959), *II Mantello* (Florence, 1960), and Era proibito (Milan 1963).

Il Mantello, an anti-war piece, impressively portrays the pain of a family who have lost a son in the war. He appears as a kind of "zombie" to the waiting family with a bleeding wound under his coat. Buzzati does not give him any lines; he can only stammer incoherent vowels and consonants. This part is accordingly interpreted by Chailly as a speaking role: in the score he says the part is "tutta nugolata, vocalizzata, gutturalizzata, intozzata o belata" (whimpering, vocalizing, guttural, introverted, bleating). Chailly also uses double notes to indicate a vocal technique "come in un rantolo" (like a rattle). A review of the premiere (12 May 1960, Il Messaggero) says Chailly creates a connection to the afterlife by using the "Ondes Martenot", a monophonic electronic instrument used from the 1930s by Milhaud, Messiaen and Varèse. In his review of the work, Massimo Mila highlights the "parlar cantando" that makes Chailly a master of dramatic recitation (May 29, 1960, L'Espresso). The Opera Era proibito has a theme that is critical of capitalism: in an office where employees are encouraged to work to a strict rhythm ("era proibito parlare, cantare, amare" — "it was forbidden to talk, sing, love"), the return of the moon (which was "forbidden" for 90 years) is surrealistically staged as an imaginary liberation. Among other things, Buzzati introduces a chorus of employees who imitate work onomatopoetically. The archive owns a draft of the libretto with amendments by Buzzati, proofs, as well as Chailly's autograph score.

The lively exchange between composers made possible by the Darmstadt International Summer School and other new music festivals, together with other factors, probably also leads to Ricordi's increased internationalization. And so today the archive has numerous works by non-Italian composers, including Youngi Pagh-Paan, Gérard Grisey and Hans Werner Henze.







133—135

133—World premiere of Prometeo by Luigi Nono, Chiesa di San Lorenzo, Venice, 1984

133—Luciano and Riccardo Chailly

135—Lorenzaccio by Sylvano Bussotti, autograph score, 1972





Reconstruction of Musical History

"[The archive] has all the information that will allow us to reconstruct the creative process that led to those scores."

LUCIANO BERIO

Opera is the dominant genre in 19th-century Italy. Only at the turn of the century do stronger trends towards instrumental music begin to emerge. The archive reflects these trends and offers ways to reconstruct musical aesthetic developments. In the period from 1912, Italian composers are also exploring the modern trends of atonal music and dodecaphony: Luigi Dallapiccola and Goffredo Petrassi. The "Ottanta" generation born in the 1880s, comprehensively represented at Ricordi, is more conservative and seeks to combine modern and traditional concepts: Franco Alfano, Alfredo Casella, Italo Montemezzi, Ildebrando Pizzetti, Gian Francesco Malipiero, Ottorino Respighi.

Franco Alfano is familiar to operagoers as the composer who completed the third act of the fairy tale opera *Turandot*, which Puccini left unfinished when he died. In his time Alfano himself was active and very popular as an opera composer. Much like Puccini, he has a penchant for exotic material, such as Indian stories. A case in point is the three-act opera *La leggenda di Sakùntala*, which premieres in 1921 at the Teatro Comunale in Bologna, is re-performed in Naples, Buenos Aires, at La Scala and in Dusseldorf and Antwerp, and is one of Alfano's most successful works. The archive contains extensive material on this.

Pizzetti's own approach to opera literature also re-

presents an attempt at the renewal of the genre, as opposed to verismo. Casella toes a neoclassical line with a focus on chamber music, while Respighi, probably the best known of the group to date, develops great symphonic music with strong orchestral tones.

Finally, Malipiero is a very active artist with talents in many genres, both in chamber music and in works for big orchestras and the opera. His collaboration with Casa Ricordi well into the postwar period, his ambivalent position at the time of fascism, and his efforts to create new musical forms and ideas, which do not preclude sharp judgments about musicians of his time, are documented in an extensive collection of letters.

In Italy, the "Classical Modern" period from 1910 to 1930 can be regarded as a time of cautious searching for ways of renewing the tradition. The Archivio Storico offers extensive material for research on the subject. Publishing catalogs, bundles of individual letters, handwritten scores and the libretto collection provide information about a time in which various artistic movements thrive side by side, with varying importance. A history of the publishing company for these years has yet to be written-and should be based on the archive, because it documents the various forces acting on the musicians and the business correspondence in particular makes it possible to uncover and trace links between the institutions and people in a European context. The history of Malipiero's opera La favola del figlio cambiato (The Fable of the Transformed Son) by Pirandello is just one example of the interconnectedness between cultural policy and artistic development. Premiered at the State Theater in Braunschweig in early 1934, its Italian premiere in Rome is banned by Mussolini for ideological reasons, an action that has an impact on the development of modernist forms in Italy. Malipiero mentioned the ambivalent affair in a letter of 194682. The archive keeps opening up new directions of research that lead back to the archive itself. Questions related to publishing policy can be followed up in the archive documents. What kind of relationship, for example, did the publisher have with the

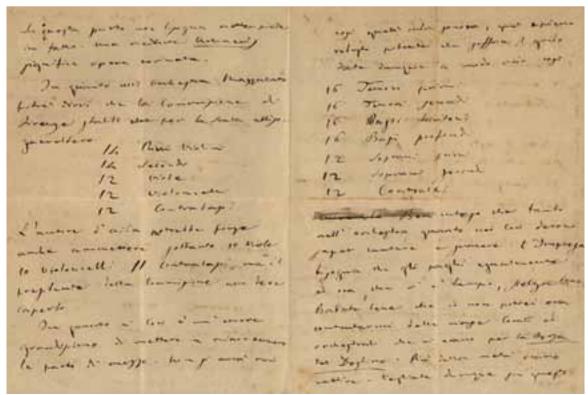
136—Turandot by Giacomo Puccini, last autograph sketches, 1924 avant-garde composer Ferruccio Busoni, who repeatedly approached the Ricordi publishing house, and several of whose autographs are housed in the archive⁸³?

The extensive collection of contract documents in the archive (which are indexed in a clear system), and the significant business correspondence, the aforementioned "copialettere", which is available from 1888 to 1962⁸⁴, is relevant to these and other questions. Sorted by fiscal year, it contains copies of all outgoing correspondence. For each fiscal year there is an index of volumes listed in alphabetical order. This correspondence provides

evidence of the lively publishing activity: correspondence with composers, theaters, set designers, costume designers, technical companies (manufacturers of paint, fabrics, paper, machinery), the press, institutions, offices, etc. A thorough research on this correspondence also shows how opera is designed as a "Gesamtkunstwerk" and market product from the late 19th century.

And so the correspondence with individual addressees can be filtered out over decades. A detailed study of this unique documentation provides insights into the development of contracts with the authors, as well as with opera houses; about the

137—138





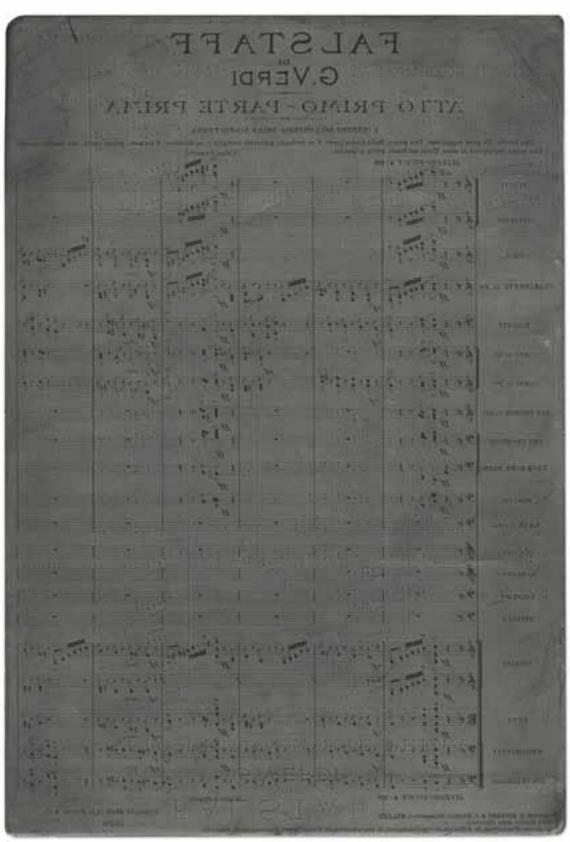
purchase of new presses, paints and paper; about negotiations of rights issues; about the addition of new writers; press contacts, concert agencies and much more. For instance, contracts may even cover the production conditions. From Verdi's correspondence, we know how this area becomes more and more important: which singers, orchestra, cast members and conductors are hired and much more. The stage arrangements are also part of this.

During the postwar period, Italy's intellectual circles are gripped by a liberating mood of renewal. The years 1943 to 1945, the years of the Resistenza, lead to a high level of politicization, which lingers on into the postwar period. The theses of Antonio Gramsci, one of the founders of the Italian Communist Party, regarding the educationally im-

portant role of culture and art on the whole of society become influential for writers, painters and musicians. In this context, the arts — including music — are not marked by a desire for depoliticized, purely abstract music, and they are not afraid to pick up on tradition: the lyrical cantabile in the field of singing; the aesthetics of polytonality and atonality, and twelve-tone composition, cultivated during the classic modern period of the 1920s and 1930s in Italy as elsewhere; and in the field of opera, forms of literary opera.

Ricordi's publishing program reflects these different trends. As a result of diversification in the musical landscape, the changes in society, and not least the changes to the publishing company's structure, the archive no longer presents such a complete picture of these years as it does for the years of Verdi and Puccini. It's been a long time since there were dominant individual personalities, and the music industry itself now has to contend with competition in the genre of film, and also increasingly with television. The separation of classical and popular music is now permanent, and the boom in popular music is unprecedented. Interest in sheet music in the field of traditional ballads, songs and extracts from operas continues, as evidenced in the catalogs from those years.

137—Letter from Giuseppe Verdi to Giulio Ricordi, Sant'Agata, May 24, 1871 138—Francis Poulenc and Goffredo Petrassi at Villa d'Este in Cernobbio, jury members of a competition sponsored by Casa Ricordi, 1958



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- 139—Falstaff by Giuseppe Verdi, engraved plate used as matrix for the printed score, 1893
- 140—Letter from Franco Alfano to Casa Ricordi, San Remo, July 15, 1925
- 141 —Ferruccio Busoni with his dog, early 20th century





142—144

142—Antonio Puccini, Tito II Ricordi and Giacomo Puccini, early 20th century 143—Giacomo Puccini with

143—Giacomo Puccini with his wife Elvira and son Antonio, in the garden of his villa at Torre del

of his villa at Torre del Lago, early 20th century 144—Concerto per orchestra Op. 61 by Alfredo Casella, autograph score, 1937 ed ell'orchestra del = concertgebour " di Amsterdam
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Résumé

"The Archivio Ricordi is a mine of art, culture, music, and history."

FRANCESCO DEGRADA

In its entirety and with its individual media, the Archivio Storico Ricordi represents 200 years of world cultural history as reflected in a company's history: the original company archive has become a historical archive.

Its role as an institution and place of research and education cannot be overstated, because many issues are still relevant today: the relationship between art and economics is only one aspect. How have the political and social developments of the last 200 years changed conditions for publishers, composers and performers in the music industry? What are the relationships between the publishing house and theaters, between the publisher and conservatories and music academies like? How can the influence of innovative, courageous publishing figures like Giovanni, Tito I, Giulio, Tito II and Nanni Ricordi, and of their achievements, be assessed in a historical and European context? Can the history of Casa Ricordi serve as an example mirroring historical, soci(et)al and artistic processes? How does the reciprocal relationship of national and international interests develop over the years?

Both the digitization of the collections and their availability on site represent a "place of memory" that radiates internationally as a part of national history in a globalized world. The archive is testimony to the achievements of a company whose name remains synonymous for the interconnection between art and society to this day. The structuring and use of the archive and the sharing of its contents with the outside world preserve and activate a legacy whose historical importance will grow steadily in the context of cultural economics.

Footnotes

8

68-Copialettere, 1831.

9

- 69—Peter Kammerer, quoted by Birgit Pauls: Giuseppe Verdi und das Risorgimento. Ein politischer Mythos im Prozeß der Nationenbildung, Berlin 1996, p. 182.
- 70—See in this regard Roger Parker, "Arpa d'or dei fatidici vati": The Verdian patriotic chorus in the 1840s, Parma 1997.
- 71 Johann Wolfgang Goethe, *Italienische Reise*, Frankfurt am Main 1976, p. 113.
- 72—Cf. Immacolata Amodeo: Das Opernhafte. Eine Studie zum "gusto melodrammatico" in Italien und Europa, Bielefeld 2007, p.119.
- 73 Carner, p. 612.

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- 74—According to the Aldo Finzi Society the work was created in 1933; Eleonora Carapella gives 1934 as the year it was performed and 1935 for the edition. Eleonora Carapella: "Musicisti ebrei nell'Italia delle persecuzioni: il caso Aldo Finzi.", http://www.aldo-finzi.com, p. 27.
- 75—Cf. Carapella, pp. 6—7. La Serenata al vento was first performed on December 1, 2012 at the Teatro Donizetti in Bergamo as part of the Bergamo Musica Festival.
- 76—Comprehensive list of works by Carapella, pp. 27—29.
- 77 Georg Beck in "Musikforum", Deutschlandradio, September 24, 2012.
- 78—The Castelnuovo and Finzi families were related. Cf. Castelnuovo-Tedesco, p. 50.
- 79—Cf. The catalog of works Catalogo delle opere published by James Westby, Fiesole 2005.
- 80—"Manifesto di Musicisti italiani per la tradizione dell'arte romantica dell'800". Signed by Respighi, Casella and Malipiero among others.
- 81—Cf. the memoirs of Castelnuovo-Tedesco, p. 595.

12

- 82 "Ella deve ricordare che le preoccupazioni di casa Ricordi, nei miei riauardi, sono sempre state provocate dalla mia difficile posizione di fronte alla musica fascista. Ricorderà gli incidenti della 'favola del figlio cambiato', e le conseguenze dell'essere caduto in disgrazia per non essendo stato mai 'in grazia'." — "You should recall that Casa Ricordi's concern about me was always engendered by my difficult position towards fascist music. You will recall the incidents surrounding the 'story of the switched son' and the results of falling into disgrace without ever having been in a state of 'grace'." (Letter dated May 29, 1946, Archivio Storico Ricordi)
- 83—For Busoni's correspondence with Casa Ricordi cf. Fiamma Nicolodi: Gusti e tendenze del Novecento musicale in Italia, Florence 1982, p. 231
- 84—Also, some sporadic indexes exist from 1831.



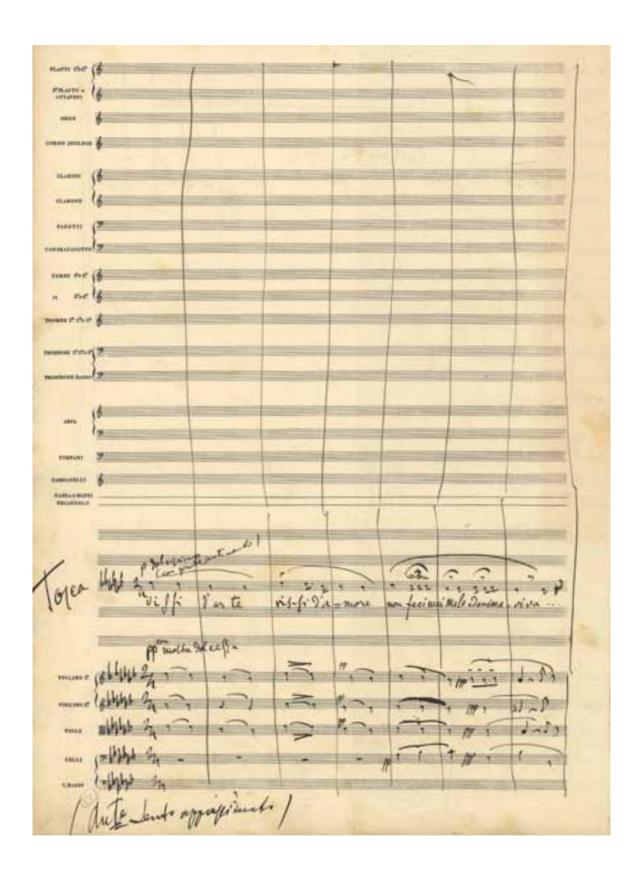
7800 Handwritten Scores
15 000 Letters
10 000 Libretti
10 200 Stage, Costume and Props Designs
6 000 Photographs
200 Prints
100 Posters
Hundreds of Periodicals
Thousands of Printed Scores
Complete Business Correspondence

from 1888 to 1962

OVERVIEW OF THE COLLECTIONS

Handwritten Scores

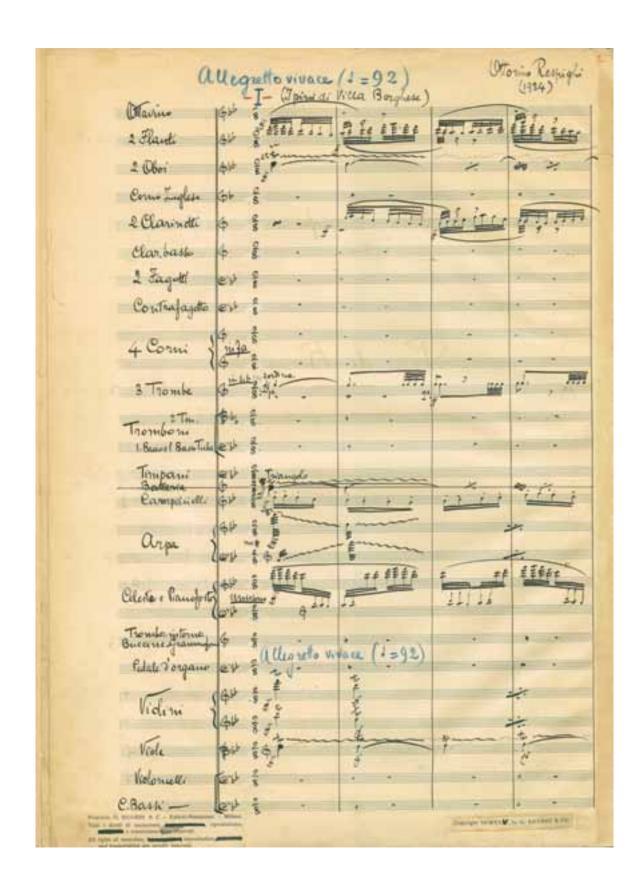
Almost 8 000 scores from the mid-1700s to the end of the 20th century — not just opera, but also chamber music and symphonic music. The oldest are *II Ciro riconosciuto* by Niccolò Jommelli of 1744 and *24 Capricci* by Niccolò Paganini; among the most recent are scores by Luigi Nono (e. g. his major work of musical theater *Prometeo*, 1984) and Franco Donatoni (e. g. his arrangement of Bach's *Kunst der Fuge* for orchestra, 1992). There are also a large number of "romances" that are still performed in Italy today, by Francesco Paolo Tosti and others, arrangements, and a range of works for musical education.









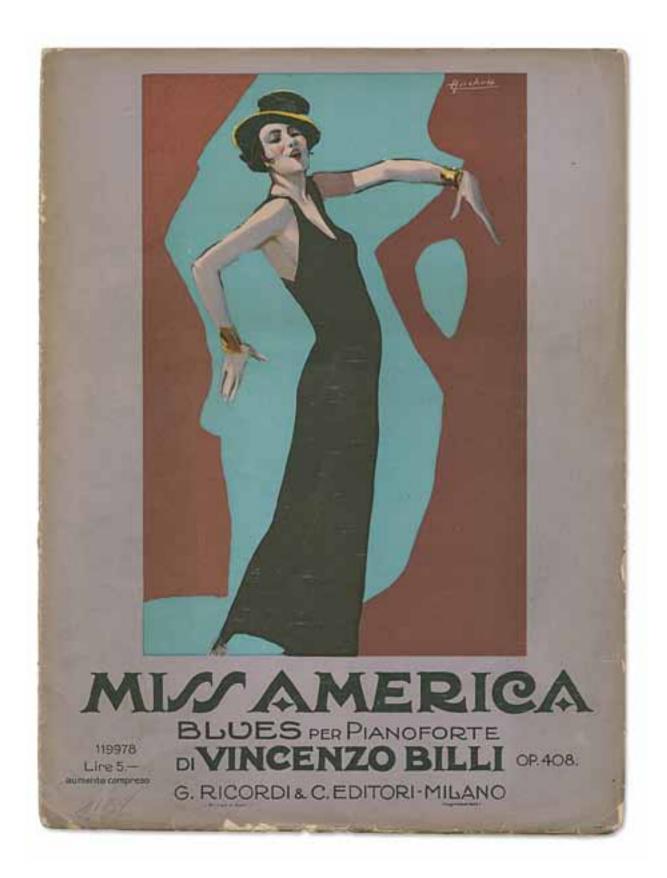


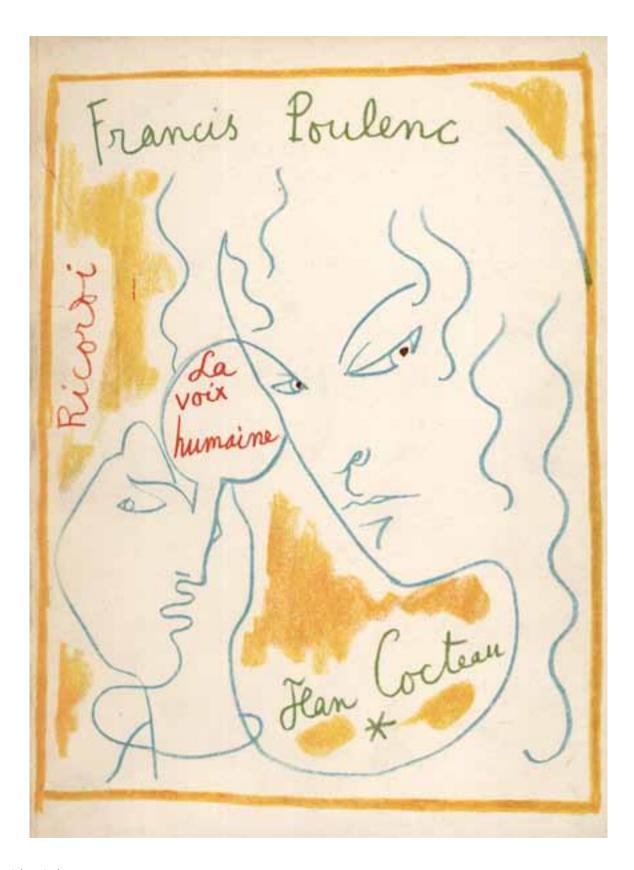




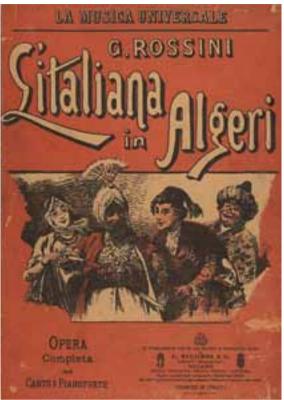
Printed Scores

In addition to the autographs, the archive also has an impressive collection of printed scores. Although not every edition has been preserved up to the present day, the existing material provides information about the development of music printing and matters of design, especially the jackets or covers, which were designed with love and care. Moreover, some editions contain dedications and comments from their users, such as conductors, that provide clues about their reception and interpretation.













154—Conchita by Riccardo Zandonai, cover of the printed vocal score, 1911

155—L'italiana in Algeri by Gioachino Rossini, cover of the printed vocal score, 1898

156—Bluff, fox trot di Ruggero Vitale, artwork by Sergio Tofano, a.k.a. STO, 1922

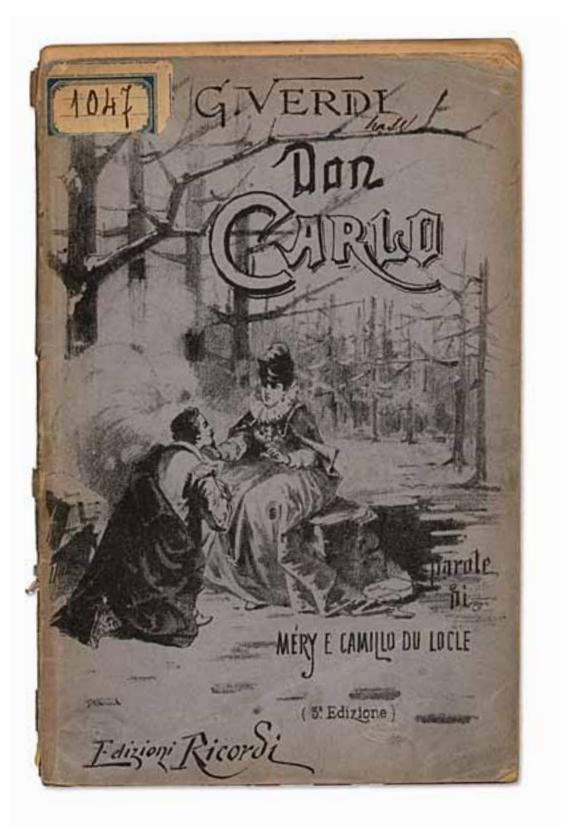
157—*Tu! Melodia* by Pier Adolfo Tirindelli, artwork by Marcello Dudovich, 1907

Libretti

Over 10 000, from the 17th to 20th centuries. There are handwritten (even autograph) drafts, typed and printed libretto editions. Most of the libretti are printed editions, in the case of some operas there are several editions, from the premiere to editions of our time, from Italy and abroad.

The archive's libretto collection documents the purchase of the various other collections, such as that of La Scala, by Giovanni Ricordi; the influence of censorship; the development of the libretto in the 20th century, and much more.



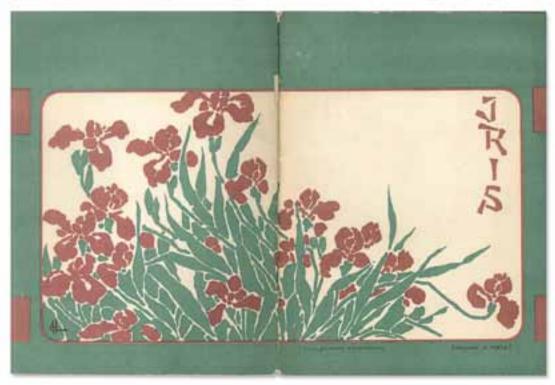


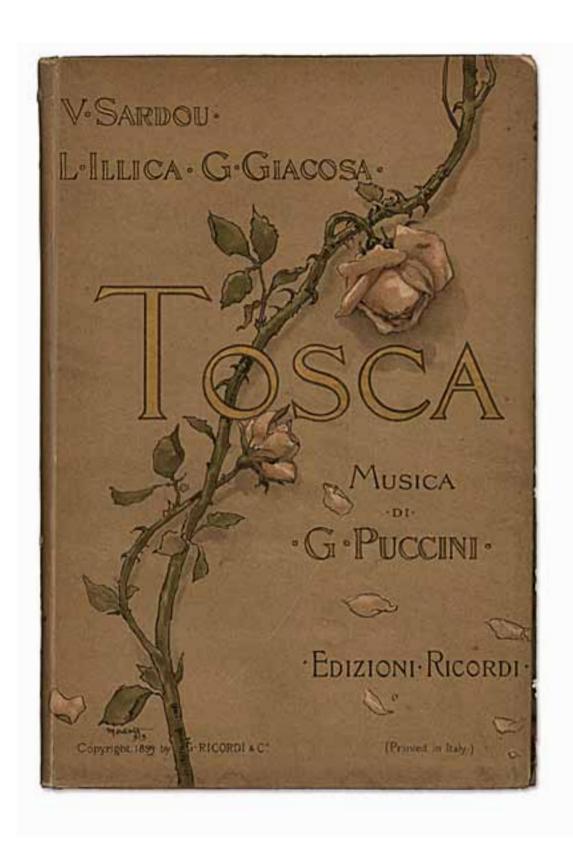
159—Don Carlo by Giuseppe Verdi, cover of the libretto, third edition

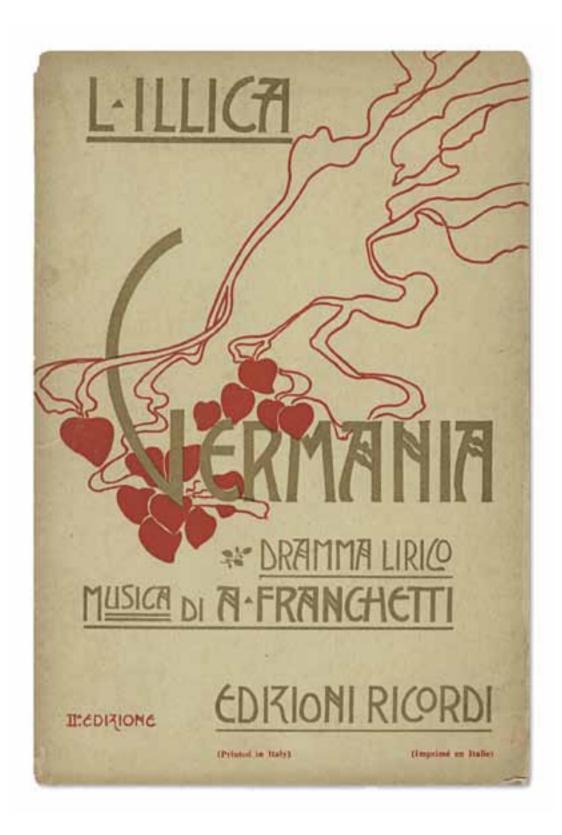
160—La bohème by Giacomo Puccini, page from the handwritten libretto with autograph annotations by Luigi Illica and Giacomo Puccini

161—Iris by Pietro Mascagni, cover of the libretto, artwork by Adolf Hohenstein, 1898

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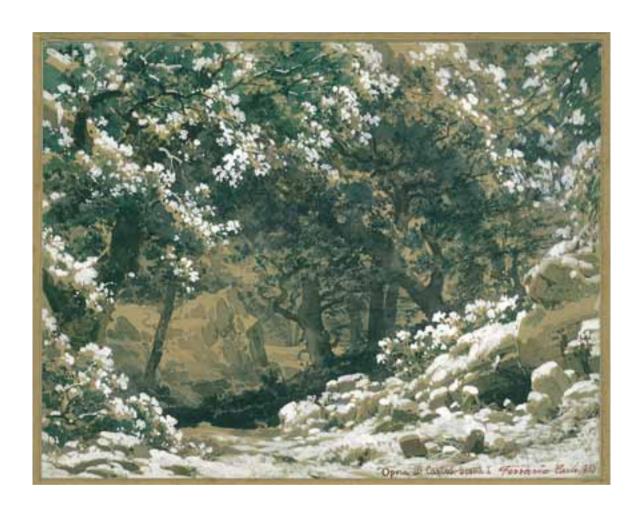


Iconographic Collection

The archive's iconographic collection is from the 19th and 20th centuries. The archive has about 600 original stage designs, mostly from the premieres of the respective works, starting with the designs for Verdi's Attila by Giuseppe Bertoja up to Nicola Benois's designs for Respighi's La Fiamma from the 1930s. The technique is usually tempera painting, but there are also designs in oils, or made as collages. For some operas there are different variations, such as for Puccini's Tosca and La bohème, depending on the size of the intended theater.

Secondly, the picture collection consists of a collection of thousands of individual costume designs, most of them created by famous designers. It begins with the figurines for Verdi's *Il Corsaro* (1848) and comprises more than 1200 designs by Alfredo Edel, including for Verdi's operas *Il Trovatore*, *Don Carlos* and *Otello* and Rossini's *Guglielmo Tell*. There are more than 700 items by Adolf Hohenstein. The costume designs are often accompanied by instructions for the dressmakers on the back, and by fabric and color patterns, for the Italian operas, but also for foreign-language works from abroad, for example in Cyrillic script for *Una vita per lo Zar* by Mikhail Glinka, and models for the operas of Wagner, by Franz Gaul.

Thirdly, the "tavole di attrezzeria", drawn summaries of props and stage furniture, of which about 500 are preserved in the archive, should be mentioned.















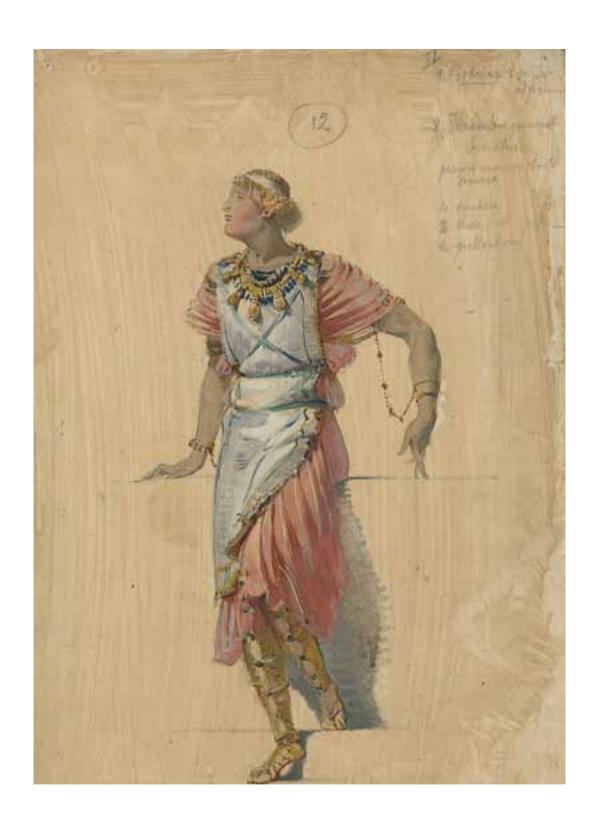




- 165—*Rienzi* by Richard Wagner. *Rienzi*, costume design by Franz Gaul, 1872
- 166—Anima allegra by Franco Vittadini, world premiere, Rome, Teatro Costanzi, 1921. Bailadora de pandero, costume design by Marco Montedoro
- 167 Don Carlo by Giuseppe Verdi, new version in 4 acts, Milan, Teatro alla Scala, 1884. Filippo II, Act I, costume design by Alfredo Edel
- 168—Una vita per lo Zar by Mikhail Ivanovic Glinka, Italian premiere, Milan, Teatro Dal Verme, 1874. Women and girls, Act I, costume design by anonymous
- 169—Il corsaro by Giuseppe Verdi, world premiere, Trieste, Teatro Grande, 1848. *Odalisque*, costume design by Damore
- 170 —II ragno azzurro by Alberto Igino Randegger, Milan, 1918. Dancers, costume design by Aroldo Bonzagni
- 171 Aida by Giuseppe Verdi, new production, Milan, Teatro alla Scala, 1904. Incense bearer, costume design by Attilio Comelli
- 172 —Il trillo del diavolo by Stanislao Falchi, world premiere, Rome, Teatro Argentina, 1899. Venetian patricians, Act I, costume design by Alfredo Edel.









Photographs

Photographs form another series of iconographic documents in the archive. There are over 6 000 photographs from the late 19th and 20th centuries: studio portraits, and shots of scenes and exteriors. The material in general is linked to the activity of Casa Ricordi and comprises portraits of composers, librettists, actors, dancers, singers (in costume or not, thus giving an insight into the fashion of the time). The photos often have a dedication on the mount.

The photographers (over 800 names) are Italian, like Ferrario, Bertieri, Varischi & Artico, Sommariva, De Marchi, Pagliano e Ricordi, Rossi, Sciutto, Sebastianutti, as well as foreign: photos from Studio Nadar, Reutlinger, London studios (Wilson & C., Ellis), American studios, studios at Leipzig, St Petersburg, Vienna, Cairo, Marseille, Budapest, São Paulo and so on. Some composers and designers were also dilettante photographers, as Giacomo Puccini (for example his snapshots in Egypt or Abetone, near Pistoia) and Leopoldo Metlicovitz. Many photographs were used to illustrate the Ricordi magazines, such as *Musica* e *Musicisti* and *Ars* et *Labor*.

Finally, the archive also has a large collection of about 200 prints, primarily portraits of musicians and singers that were originally filed with the photographs, but now form a separate department.



177—Eleonora Duse, photograph by Mario Nunes Vais, early 20th century



178—The cast of the world premiere of *Gianni Schicchi* by Giacomo Puccini, on stage, 1918

on stage, 1916

179—A scene from La bohème
by Giacomo Puccini,
The Barrière d'Enfer, Act III,
1896

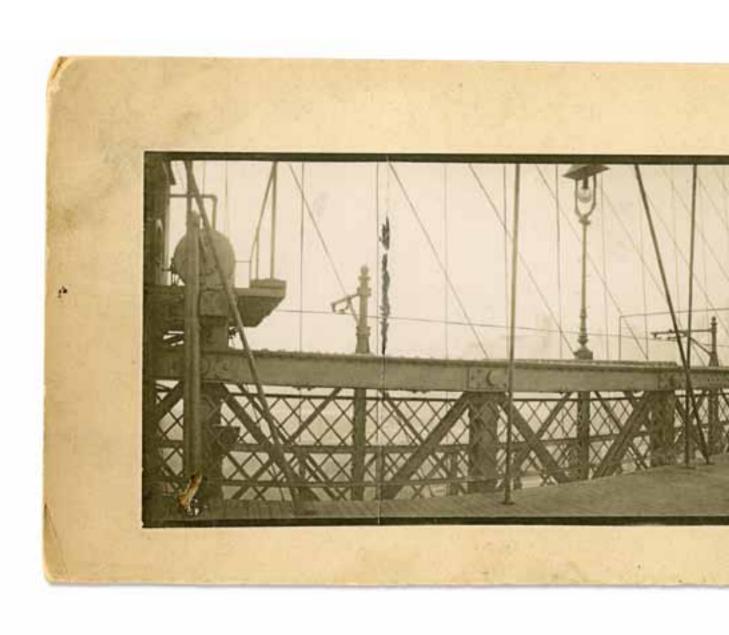




180—Garden of the villa in Sant'Agata, (from left, seated) Maria Carrara Verdi, Barberina Strepponi, Giuseppe Verdi, Giuditta Ricordi, (from left, standing) Teresa Stolz, Umberto Campanari, Giulio Ricordi, Leopoldo Metlicovitz, late 19th century 181—Actress Sarah Bernhardt

181 — Actress Sarah Bernhardt in stage costume, photograph by Nadar, late 19th century







Posters

The image collection also includes a collection of posters from the turn of the century and the beginning of the 20th century. These constitute an important documentation of the activity of Casa Ricordi in the field of graphics. At that time, Casa Ricordi was one of the few publishers in the world that was able to print large posters and it even received orders from overseas.

The collection consists not only of posters for opera performances, but also for *Bitter Campari, Poretti* beer, *Uliveto* water, the *Bianchi* bicycle brand, the *La Rinascente* department store and the *Corriere della Sera*. Particularly noteworthy are the series of posters for the film *Cabiria* from 1914 (directed by Giovanni Pastrone) and those for the *Magazzini Mele* in Naples. The Officine Grafiche also designed the covers of the Ricordi publishing house's music editions, which are therefore of considerable beauty and originality.





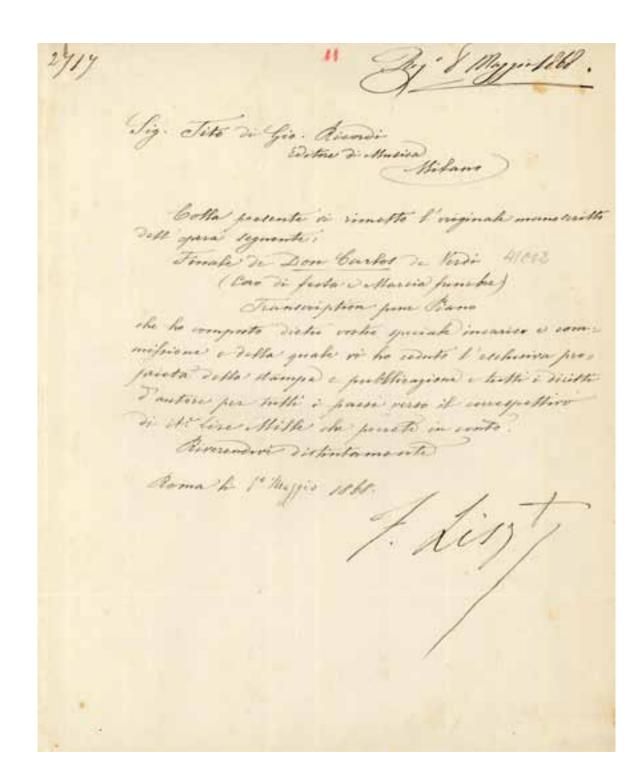


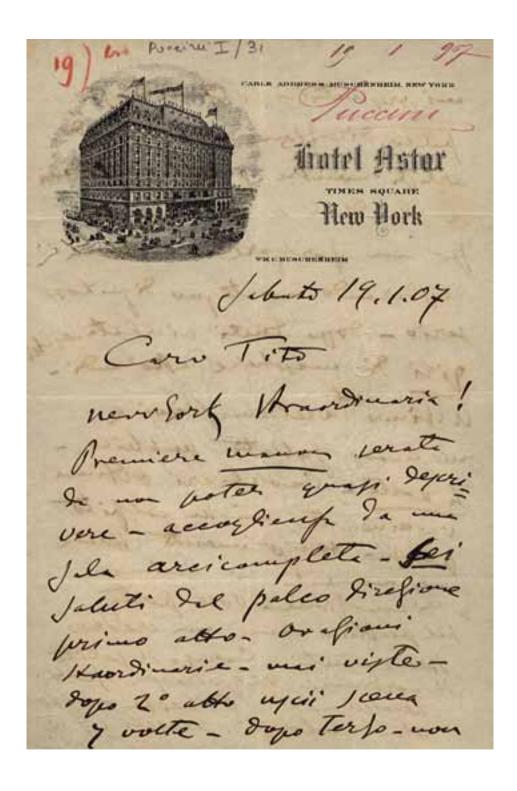
Letters

The collection of manuscript letters — about 15 000 of them — covers the time from the beginning of the 19th century until the end of the 20th century. It consists of letters to Casa Ricordi by writers, singers and composers including Giuseppe Verdi, Giacomo Puccini, Franz Liszt, Ottorino Respighi, Jules Massenet, Alfredo Casella and Luigi Nono; the librettists Luigi Illica, Giuseppe Giacosa and Arrigo Boito; the poet Gabriele d'Annunzio; and the singers Teresa Stolz, Maria Waldmann and Victor Maurel. There are also extensive further inventories from the 20th century, both manuscript and typewritten: letters by Gian Francesco Malipiero (1942—1954), Ildebrando Pizzetti (1942—1956), Vieri Tosatti (1949—1960) and Mario Zafred (1950—1956), letters from Tito I and Giulio, and numerous letters associated with specific works.

The "copialettere", the business correspondence, form the second part of the collection of letters. They are complete from 1888 to 1962, with some gaps from 1944 to 1953. Each financial year is divided into several volumes. An index volume lists the addressees. The "copialettere" enable the reconstruction of correspondence, as was the case for the letters to Arturo Toscanini, for example.







Minimujeo LA CAPPONCINA

Minimujeo Minimujeo Mario Paro Commendatore,

mi consenta si proventarse

e si rae comandar se caldamento

l'anvocato Mariano Ciotti. se

varo grato : 'Ella vovia fare

licha a coofienza a questo

gentil morrasgero della Polin

ma fiorentina.

Se stringo la mano.

Cabriole i Ammunio

Cabriole i Ammun

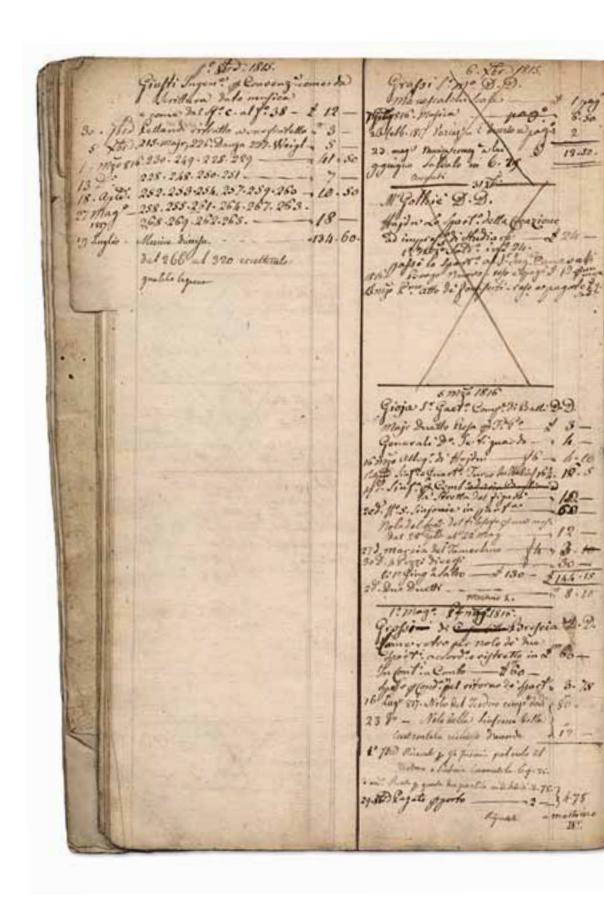
Company Documents

The archive includes documents about the history of the publishing house from the 200 years of its existence. First of all, we have Giovanni Ricordi's "libri mastri", which span the time from 1814 until the mid-19th century and which summarize and document all contracts concluded.

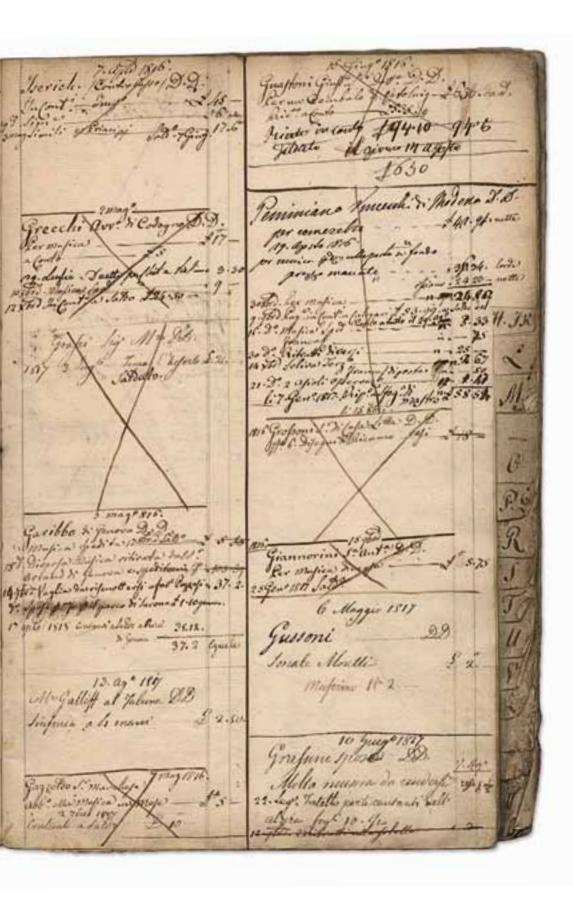
There are also documents from the 100-year existence of the company's copperplate engraving school; handwritten lists of all editions acquired by Ricordi from 1808 until the present day; a large number of the publishing catalogs published by Ricordi and by the publishers bought up by Ricordi; press reviews with a collection of reviews; original contracts with composers and librettists including Giuseppe Verdi, Giacomo Puccini, Franco Alfano, Gian Carlo Menotti, Arrigo Boito, Luigi Illica, Sem Benelli and Arturo Rossato.

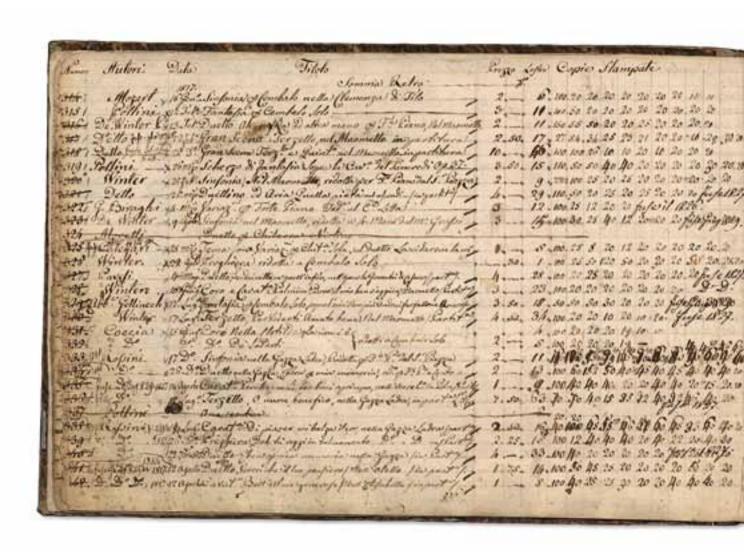
Finally, there are documents that show Giovanni and Tito Ricordi's commitment to copyright for authors: newspaper clippings, articles and letters. One cultural-historical curiosity to be admired in the archive is the collection of lead printing plates from the 19th century.

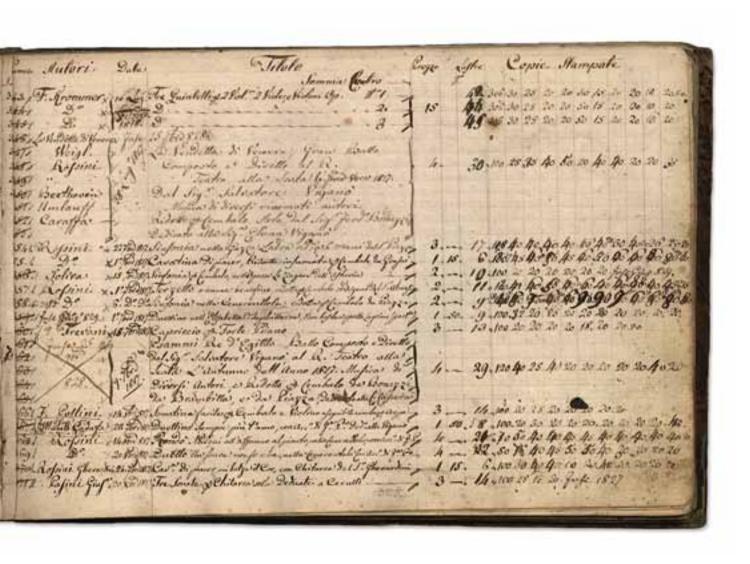




192—Page of the so-called "mastrino" ledger, kept by Giovanni Ricordi, concerning years 1814—1816









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MORTE E RESURREZIONE DI MADAMA BUTTERFLY

Indegnamente giuntziata alla Scala nel febbraio 1904, l'opera di Praccini ottorne a Brascia la ma rivincita pochi mosi dopo. Se avverra che qualcuno dedichi si Tente Grande di Brescia una monografia diligente alfettuosa, certo non manchera di inserire un pagina d'orore per la meritata sorte ch'esso ebbe di reconsocrare e affidore alla storia una delli più popolari ed amate opere di Giacorso Pui cini: Madama Butterfly, che il pubblico della Scula opera indegnamente giunticiato la sera de Il febòrato 1904. Molto si è detto e acritto-percerce di spiegare l'esto catastropica di que

sta opera, travolta da una delle peggiori burrosche che la storia del teatro lirico ricordi. Classdio Sartori, uno fra i più autoreroli musi-cologhi nostri, in un suo libro recente, perusso da una critica forse troppo acerba e severa, attrida una critica forse troppo acerba e severa, attri-buisce l'insuccesso ad un errore di sensibilità del Maestro. « Paccini — egli scrive — si pre-senteus dopa taxto tempo, glorioso della esa fuma internazionale, invidiato per la sua fortuna, e non rispettato per la sua ben nota acidità verso i colleghi coetanei, illudendosi di presenziare a una cerimonia di collaudo della sua gloria. E fu invece chiamata devanti ad un severo tribunale, con giudici forse anche mal disposti. Si presento con un'opera che sin dalle prime battute riecheggiave un tema della Boheme, e fa proprio que uto particolare che scatenà le prime ire del pubblico. E se l'opera non era « un'opera diabetica e automobilisticamente infortunata », come fu ma-lepolmente chiamata, (la compose soffrendo di diabete e immobilizzato da un sinistro automohiliatico) è certa però che gli avvenimenti spia-ceroli che affiasero nel periodo di preparazione il rensicista, se non influtrona sulla partitura tolsero però all'autore quel senso critico cosi acuto che fino allore l'averano sostenuto. Sarebbe ho-nata — scrive sempre il Sartori — una attente rimeditazione dell'opera prima di prezentaria al pubblico per evitare il disastro. Ma Giulio Ricordi era pecchio e stanco, i librettisti (che erano,

come è noto, Giocosa e Illica) avecano da tempo rimunciato alle faticose discussioni, direttore era Cleofoste Campanini e con Tuscanini nessuno s'era consigliato».

Ed infatti Toscunini fu l'unico che perento l'insuccesso. Eppure, giunti alla fatale sera, sembrata che tutti corressero ad un trionfo, e vi si preperassero con temeroria baldansa. Giaccas s'esu fatto seguare una poltrona di prima filla per podere meglio del successo. Rossus Storchio, che fu la prima mirabile interprete dell'opera, ha dettato ad un giornalista una crousca, rimasta inedita, della tumultusse e babelion seruta. L'obbiamo trocata nelle sue carte e fra i suoi ricordi, con tracce di lagrime. «Paccia» — arrisse la celebre candante — renne a picchiare al mio camerino che acoccanuno le nove, dicendomi: «Rossma, el siamo. » Campanini era già sceso is orchestra. Mi accosto al relario. La Scala rigurgitava da uner paura, Mi ritiro verso le quinte e sento l'attacco vivarissima dell'inizio. Con la sinistra mi preme il cuore mantre con la destra mi faccio il segna della Croce. Paccini, che mi cede, s'apperta per seguaris anche hai di noscosto. Gli episodi, troppi, che si succedono nella prima perte dell'atto, finiscono per stancare il pubblico.

Un comprimario, rientrato fra la quante, mormora spaventato: «Buon Dio! Che publico! Non fa che toxire! Maledette! « lo sudo freddo. Dalle prime frasi che canto arverto dal pubblico

Il grappo degli interpreti della prima repprasentazione di . Mediene Botterily . pi metto Grando di Brezzin Ecco i inte meni degli di vivate nel deserdo, per il prezione constituto dato sila stanvazione di un eroine tentrole che statibi di sessone nel Sociale della giorie e un invenzi il pubblico benecione decretà il primo titudo. De sinivete Vergile Bellet. Titoi Subini, Lotyi Belpropri. Salament Economicii, Governi Innoialio, il M.º Continuo Competini, Gollett Giannii, Enne Decime, Annimo Farenti, Gustano Peni Cont.

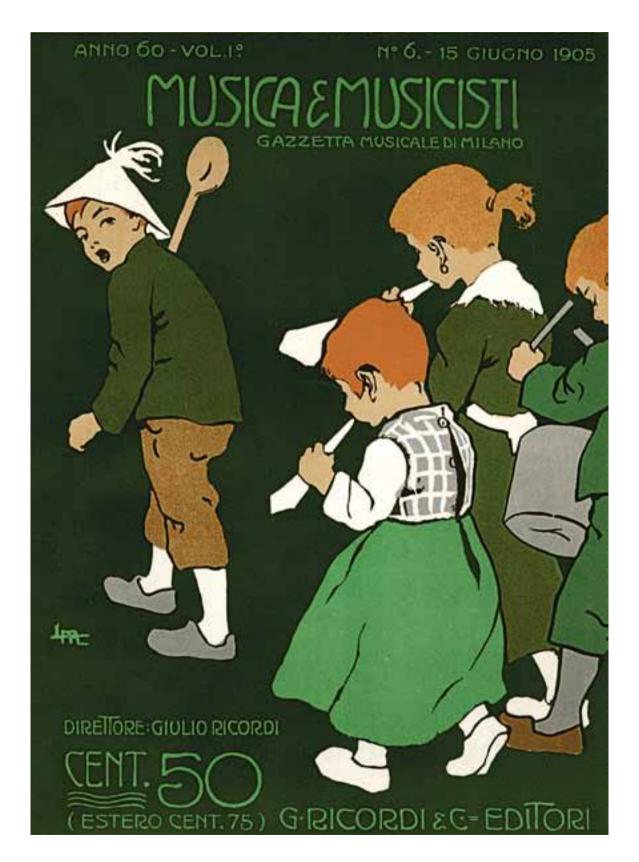


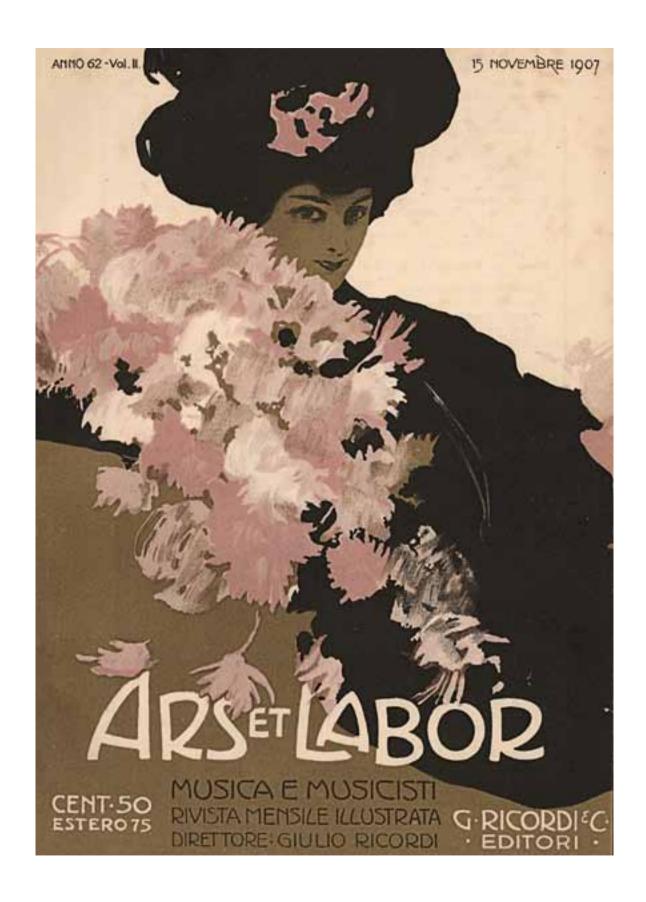
Periodicals

The archive has a number of issues of periodicals published by Ricordi over the years: there are the complete annual editions of the *Gazzetta Musicale di Milano* (1842—1902), of some years additional copies bound with a different cover that were apparently meant for internal use, and some unbound issues.

A number of issues of *Musica* e *Musicisti* (1902–1905) are available from 1902, in the small format, and some in the later larger format. The complete set of editions of the magazine *Ars* et *Labor* (1906–1912) is available, all in bound annual volumes, plus some individual issues. *Musica d'Oggi* is available between 1919–1942 and 1958–1965.

Only the 1956 issues of *Ricordiana*, published from 1951—1957, are available in the archive. There is also *Rivista Minima*, edited from 1871 to 1878 by Ghislanzoni. One issue of the *Biblioteca Illustrata della Gazzetta Musicale di Milano* (No. 3/1888) is available, containing some illustrated stories by Alfredo Montalti. The first edition of July 10, 1864 and the volume of the year 1865 of the *Giornale della Società del Quartetto* are available. Bound annual volumes of the magazine *Italia Musicale*, published by Lucca, are available in the archive for 1847 and from 1850 to 1859.











Ars et Labor

196—Artwork by Leopoldo Metlicovitz, 1907

197—Artwork by Marcello Dudovich, 1907

198—Artwork by Marcello Dudovich, 1908

199—Artwork by Marcello Dudovich, 1907

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Ricordi from 1952

Colombo, Franco, music journalist, son of Alfredo Colombo

Corghi, Azio (*1937), composer

D'Annunzio, Gabriele (1863-1938), writer Donatoni, Franco (1927–2000), composer Donizetti, Gaetano (1797–1848), composer Dotto, Gabriele (*1952), musicologist, editor at Ricordi 1979—1986, then editorial director as well as head of the Archivio Storico 1992-2001

Dudovich, Marcello (1878-1962), painter and poster designer

Edel, Alfredo (1856-1912), painter and illustrator Eötvös, Peter (*1944), composer and conductor

Erba, Luigi, shareholder of Ricordi KG from 1888

Ferneyhough, Brian (*1943), composer Festa, Felice, copper engraver and music supplies dealer

Filippi, Filippo (1830—1887), music critic, publisher of the Gazzetta Musicale di Milano Finzi, Aldo (1891-1944), composer Francesconi, Luca (*1956), composer Franchetti, Alberto (1860-1942), composer Freud, Sigmund (1856-1939), founder of psychoanalysis

Gaber, Giorgio (1939-2003), cantautore Gabrieli, Andrea (1510—1586), composer Gabrieli, Giovanni (1557—1613), composer Gervasoni, Stefano (*1962), composer Gesualdo di Venosa, Carlo (~1560 –1613), composer Ghislanzoni, Antonio (1824—1893), librettist,

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Giordano, Umberto (1867–1948), composer Gnecchi, Francesco, shareholder of Ricardi KG from 1888 Goebbels, Heiner (*1952), composer Gossett, Philip (*1941), musicologist Gramsci, Antonio (1891–1937), politician and philosopher Grisey, Gérard (1946—1998), composer Guastoni, Mimma (*1941), employee of Ricordi from the 1960s; manager from 1981, then managing director 1995—1998

Hauptmann, Gerhart (1862–1946), writer Henneberg, Claus-Hobe (1936-1998), librettist and stage director Henze, Hans Werner (1926–2012), composer Hohenstein, Adolf (1854–1928), painter, illustrator and set designer Huber, Klaus (*1924), composer Humperdinck, Engelbert (1854-1921), composer

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Keats, John (1795-1821), poet Korngold, Erich Wolfgang (1897–1957),

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from 1888

Brassens, Georges (1921–1981), chansonnier Brel, Jacques (1929–1978), chansonnier Brivio, Giuditta, wife of Giulio Ricordi Broussard, Fausto (1927-2002), editor-in-chief at Ricordi 1960—1996 Brüggemann, Alfred (1873-1944), music journalist and translator Burgmein, Jules, pseudonym of Giulio Ricordi Bussotti, Sylvano (*1931), composer Buzzati, Dino (1906-1972), writer

Callas, Maria (1923-1977), opera singer Carey, Mariah (*1970), pop singer Casella, Alfredo (1883—1947), composer Castelnuovo-Tedesco, Mario (1895–1968), composer

Catalani, Alfredo (1854-1893), composer Cesari, Gaetano (1870—1934), musicologist and librarian

Chailly, Luciano (1920—2002), composer Cherubini, Luigi (1760-1842), composer Clausetti, Carlo (1869—1943), son of Pietro Clausetti, arranger and composer, headed the Casa Ricordi branch in Naples from 1919—1940 together with Renzo Valcarenghi, managing director of Casa Ricordi. Clausetti, Eugenio, son of Carlo Clausetti Clausetti, Margherita, wife of Carlo Clausetti Clausetti, Pietro (1817–1892), son of Carlo

Clausetti, publisher, head of the Naples

branch from 1870 to 1892.

M

Maderna, Bruno (1920—1973), composer Mainardi, Matteo, musicologist Malipiero, Gian Francesco (1882—1973), composer

Manzoni, Alessandro (1785—1873), writer Manzoni, Giacomo (*1932), composer Marinetti, Filippo Tommaso (1876—1944), writer, originator of "Futurism" (1909) Mascagni, Pietro (1863—1945), composer Mataloni, Jenner (1898—1968), director of La Scala 1932—1942

Mayr, Simone (1763—1845), composer
Mazzucato, Alberto (1813—1877),
music teacher and conductor, publisher
of the Gazzetta Musicale di Milano
Menotti, Gian Carlo (1911—2007), singer
Mercadante, Giuseppe Saverio (1795—1870),
composer

Metlicovitz, Leopold (1868—1944), painter and graphic designer Monroe, Marilyn (1926—1962), actress

Monroe, Marilyn (1926—1962), actress Montemezzi, Italo (1875—1952), composer Monteverdi, Claudio (1567—1643), composer

N

Nava, Antonio (~1755—1826), guitarist, singer, composer Neuwirth, Olga (*1968), composer Nicolodi, Fiamma, musicologist Nieder, Fabio (*1957), composer Nono, Luigi (1924—1990), composer

0

Origoni, Carlo, head of the Ricordi publishingcompany from 1976

P

Pagh—Paan, Younghi (*1945), composer Palanti, Giuseppe (1881—1946), painter and set designer

Pannain, Guido (1891—1977), musicologist and composer

Paoli, Gino (*1934), cantautore Persico, Mario (1892—1977), composer Pestalozza, Luciana (1929—2012), editorial director at Ricordi 1964—1992, co-founder of the "Musica nel nostro tempo" concert series

Petrassi, Goffredo (1904—2003), composer Pick-Mangiagalli, Riccardo (1882—1949), pianist and composer Pirandello, Luigi (1867—1936), writer and playwright

Pisa, Giuseppe, shareholder of Ricordi KG from 1888

Pizzetti, Ildebrando (1880—1968), composer Pollini, Francesco (1762—1846), pianist and composer

Puccini, Giacomo (1858—1924), composer

R

Rapetti, Mariano (1911–1982), pianist and lyricist, head of Radio Record Ricordi Rapetti Mogol, Giulio, known as Mogol (*1936), lyricist

Respighi, Ottorino (1879—1936), composer Ricordi, Camillo (1908—1954), son of Manolo Ricordi

Ricordi, Carlo Emanuele (Nanni) (1932—2012), founder and director of Dischi Ricordi

Ricordi, Claudio (*1944), great-grandson of Giulio's brother Giuseppe

Ricordi, Emanuele (Manolo) (1876—1940), son of Giulio Ricordi, head of Officine Ricordi Ricordi, Giovanni (1785—1853), founder of the publishing company

Ricordi, Giulio (1840—1912), son of Tito I. Ricordi, head of the publishing company from 1888—1912

Ricordi, Marisa, wife of Nanni Ricordi Ricordi, Tito I. (1811—1888), son of Giovanni Ricordi, head of the publishing company from 1853—1888

Ricordi, Tito II. (1865—1933), son of Giulio, head of the publishing company from 1912—1919

Riehm, Rolf (*1937), composer Rignano, Guido (*1924), managing director of Casa Ricordi 1964—1994

Richie, Lionel (*1949), pop singer Rossato, Arturo (1882—1942), journalist and playwright

Rossini, Gioacchino (1792—1868), composer

Strauss, Richard (1864—1949), composer Strazza, Gustavo, shareholder of Ricordi KG from 1888

Svevo, Italo (Hector Aron Schmitz) (1861—1928), writer

T

Tenaglia, Raffaele (1884—1975), director of the rental archives and editor-in-chief at Ricordi, 1913—1961

Tenco, Luigi (1938—1967), cantautore Toscanini, Arturo (1867—1957), conductor Tosti, Francesco Paolo (1846—1916), singer and composer



Vaccaj, Nicola (1790—1848), composer and music teacher

music teacher
Valcarenghi, Renzo (1860—1947), managing
director of Casa Ricordi 1919—1943
Valcarenghi, Guido, son of Renzo, head of the
Buenos Aires branch from 1924, managing
director of the company from 1952
Vanoni, Ornella (*1934), singer
Verdi, Giuseppe (1813—1901), composer
Visconti, Luchino (1906—1976), movie director
Vittadini, Franco (1884—1948), composer
Vivaldi, Antonio (1678—1741), composer



Wagner, Richard (1813—1883), composer Webern, Anton (1883—1945), composer Wolf-Ferrari, Ermanno (1876—1948), composer

7

Zandonai, Riccardo (1883—1944), composer Zedda, Alberto (*1928), conductor and musicologist

S

biographer of Arturo Toscanini Sanguineti, Edoardo (1930 – 2010), writer Sartori, Claudio (1913 – 1994), musicologist Scarlatti, Domenico (1685 – 1757), composer Schönberg, Arnold (1874 – 1951), composer, originator of "twelve-tone music" Sciarrino, Salvatore (*1947), composer Shelley, Percy Bysshe (1792–1822), poet Sonzogno, Edoardo (1836 – 1920), publisher Starace, Achille (1889 – 1945), secretary of the Fascist Party Steinecke, Wolfgang († 1961), head of the Cultural Office in Darmstadt

Sachs, Harvey (*1946), music journalist,

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